## NOTICE OF MEETING ON WEDNESDAY, SEPTEMBER 18, 2019, AT 4:30 P.M. CT OF THE LEAGUE ASSOCIATION OF RISK MANAGEMENT BOARD OF DIRECTORS

PLEASE TAKE NOTICE that on **Wednesday**, **Sept. 18, 2019**, **at 4:30 p.m. CT**, the League Association of Risk Management (LARM) will hold a meeting of the LARM Board of Directors in Room BC at the Cornhusker Marriott Hotel, 333 S 13<sup>th</sup> Street, Lincoln, Nebraska. An agenda of subjects known at this time is included with this notice, but the agenda shall be kept continually current and readily available for public inspection at the principal office of LARM during normal business hours at 1335 L Street, Lincoln, Nebraska. On Sept. 12, 2019, notice of this meeting with the agenda and other materials were sent to all LARM members and the LARM Board. Notice of this meeting with the agenda and other materials are available for public inspection at 1335 L Street, in Lincoln, Nebraska, and also are posted on the League of Nebraska Municipalities' Facebook page and its website relating to LARM – https://www.lonm.org/larm/.

#### **AGENDA**

## MEETING OF THE LEAGUE ASSOCIATION OF RISK MANAGEMENT BOARD OF DIRECTORS

Wednesday, Sept. 18, 2019, 4:30 pm CT Room BC, Cornhusker Marriott Hotel, 333 S 13<sup>th</sup> Street, Lincoln

In accordance with the Open Meetings Act, Chapter 84, Article 14 of the Reissue Revised Statutes of the State of Nebraska 1943, as amended, one copy of all reproducible written materials to be discussed is available to the public at this meeting for examination and copying. The LARM Board may pass motions to go into closed session on agenda items pursuant to the requirements of the Open Meetings Act.

Officials of LARM members and members of the public may call **1-605-472-5216** and **enter access code 341924** to comment on agenda items or listen to the Board Meeting; however, if the Board votes to hold a closed session pursuant to the Open Meetings Act, officials of LARM members and members of the public may not comment or listen during that time.

#### 1. Call meeting to order:

- **a.** 4:30 pm CT Hickman Mayor Doug Hanson, Chair of the LARM Board, will call the meeting to order.
- b. Indicate that on Sept. 12, 2019, notice of this Meeting with the agenda and other materials were sent to all LARM members and the LARM Board. Notice of this Meeting with the agenda and other materials were available for public inspection at 1335 L Street, in Lincoln, Nebraska, and also posted on the League of Nebraska Municipalities' Facebook page and its website relating to LARM <a href="https://www.lonm.org/larm/">https://www.lonm.org/larm/</a>.
- **c.** Inform the public about the location of the Open Meetings Act which is posted and accessible to members of the public along with at least one copy of all reproducible written material to be discussed at this meeting.
- **d.** Pledge of Allegiance to the Flag of the United States of America.
- e. Roll call.
- **f.** Public comment period on any agenda item(s): Pursuant to the Open Meetings Act, the LARM Board Chair reserves the right to limit comments on agenda items. In accordance with the Open Meetings Act, there is no time limit on comments made by members of the LARM Board of Directors.
- 2. Consider approval of the minutes of the Sept. 9, 2019, "Special Meeting of the LARM Board of Directors."

Please see pages 1-6.

3. Consider approval of the minutes of the Sept. 11, 2019, "Nominating Committee of the LARM Board."

Please see pages 7-8

#### 4. Legal Update:

a. "Joint Motion, Stipulation and Consent Order" in Case No. Cl 18-1989 which was approved by the LARM Board at its meeting by telephone conference call on Sept. 9, 2019.

Please see pages 9-14.

- Andy Barry of Cline Williams Law Firm, representing L. Lynn Rex as LARM's Administrator, the Village of Ansley, the City of Hickman and the City of North Platte
- Jason W. Grams of Lamson, Dugan and Murray, LLC, who entered an appearance on behalf of LARM to effectuate the "Joint Motion, Stipulation and Consent Order"
- b. The hearing requested by Mike Nolan (LARM's Executive Director) relating to the recommendation of L. Lynn Rex (LARM's Administrator and League Executive Director) to the LARM Board to dismiss him is scheduled for Oct. 3, 2019, at 9 a.m. at the Cornhusker Hotel in the Office Plaza 202.
  - Jason W. Grams of Lamson, Dugan and Murray, LLC, representing the LARM Board
- c. Response to the email sent to the LARM Board on Aug. 26, 2019, by James Charlesworth and Peter Simonsen.

Please see pages 15-18.

- Andy Barry of Cline Williams Law Firm, representing L. Lynn Rex as LARM's Administrator
- 5. Review of LARM's Audit for FY 17-18.

Please see pages 19-42.

- Jeremy Fox, CPA, Partner, Thomas, Kunc & Black, LLP
- 6. Independent Accountant's Compilation Report; LARM's Financial Statements - Statutory Basis June 30, 2019 and 2018; and September 30, 2018. Please see pages 43-64.
  - Jeremy Fox, CPA, Partner, Thomas, Kunc & Black, LLP
- 7. Update on LARM's current financial position.

Please note that Mark Weaver may reference information from two actuarial reports prepared by By the Numbers Actuarial Consulting, Inc. (BYNAC): "Estimated Ultimate Incurred Losses Based on 3/31/2019 Experience" and "Indicated Premium for the Upcoming 10/1/2019-20 Policy Period."

Please see pages 65-186.

Mark Weaver, CPA, Director of Finance, York Risk Services, Inc.

8. Overview of York Risk Services, Inc.

Please see pages 187-196.

- <u>John Brockschmidt</u>, CPCU, ARM, Senior Vice President Pooling, York Risk Services, Inc.
- 9. Overview of Accounting, Underwriting and Claims Processing by York Risk Services, Inc.

Please see pages 197-206.

- <u>John Brockschmidt</u>, CPCU, ARM, Senior Vice President of Pooling, York Risk Services, Inc.
- Chris Cadwell, Director of Pool Administration, York Risk Services, Inc.
- Mark Weaver, CPA, Director of Finance, York Risk Services, Inc.
- 10. Consider approval of LARM's Budget for FY 2019-20.

Please see pages 207-218.

- Mark Weaver, CPA, Director of Finance, York Risk Services, Inc.
- 11. Reinsurance Update:
  - a. LARM's "Management Professional Liability Policy"; Liability Policy; and Cyber Policy.

Please see pages 219-228.

- Embry Nichols of JLT Re
- b. Workers' Compensation Policy (Midwest Employers) Effective 10-1-19; Property Policy Effective 7-1-19.

Please see pages 229-233.

- Tracy Juranek, Customer Service Specialist, LARM Staff
- Embry Nichols of JLT Re
- 12. Upcoming Dates for Meetings of the LARM Board: Oct. 3, 2019 (Hearing Requested by Mike Nolan); February 2020 in conjunction with the League's Midwinter Conference on Feb. 24-25 (date and time to be determined).
- 13. Motion to Adjourn.

#### **MINUTES**

## SPECIAL MEETING OF THE LEAGUE ASSOCIATION OF RISK MANAGEMENT BOARD OF DIRECTORS

Monday, September 9, 2019, 2 pm CT/1 pm MT
Via Telephone Conference Call
Call-In Number: 1-605-472-5216; Access Code: 341924
1335 L Street, Lincoln, NE 68508

A Special Meeting of the League Association of Risk Management (LARM) Board of Directors was held September 9, 2019, at 2 pm CT/1 pm MT via telephone conference call at 12 designated locations identified in the meeting notice (attached).

On September 5, 2019, notice of this Special Meeting with the agenda and other materials were sent to all LARM members and the LARM Board. Notice of this Special Meeting with the agenda and other materials were available for public inspection at 1335 L Street in Lincoln, Nebraska, and also were posted on the League of Nebraska Municipalities' Facebook page and its website relating to LARM – <a href="https://www.lonm.org/larm/">https://www.lonm.org/larm/</a>.

(AGENDA ITEM #1) Call to Order. At 2:01 pm CT, LARM Board Chair Doug Hanson, Mayor of Hickman, called the Special Meeting to order. He stated that in accordance with Chapter 84, Article 14 of the Reissue Revised Statutes of the State of Nebraska 1943, as amended, one copy of all reproducible written materials to be discussed was available to the public at this meeting for examination and copying at each designated location. The Open Meetings Act was posted in the meeting room and was accessible to members of the public at each designated location. Chair Doug Hanson informed the public about the location of the Open Meetings Act posted in the meeting room and stated that the LARM Board may pass motions to go into closed session on any agenda item pursuant to the requirements of the Open Meetings Act.

After the Pledge of Allegiance to the Flag of the United States of America, the roll call was read with the following Board Members present by phone: Lanette Doane, Clerk/Treasurer, Village of Ansley, 217 Nile Street, Ansley, NE; Mayor Scott Getzschman, City of Fremont, 400 East Military, Fremont, NE; Mayor Doug Hanson, City of Hickman – present at League Office, 1335 L Street, Lincoln, NE; Melissa Harrell, City Administrator/Treasurer, City of Wahoo, 605 N Broadway, Wahoo, NE; **Jim Hawks**, City Administrator, City of North Platte – present at City of Gibbon, 715 Front Street, Gibbon, NE; **Nathan Johnson**, City Manager, City of Scottsbluff, 2525 Circle Drive, Scottsbluff, NE; Jo Leyland, Admin./Clerk/Treasurer, City of Imperial, 740 Court Street, Imperial, NE; Tom Ourada, City Administrator, City of Crete, 243 East 13<sup>th</sup> Street, Crete, NE; Sandra Schendt, Clerk/Treasurer, City of Nelson, 580 S Main Street, Nelson, NE; Doug Schultz, Admin./Clerk/Treasurer, City of Curtis, 201 Garlick Avenue, Curtis, NE; Mayor Deb VanMatre, City of Gibbon, 715 Front Street, Gibbon, NE; Teresa Youngquist, Clerk/Treasurer, City of Beaver City, 301 10th Street, Beaver City, NE; and ex-officio Board Member (non-voting member) L. Lynn Rex, League Executive Director and "Administrator" of LARM - present at League Office, 1335 L Street, Lincoln, NE. 12 voting Board Members present; 3 absent (LeAnn Brown, Clerk/Treasurer, City of Oshkosh; Pam Buethe, Board Member, Sarpy County SID #29; Mayor Josh Moenning, City of Norfolk).

Other guests present by phone: **Jerry Wilcox**, Finance Director of Crete; **Silas Clarke**, City Administrator/Economic Development Director of Hickman; Jim Hawks designated **Doug Stack**, City Attorney of North Platte as the designated representative present at the City of North Platte, 211 West 3<sup>rd</sup> Street, North Platte, NE; Ex-officio Board Member (non-voting member) **Mayor Dwight Livingston**, City of North Platte and League President called into the meeting from a different location; **Tammy Cooley**, Human Resources Director of Gering; **Kathy Welfl**, Clerk of Gering; **Andy Barry** of Cline Williams, the League's Outside Legal Counsel on LARM-related issues; **Jason Grams** of Lamson, Dugan and Murray, LLC; **Chris Cadwell** of York Risk Services; and others unannounced. The following staff members of LARM were present: **Diane Becker**, **Elizabeth Becker**, **Dave Bos**, **Tracy Juranek**, **Randy Peters** and **Fred Wiebelhaus**. The following staff members of the League of Nebraska Municipalities also were present: **Christy Abraham**, **Lash Chaffin**, **Brenda Henning** and **Shirley Riley**.

(AGENDA ITEM #2) Consider approval of the minutes of the August 23, 2019, "Special Meeting of the LARM Board of Directors (Elected 3-21-18 & 9-19-18)." Scott Getzschman moved, seconded by Teresa Youngquist to approve the minutes of the August 23, 2019, "Special Meeting of the LARM Board of Directors (Elected 3-21-18 & 9-19-18)". Chair Doug Hanson asked if there was any discussion; there was none. Roll call vote. Ayes: Doane, Getzschman, Hanson, Harrell, Hawks, Johnson, Leyland, Ourada, Schendt, Schultz, VanMatre and Youngquist. Nays: None. Abstentions: None. *Motion carried: 12 ayes, 0 nays, 0 abstentions and 3 absent (Brown, Buethe and Moenning).* 

(AGENDA ITEM #3) Consider approval of the "Joint Motion, Stipulation and Consent Order" in Case No. CI 18-1989 and authorize Jason W. Grams of Lamson, Dugan and Murray, LLC to enter an appearance on behalf of LARM to effectuate the "Joint Motion," Stipulation and Consent Order." Andy Barry, (representing Ansley, Hickman North Platte and Lynn Rex, as LARM's Administrator) explained the legal significance of his negotiations primarily with **David Domina**, the attorney representing the former members of the "Purported LARM Board." Stephen Bruckner, and Jerry Pigsley, representing "LARM", also agreed to the terms of the negotiated agreement reflected in the "Joint Motion, Stipulation and Consent Order." This negotiated agreement brings all of the pending litigation to a close and enables the LARM Board to immediately assume control of LARM since the former members of the "Purported LARM Board" agreed NOT to appeal the decision rendered on Aug. 15, 2019 by the Lancaster County District Court in Case No. CI 18-1446 which ousted them from office. The negotiated agreement also provides that LARM and the Plaintiffs (Ansley, Hickman, North Platte, and Lynn Rex, as LARM's Administrator) agree to NOT offer evidence contradicting that the former members of the "Purported LARM Board" acted in good faith, essentially precluding them from being held personally liable for their actions. Lynn Rex then introduced Jason Grams of Lamson, Dugan and Murray, LLC, by stating that she consulted with Chair Doug Hanson and Vice Chair Jim Hawks before retaining legal counsel to represent LARM, as directed by the LARM Board at its meeting on Aug. 23, 2019. Since the LARM Board previously voted to retain Jason Grams about 18 months ago, Lynn Rex selected him to represent LARM in connection with her recommendation to dismiss Michael Nolan as Executive Director of LARM, subject to approval by the LARM Board. Lynn Rex also asked the LARM Board to retain Jason Grams to enter an appearance on behalf of LARM to effectuate the "Joint Motion, Stipulation and Consent Order." Jason Grams encouraged the LARM Board to vote to approve the negotiated agreement, emphasizing the delay, risk and uncertainty of an appeal by one of the former members of the "Purported LARM Board" in the quo warranto case. Lynn Rex also

urged the LARM Board to approve the negotiated agreement outlined in "Agenda Item #3" to essentially bring an end to the litigation, allow the LARM Board to effectively govern and restore LARM to a membership-driven organization. Scott Getzchman moved, seconded by Lanette Doane to approve the report and agenda Item #3. Chair Doug Hanson asked if there was any discussion. Sandra Schendt stated the following: I have talked to my Mayor and another Community's Mayor about the "Joint Motion. Stipulation and Consent Order" agreement that has been made. We are not happy with the added expenses the Former Purported Board has created for the LARM members. That being said, we all agree that it is now time to move forward and bring all of the members together and make LARM stronger than ever. But, we will remember how the Former Purported Board acted, and how it was all for nothing. Chair Doug Hanson asked if there was any other discussion; there was none. Roll call vote. Ayes: Doane, Getzschman, Hanson, Harrell, Hawks, Johnson, Ourada, Schendt, Schultz, VanMatre and Youngquist. Nays: Leyland. (Initially, Jo Leyland "passed" on voting, but at the end of the roll call vote, decided to vote "no".) Abstentions: None. Motion carried: 11 ayes, 1 nay, 0 abstentions and 3 absent (Brown, Buethe and Moenning). Andy Barry asked Jo Leyland if she would state her reason for voting no. Jo Levland stated that the "renegade board" (as the court referred to them in the court order on Aug. 15, 2019) had multiple notifications that they could personally be held responsible for the money that they indiscriminately spent; they admitted that they had never been elected. They admitted that they did not want to continue to serve and they could have offered their names up during the two elections on March 21, 2018. and Sept. 19, 2018. They could have been elected to the board. I feel like the "renegade board" acted to the detriment of the members. I feel like I represent the members and the money that they spent, at this point in time, I can only guess what that amount of money is. I feel like representing the members. I don't want to close that door on trying to recoup that money for the membership at this point. Not that necessarily I would ever want to go after them. But, I don't want to close the door on that until I would know what it is. I just felt like that money was spent in a frivolous manner and I don't want to shut the door on us ever recouping that for the membership. That's why I voted no.

(AGENDA ITEM #4) Memo by LARM Board Chair Doug Hanson, dated Sept. 4, 2019, updating League and LARM members on LARM-related litigation and the Court Order ousting members of the "Purported LARM Board." Sandra Schendt moved, seconded by Tom Ourada to accept the memo that was emailed to League and LARM members. Chair Doug Hanson asked if there was any discussion; there was none. Roll call vote. Ayes: Doane, Getzschman, Hanson, Harrell, Hawks, Johnson, Leyland, Ourada, Schendt, Schultz, VanMatre and Youngquist. Nays: None. Abstentions: None. *Motion carried: 12 ayes, 0 nays, 0 abstentions and 3 absent (Brown, Buethe and Moenning).* 

(AGENDA ITEM #5) **Motion to adjourn.** At 2:29 pm, Scott Getzschman moved, seconded by Teresa Youngquist to adjourn. Chair Doug Hanson asked if there was any discussion; there was none. Roll call vote. Ayes: Doane, Getzschman, Hanson, Harrell, Hawks, Johnson, Leyland, Ourada, Schendt, Schultz, VanMatre and Youngquist. Nays: None. Abstentions: None. *Motion carried: 12 ayes, 0 nays, 0 abstentions and 3 absent (Brown, Buethe and Moenning).* 

| Approved on:                      | ·                                     |
|-----------------------------------|---------------------------------------|
| ATTEST:                           |                                       |
|                                   |                                       |
| Pronda Honning                    | · · · · · · · · · · · · · · · · · · · |
| Brenda Henning                    |                                       |
| Membership Services Assistant     |                                       |
| League of Nebraska Municipalities |                                       |

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#### L. Lynn Rex

Ex-Officio, Non-Voting, Board Member and "Administrator" of LARM Executive Director of the League of Nebraska Municipalities

# NOTICE OF SPECIAL MEETING BY TELEPHONE CONFERENCE CALL OF THE LEAGUE ASSOCIATION OF RISK MANAGEMENT BOARD OF DIRECTORS ON MONDAY, SEPTEMBER 9, 2019, AT 2 P.M. CT/1 P.M. MT

PLEASE TAKE NOTICE that on Monday, September 9, 2019, at 2 p.m. CT/1 p.m. MT, the League Association of Risk Management (LARM) will hold a Special Meeting by Telephone Conference Call of the LARM Board of Directors. An agenda of subjects known at this time is included with this notice, but the agenda shall be kept continually current and readily available for public inspection at the principal office of LARM during normal business hours at 1335 L Street, Lincoln, Nebraska. On September 5, 2019, notice of this Special Meeting with the agenda and other materials were sent to all LARM members and the LARM Board. Notice of this Special Meeting with the agenda and other materials are available for public inspection at 1335 L Street, in Lincoln, Nebraska, and also are posted on the League of Nebraska Municipalities' Facebook page and its website relating to LARM – <a href="https://www.lonm.org/larm/">https://www.lonm.org/larm/</a>.

Board Members are scheduled to be at the following locations, subject to change:

League of Nebraska Municipalities

1335 L Street Lincoln, NE 68508

City of Ansley 217 Nile Street Ansley, NE 68814

City of Beaver City 301 10<sup>th</sup> Street Beaver City, NE 68926

City of Crete 243 East 13<sup>th</sup> Street Crete, NE 68333 City of Curtis 201 Garlick Avenue Curtis, NE 69025

City of Fremont 400 East Military Fremont, NE 68025

City of Gibbon 715 Front Street Gibbon, NE 68840

City of Imperial 740 Court Street Imperial, NE 69033 City of Nelson 580 S Main Street Nelson, NE 68961

City of North Platte 211 West 3<sup>rd</sup> Street North Platte, NE 69101

City of Scottsbluff 2525 Circle Drive Scottsbluff, NE 69361

City of Wahoo 605 N Broadway Wahoo, NE 68066

#### **MINUTES**

#### Nominating Committee of the LARM Board Telephone Conference Call Sept. 11, 2019; 10:30 a.m. CT

(Section 8.1.4.1 of the Interlocal Agreement provides: "A nominating committee shall recommend candidates for the Board to the members. The nominating committee shall consist of the chairperson of the Board, an individual from a participating member selected by the Board and the Administrator. Additional nominations shall be requested from participating members at the meeting.")

#### Nominating Committee Members Present on Conference Call:

Hickman Mayor Doug Hanson, Chair of the LARM Board
North Platte City Administrator Jim Hawks, Vice Chair of the LARM Board
League Executive Director L. Lynn Rex, ex-officio member and Administrator of
LARM pursuant to the Interlocal Agreement

#### Others Present on Conference Call:

North Platte Mayor Dwight Livingston, ex-officio member and League President

#### **League Staff on Conference Call:**

Shirley Riley, Membership Services Director Brenda Henning, Membership Services Assistant

The meeting was called to order at 10:30 a.m. to discuss nominations for the FY 19-20 LARM Board. The following five board members were elected on March 21, 2018 to a two-year term, which ends Dec. 31, 2019; all expressed interest in serving a three-year term after their term expires:

LeAnn Brown, Clerk/Treasurer of the City of Oshkosh Scott Getzschman, Mayor of the City of Fremont Nathan Johnson, City Manager of the City of Scottsbluff Josh Moenning, Mayor of the City of Norfolk Teresa Youngquist, Clerk/Treasurer of the City of Beaver City

Lynn Rex stated that last week, Connie Jo Beck, City Clerk/Deputy Treasurer of St. Paul, called and emailed the League Office indicating that St. Paul Mayor Joel Bergman would like to be considered for nomination to the LARM Board. Mayor Bergman also is a Nebraska State Trooper and Connie highly recommends him. Although Mayor Hanson and Jim Hawks were really pleased that Mayor Bergman is interested in serving on the Board, both emphasized the need for continuity on the LARM Board, especially at this time.

Following discussion, <u>Doug Hanson made a motion to nominate the slate of five</u> candidates to serve a full three-year term. <u>Jim Hawks seconded the motion, which passed unanimously on a roll call vote.</u>

Doug Hanson made a motion that pursuant to Section 8.1.4.1 of LARM's Interlocal Agreement, additional nominations shall be requested from participating members at the meeting. Jim Hawks seconded the motion, which passed unanimously on a roll call vote.

At 10:51 a.m., <u>Jim Hawks made a motion to adjourn. Doug Hanson seconded the motion, which passed unanimously on a roll call vote.</u>

| Approved on:   |                                  |
|--|----------------------------------|
| ATTEST:  |                                  |
| Brenda Henning Membership Services Assistant League of Nebraska Municipalities |                                  |
| L. Lynn Rex<br>Ex-Officio, Non-Voting, Board Mem                               | aber and "Administrator" of LARM |

**Executive Director of the League of Nebraska Municipalities** 

#### IN THE DISTRICT COURT OF LANCASTER COUNTY, NEBRASKA

L. LYNN REX, VILLAGE OF ANSLEY, CITY OF HICKMAN, CITY OF NORTH PLATTE,

Case No. CI 18-1989

Plaintiffs,

JOINT MOTION, STIPULATION AND CONSENT ORDER

v.

LEAGUE ASSOCIATION OF RISK MANAGEMENT,

Defendant,

And

GERALD SOLKO, LANE DANIELZUK, KIMBERLY NEIMAN, SHANNON STUCHLIK, DAVID HUNTER, ANDREW WARD, BETH BONDERSON, AND VINCE KNIGHT,

Intervenors.

COME NOW Plaintiffs L. Lynn Rex, the Village of Ansley, the City of Hickman, and the City of North Platte (together and separately, "Plaintiffs"), Defendant the League Association of Risk Management ("LARM"), and Intervenors Gerald Solko, Lane Danielzuk, Kimberly Neiman, Shannon Stuchlik, David Hunter, Andrew Ward, Beth Bonderson, and Vince Knight (together and separately, "Intervenors"), by and through their respective undersigned counsel, and stipulate to the following terms to be entered by the Court as a Consent Order and request that the Court receive the Stipulation, and issue the Consent Order:

- 1. Plaintiffs have standing to bring this action.
- 2. Intervenors' legal interests in this action are limited to defending against personal liability or allegations which may lead to the imposition of personal liability against themselves in a subsequent action.

- 3. At a trial in this case, Plaintiffs would adduce evidence that Intervenors were not elected or appointed as required by LARM's Interlocal Agreement at the time of their February 12, 2018 meeting, their March 14, 2018 meeting, or any subsequent meeting which they held under the auspices of the LARM Board of Directors. Intervenors and LARM would offer no evidence contradicting this evidence.
- 4. At a trial in this case, Plaintiffs would adduce evidence that the Voting Protocol, Proposed Amended Bylaws, and Revised Voting Protocol adopted by Intervenors are inconsistent with and contrary to LARM's Interlocal Agreement. Intervenors and LARM would offer no evidence contradicting this evidence.
- 5. At a trial in this case, Intervenors would offer evidence that at all times relevant hereto Intervenors acted in good faith and in an effort to ensure that all actions taken would be in accordance with all applicable state or federal laws or regulations, any applicable municipal ordinance, LARM's Interlocal Agreement, LARM's Bylaws, and in a manner in which they reasonably believed to be in or not opposed to the best interests of LARM. Plaintiffs and LARM would offer no evidence contradicting this evidence.
- 6. Based on the evidence summarized in paragraphs 3 and 4, above, Plaintiffs request entry of judgment as set forth in paragraphs 1, 2, 5, and 6 of the Consent Order below. LARM and Intervenors do not oppose this request.
- 7. Based on the evidence summarized in paragraph 5, above, Intervenors request entry of judgment as set forth in paragraphs 3 and 6 of the Consent Order below. Plaintiffs and LARM do not oppose this request.
- 8. As part of the entry of the Consent Order, Plaintiffs agree to dismiss their claims for violation of the Open Meetings Act (Plaintiffs' Second and Third Claims for Relief) without prejudice.

- 9. Intervenors will not appeal the decision of this Court in Rex, et al. v. Solko, et al., Case No. CI 18-1446, or otherwise contest the result in that case.
- 10. No damages have been sustained by the issuance of the temporary injunction in this action.
- 11. Counsel for the parties waive appearance in connection with this Stipulation and Consent Order and consent to submission of this matter in chambers upon or after this Motion and Stipulation are filed.

SO STIPULATED.

L. LYNN REX, VILLAGE OF ANSLEY, CITY OF HICKMAN, CITY OF NORTH PLATTE, Plaintiffs

By:

Andre R. Barry, # 22505
John F. Zimmer, # 26127
CLINE WILLIAMS
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LEAGUE ASSOCIATION OF RISK MANAGEMENT, Defendant

By:

Jason W. Grams
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(402) 397-7300
jgrams@ldmlaw.com

GERALD SOLKO, LANE DANIELZUK, KIMBERLY NEIMAN, SHANNON STUCHLIK, DAVID HUNTER, ANDREW WARD, BETH BONDERSON, VINCE KNIGHT, Intervenors

By:

David A. Domina
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#### CONSENT ORDER

In accordance with the foregoing stipulation which is received as the evidence of all parties, IT IS ORDERED, ADJUDGED, AND DECREED:

- 1. Plaintiffs are awarded declaratory judgment on their First Claim for Relief to this extent: Intervenors had no legal authority to adopt the Voting Protocol or Revised Amended Bylaws described in the Complaint or the Revised Voting Protocol adopted on or about November 29, 2018.
- 2. Plaintiffs are awarded declaratory judgment on their Fourth Claim for Relief to this extent: The Proposed Amended Bylaws, Voting Protocol, and Revised Voting Protocol are all invalid under the Interlocal Agreement, the Interlocal Cooperation Act, and the Intergovernmental Risk Management Act.
- 3. Intervenors are entitled to declaratory judgment on their Cross-Claim to this extent: Intervenors acted in good faith and in an effort to ensure that all actions taken would be in accordance with all applicable state or federal laws or regulations, any applicable municipal ordinance, LARM's Interlocal Agreement, LARM's Bylaws, and in a manner in which they reasonably believed to be in or not opposed to the best interests of LARM.

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4. Plaintiffs' Second and Third Claims for Relief are dismissed without prejudice.

5. LARM is permanently enjoined from implementing the Proposed Amended Bylaws, Voting Protocol, and Revised Voting Protocol acted upon by the Intervenors in February, March, and November 2018. In all other respects, the temporary injunction entered on November 30, 2018 is dissolved.

6. Each party will pay its own costs and attorney fees.

BY THE COURT this \_\_\_ day of September, 2019.

Ву \_\_\_\_\_

Hon. Jodi L. Nelson District Judge

4838-0608-1443, v. 1



To: Lynn Rex, LARM Administrator

From: Andre R. Barry

Re: Legal Advice and Recommendations from James Charlesworth

Date: September 11, 2019

You asked for our firm's advice regarding an email which James Charlesworth sent to all members of the LARM Board of Directors on August 26, 2019. That communication contained various recommendations to the LARM Board and a solicitation for LARM to hire Mr. Charlesworth's company.

#### **Unauthorized Practice of Law**

We note that various recommendations in Mr. Charlesworth's letter appear to constitute legal advice. For example, Mr. Charlesworth opines on what he claims are conflicts of interest and the interpretation of LARM's Interlocal Agreement. He advises the LARM Board to re-adopt amendments to LARM's Bylaws. He also advises that the LARM Board "has ultimate authority of LARM" and can amend LARM's Interlocal Agreement and advises on other matters as well. As set forth below, we disagree with Mr. Charlesworth's legal advice. We note that the Rules of the Nebraska Supreme Court generally prohibit the practice of law by non-lawyers, meaning anyone who is not licensed to practice law in Nebraska. It is our understanding that Mr. Charlesworth is not licensed to practice law in Nebraska or any other state. His associate, Peter Simonsen, may be licensed to practice law in Nebraska.

#### **LARM General Counsel**

We disagree with Mr. Charlesworth's advice concerning a need to hire separate "general counsel" to represent LARM. In most matters, there is no conflict of interest between the League and LARM. There are some issues in which separate counsel will be required to represent LARM, such as in connection with your recommendation to dismiss LARM's Executive Director, the dismissal of litigation between you and LARM, and the negotiation of contracts between the League and LARM. In other matters that do not involve an adversity of interest, the Nebraska Rules of Professional Conduct would permit a single attorney or law firm to advise both the League and LARM, which we understand has been done in the past.

#### **Bylaws and Interlocal Agreement**

It is not advisable to re-adopt amendments to the Bylaws as Mr. Charlesworth suggests. The amendments the Purported LARM Board voted to adopt in March 2018 were rejected by the Nebraska Department of Insurance and enjoined by the Court. Contrary to Mr. Charlesworth's advice, the LARM Board has no power to modify the Interlocal Agreement. Only the members can do so. Moreover, it would be unwise to immediately go about amending the Interlocal Agreement now, when it was the Interlocal Agreement that saved LARM from being spun off from the League.

We have previously advised you that the LARM Board should review LARM's Bylaws to determine whether any changes should be made to address the instability that has affected LARM and prevent such instability in the future. We reiterate that advice and suggest that the LARM Board appoint a committee to consider and recommend changes to the entire Board.

#### **Renewal Notices**

We understand all LARM members have now confirmed their renewals of coverage for one, two, or three years beginning October 1, 2019, a process that was well underway at the time Mr. Charlesworth sent his email.

#### York Risk Services

Mr. Charlesworth recommends you meet with York Risk Services. We are aware you had done so before Mr. Charlesworth sent his email on August 26, 2019, and that York is working with you to help ensure a smooth transition.

#### **Financial Statements**

Mr. Charlesworth advises that the LARM Board should be apprised of LARM's financial statements, if that has not happened already. We are aware that many members of the LARM Board have already reviewed LARM's most recent financial statements and that you have arranged for LARM's auditor and York to make presentations concerning those statements and LARM's financial condition at the LARM Board meeting scheduled for September 18, 2019.

#### Relationship between the League and LARM

Mr. Charlesworth offers his opinion that the League and LARM are separate entities and should be run as two distinct organizations. We agree that it is important to keep in mind that the League and LARM are legally separate. However, they are also closely linked, not only by mutual interest, but by the Interlocal Agreement.

It was a determination to separate the LARM from the League and a series of decisions to ignore the Interlocal Agreement that led to nearly two years of disputes and litigation. We urge caution before any decision is made to again attempt to sever the close ties that bind the League and LARM.

#### Solicitation of Business from LARM

Mr. Charlesworth's letter ends with a solicitation of business from LARM. Under the Interlocal Agreement, the decision to retain vendors rests with LARM's Administrator, which is you. We understand that you will exercise that authority in consultation with the LARM Board. Any technical arguments on how to interpret the Interlocal Agreement on this point are irrelevant. While the final decision on whether to retain an operational consultant will be made by you and the Board, we do point out that it is important to consider the costs, risks, and benefits of hiring yet another consultant to provide services to LARM and the importance of maintaining a close relationship between LARM and the League.

4836-1483-6132, v. 1

Independent Auditor's Report

Financial Statements - Statutory Basis

September 30, 2018 and 2017

#### ANNUAL STATEMENT FOR THE YEAR ENDED SEPTEMBER 30, 2018 FOR LEAGUE ASSOCIATION OF RISK MANAGEMENT

Nebraska Company Code: 201675

Employer's ID Number: 47-0791192

Incorporated May 1, 1995 under the Laws of Nebraska

The offices and primary location of books and records are at 1919 South 40th Street, Ste 212

Lincoln, Nebraska 68506

The mailing address is 1919 South 40th Street, Ste 212

Lincoln, Nebraska, 68506

Telephone Number

402-742-2600

Fax Number

402-476-4089

Contact Person

Mike Nolan

Officers of the Association:

Chair:

Gerald Solko

Vice-Chair:

Lane Danielzuk

Secretary:

To be appointed

#### Directors or Trustees:

Lane Danielzuk Kimberly Neiman Gerald Solko Andrew Ward David Hunter Beth Bonderson

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#### Independent Auditor's Report

To the Board of Directors

League Association of Risk Management

Lincoln, Nebraska

We have audited the accompanying financial statements of League Association of Risk Management, which comprise the balance sheets – statutory basis as of September 30, 2018 and 2017, and the related statutory statements of income, changes in surplus, and cash flows for the years then ended, and the related notes to the statutory financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the financial reporting practices prescribed or permitted by the Insurance Department of the State of Nebraska. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles

As described in Note 1 to the financial statements, these financial statements were prepared in conformity with the financial reporting practices prescribed or permitted by the Insurance Department of the State of Nebraska, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The effects on the financial statements of the variances between the statutory basis of accounting and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material.

#### Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the matter discussed in the "Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles" paragraph, the financial statements referred to in the first paragraph do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of League Association of Risk Management as of September 30, 2018 and 2017, or the results of its operations or its cash flows for the years then ended.

#### **Opinion on Regulatory Basis of Accounting**

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the balance sheets-statutory basis and the related statutory statements of income, changes in surplus and cash flows of League Association of Risk Management as of September 30, 2018 and 2017, for the years then ended, in accordance with the basis of accounting described in Note 1.

Lincoln, Nebraska November 30, 2018

Thomas, Kune and Black, LLP

#### Balance Sheets - Statutory Basis September 30, 2018 and 2017

#### <u>Assets</u>

|  |     | 2018           | 2017           |
|--|-----|----------------|----------------|
| Cash: Cash on deposit                  | •   | 4 400 4 40     |                |
| Short-term investments                 | \$  | 1,183,149<br>- | 2,897,815<br>- |
| Total cash                             |     | 1,183,149      | 2,897,815      |
| Long-term investments                  |     | 12,799,616     | 13,003,832     |
| Accounts receivable                    |     | 43,335         | 10,397         |
| Premiums receivable                    |     | 7,117,227      | 6,906,824      |
| Interest receivable                    |     | 59,338         | 61,793         |
| Reinsurance recoverable on paid losses |     | 1,157,584      | 141,655        |
| Total assets                           | \$_ | 22,360,249     | 23,022,316     |
| Liabilities and Surplus                |     |                |                |
| Loss reserves                          | \$  | 2,778,170      | 2,960,320      |
| Loss adjustment expenses               |     | 1,304,731      | 1,190,211      |
| Unearned premium                       |     | 7,108,947      | 7,287,099      |
| Taxes payable                          |     | 84,308         | 89,631         |
| Other liabilities                      |     | 98,155         | 68,361         |
| Funds held under reinsurance treaties  |     | 25,000         | 25,000         |
| Total liabilities                      |     | 11,399,311     | 11,620,622     |
| Surplus                                | _   | 10,960,938     | 11,401,694     |
| Total liabilities and surplus          | \$_ | 22,360,249     | 23,022,316     |

#### Statements of Income - Statutory Basis

#### For the years ended September 30, 2018 and 2017

| Revenues:                              | _   | 2018        | 2017        |
|--|-----|-------------|-------------|
| Premiums earned, direct                | \$  | 8,264,076   | 8,526,373   |
| Premiums earned, transferred by excess | Ψ   | (2,168,798) | (2,185,673) |
| Net premiums                           |     | 6,095,278   | 6,340,700   |
| Investment income                      |     | 196,849     | 141,359     |
| Miscellaneous income                   |     | 3,593       | 4,489       |
| Total revenues                         |     | 6,295,720   | 6,486,548   |
| Expenses:                              |     |             |             |
| Losses incurred, direct                |     | 4,903,052   | 1,482,708   |
| Losses incurred, transferred by excess |     | (1,867,399) | 210,709     |
| Net losses                             |     | 3,035,653   | 1,693,417   |
| Loss expenses incurred                 |     | 650,898     | 112,795     |
| Other underwriting expenses incurred   | _   | 3,049,925   | 2,551,999   |
| Total expenses                         | _   | 6,736,476   | 4,358,211   |
| Net income/(loss) - statutory basis    | \$_ | (440,756)   | 2,128,337   |

## Statements of Changes in Surplus - Statutory Basis For the years ended September 30, 2018 and 2017

|                                    | _   | 2018       | 2017       |
|------------------------------------|-----|------------|------------|
| Surplus, beginning of period       | \$  | 11,401,694 | 9,273,357  |
| Net income/(loss)- statutory basis |     | (440,756)  | 2,128,337  |
| Unrealized capital gain            |     | 361,155    | 270,494    |
| Change in non-admitted assets      |     | (361,155)  | (270,494)  |
| Dividends                          | _   | _          |            |
| Surplus, end of period             | \$_ | 10,960,938 | 11,401,694 |

## Statements of Cash Flows - Statutory Basis For the years ended September 30, 2018 and 2017

|   | _       | 2018                                    | 2017                                  |
|---|---------|---|---------------------------------------|
| Premiums collected, net of excess insurance<br>Loss and loss adjustment expenses paid<br>Underwriting expenses paid | \$<br>_ | 5,701,570<br>(4,770,110)<br>(3,025,454) | 6,518,159<br>(973,807)<br>(2,512,416) |
| Cash from underwriting  |         | (2,093,994)                             | 3,031,936                             |
| Investment income   |         | 560,459                                 | 381,712                               |
| Net cash from operations  |         | (1,533,535)                             | 3,413,648                             |
| Transfers in: Other sources   |         | 204,216                                 | -                                     |
| Transfers out:  |         |   |                                       |
| Other applications  | _       | (385,347)                               | (3,752,368)                           |
| Net change in cash and short-term investments   |         | (1,714,666)                             | (338,720)                             |
| Cash and short-term investments, beginning of period  | _       | 2,897,815                               | 3,236,535                             |
| Cash and short-term investments, end of period  | \$_     | 1,183,149                               | 2,897,815                             |

Notes to Financial Statements September 30, 2018 and 2017

#### (1) Summary of significant accounting policies:

(a) Nature of organization:

The League Association of Risk Management (the Pool) is a risk management pool created under the provisions of the Intergovernmental Risk Management Act and the Interlocal Cooperation Act of the State of Nebraska. The Pool was created for the purpose of Nebraska municipalities to act jointly to provide risk management services and insurance coverage in the form of group self-insurance or standard insurance, including any combination of group self-insurance and standard insurance, to protect members against losses arising from general liability, property damage, destruction or loss, errors and omissions liability, and workers' compensation liability. Any county, city, village, school district, public power district, rural fire district, or other political subdivision of the State of Nebraska, the State of Nebraska, the University of Nebraska, and any corporation whose primary function is to act as an instrumentality or agency of the State of Nebraska is eligible to participate as a member of the pool.

The Pool is financed through the annual and supplemental contributions paid by the participating entities, through income earned from the investment of the Pool's funds, and through any other monies, which may be lawfully received by the Pool and made part of the Pool's assets. The Pool provides group self-insurance coverage for automobile physical damage, comprehensive property - all risk, boiler and machinery, basic crime, general liability, automobile liability, law enforcement liability, public officials liability, employment practices liability, non-monetary relief defense expense, reimbursement of criminal defense expense, workers' compensation, employers' liability, cyber liability, and terrorism.

The Pool is operated by a Board of Directors consisting of elected and appointed officials or employees of the Pool members. The Board has the power to establish the coverage document, ensure that all claims covered by the document are paid, take all necessary precautions to safeguard the assets of the Pool, and make and enter into any and all contracts and agreements necessary to carry out any of the powers granted or duties imposed under the Pool formation agreement, the Pool's bylaws, or any applicable law or regulation.

(b) Basis of presentation:

For purposes of this statement, the Pool uses the statutory basis of accounting as prescribed by the Insurance Department of the State of Nebraska, which is a comprehensive basis of accounting other than generally accepted accounting principles. Under the statutory basis of accounting, certain fixed assets and prepaid expenses are not recognized on the balance sheet.

(c) Investment income:

Investment income consists primarily of interest and is recorded as earned.

(d) Contributions:

Contributions are earned over the terms of the related coverage document and reinsurance contracts. All coverage documents coincide with the fiscal year of the Pool. Unearned contribution reserves are established to cover the unexpired portion of contributions written. Such reserves are computed by pro rata methods for direct business and are based on reports received from ceding companies for reinsurance.

See independent auditor's report.

Notes to Financial Statements (Continued)

September 30, 2018 and 2017

#### (1) Summary of significant accounting policies: (Continued)

(e) Unpaid loss and loss adjustment expenses:

Unpaid loss and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are reviewed and any adjustments are reflected in the period determined.

#### (f) Reinsurance:

In the normal course of operation, the Pool seeks to reduce the loss that may arise from events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsurance policy.

#### (g) Income taxes:

The Pool is exempt under Section 115 of the Internal Revenue Code. Accordingly, no provision for income taxes is required and the Pool is not required to file any returns or reports with the Internal Revenue Service related to income taxes.

#### (h) Management estimates:

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions may affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### (2) NLC Mutual Insurance Company:

The Pool joined the NLC Mutual Insurance Company (NLC) as of October 1, 2002. NLC is a mutual insurance company, formed with the assistance of the National League of Cities in 1986.

Each entity is charged a capitalization fee based on a percentage of premiums. The Pool contributed a total of \$377,664, which is reflected on NLC's financial statements as member surplus. In addition, NLC allocates a portion of their revenues to the member surplus each year. As a mutual company, NLC returns earnings that are not needed to pay claims and the expenses of operations to the members in the form of dividends. NLC did not declare any dividends for the years ended September 30, 2018 and 2017. The total member surplus reflected on NLC's financials for LARM were \$1,737,646 (September 30, 2018) and \$1,376,491 (September 30, 2017).

The Nebraska Department of Insurance classifies this investment as non-admitted as it is not easily liquidated into cash.

#### (3) Cash on deposit and investments:

Cash on deposit, which includes cash in checking accounts, certificates of deposit with original maturities of one year or less, and money market deposit accounts are carried at cost, which approximates market value. The Pool maintains its cash on deposit in financial institutions that are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

#### Notes to Financial Statements (Continued)

September 30, 2018 and 2017

#### (3) Cash on deposit and investments: (Continued)

Long term investments are investments with original maturities of more than one year. Included in long term investments are certificates of deposit and governmental agency bonds. Certificates of deposit are carried at cost, which approximates market value. Statutory accounting principles require that bonds be reported at amortized cost.

Statutes authorize the Pool to invest in bank certificates of deposit, repurchase agreements collateralized by U.S. government and government-guaranteed obligations, or U.S. agency and instrumentality obligations and mutual funds that invest in these investments.

For purposes of this footnote, the cost basis does not include checks issued and outstanding.

The Pool's cash and investment balances were as follows:

|    |                        |    |             | Cost             |              |
|----|------------------------|----|-------------|------------------|--------------|
|    |                        |    | Insured or  |                  |              |
|    |                        |    | Direct U.S. |                  |              |
|    |                        |    | Government  | <u>Uninsured</u> | <u>Total</u> |
| At | September 30, 2018     |    |             |                  |              |
|    | Cash on deposit        | \$ | 250,000     | 1,188,881        | 1,438,881    |
|    | Short-term investments |    |             | -                | -            |
|    | Long-term investments  |    | 12,799,616  |                  | 12,799,616   |
|    |                        | \$ | 13,049,616  | 1,188,881        | 14,238,497   |
|    |                        | _  |             |                  |              |
| Αt | September 30, 2017     |    |             |                  |              |
|    | Cash on deposit        | \$ | 250,000     | 2,853,037        | 3,103,037    |
|    | Short-term investments |    | -           | -                | -            |
|    | Long-term investments  | _  | 13,003,832  |                  | 13,003,832   |
|    |                        | \$ | 13,253,832  | 2,853,037        | 16,106,869   |
|    |                        | -  | ·           |                  |              |

The Pool has adopted Statement of Statutory Accounting Principles (SSAP) No. 100, Fair Value. This standard defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Pool considers the primary or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions and risk of nonperformance.

The Pool classified its investments based upon an established fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. SSAP 100 describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value, which are the following:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly; such as
  quoted prices for similar assets or liabilities, quoted prices in markets that are not active;
  or other inputs that can be corroborated by observable market data for substantially the full
  term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

See independent auditor's report.

#### Notes to Financial Statements (Continued)

September 30, 2018 and 2017

(3) Cash on deposit and investments: (Continued)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

Bonds – Mortgage and Other Asset Backed Bonds: Valued based on Residential Mortgage Backed Securities modeling file provided by FINRA. The prepayment assumptions used for single class and multi-class mortgage backed/asset backed securities were obtained from broker/dealer survey values. These assumptions are consistent with the current interest rate and economic environment.

|   | -    | September 30, 2018      |                      |                         |                      |                         |                      |  |
|---|------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|--|
|   |      | Less Than 12 Months     |                      | Greater Tha             | n 12 Months          | Total                   |                      |  |
| Bonds:  |      | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses |  |
| U.S. Governments Special revenue and special assessment obligations and all non- guaranteed obligations of agencies and authorities of governments and their political subdivisions | \$   | -                       | -<br>-               | 297,621<br>8,855,905    | 1,262<br>144,828     | 297,621<br>8,855,905    | 1,262<br>144,828     |  |
| Industrial and miscellaneous<br>unaffiliated  | 3 -  | -                       | -                    |                         | -                    | -                       | _                    |  |
| Total bonds   |      |                         |                      | 9,153,526               | 146,090              | 9,153,526               | 146,090_             |  |
| Total temporarily impaired securities   | \$ = | _                       |                      | 9,153,526               | 146,090              | 9,153,526               | 146,090              |  |

The amortized cost and estimated statutory fair value of bonds at September 30, 2018, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Bonds not due at a single maturity date have been included in the table below in the year of final maturity.

See independent auditor's report.

# Notes to Financial Statements (Continued) September 30, 2018 and 2017

#### (3) Cash on deposit and investments: (Continued)

|  | Amortized<br>Cost            | Estimated Statutory Fair Value |
|--|------------------------------|--------------------------------|
| Due in one year or less Due after one year through five years Due after five years through ten years Due after ten years | \$<br>7,799,616<br>1,500,000 | -<br>7,709,716<br>1,443,810    |
| = == = = = = = = = = = = = = = = = = =   | \$<br>9,299,616              | 9,153,526                      |

|   |      |                         |                      | er 30, 2017             |                      |                         |                      |
|---|------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|
|   |      | Less Than               | 12 Months            | Greater Tha             | n 12 Months          | Total                   |                      |
| Bonds:<br>U.S. Governments  | φ.   | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses |
| Special revenue and special assessment obligations and all non-guaranteed obligations of agencies and authorities of governments and their political subdivisions | \$   | -                       | -                    | 7,449,765               | 54,245               | -<br>7,449,765          | 54,245               |
| Industrial and miscellaneous<br>unaffiliated  | s    | -                       | -                    | -                       | -                    | -                       | -                    |
| Total bonds   | -    |                         |                      | 7,449,765               | 54,245               | 7,449,765               | 54,245               |
| Total temporarily impaired securities   | \$ _ | _                       |                      | 7,449,765               | 54,245               | 7,449,765               | 54,245               |

The amortized cost and estimated statutory fair value of bonds at September 30, 2017, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Bonds not due at a single maturity date have been included in the table below in the year of final maturity.

See independent auditor's report.

Notes to Financial Statements (Continued)
September 30, 2018 and 2017

(3) Cash on deposit and investments: (Continued)

|  | Amortized<br>Cost               | Estimated<br>Statutory<br>Fair Value |
|--|---------------------------------|--------------------------------------|
| Due in one year or less Due after one year through five years Due after five years through ten years | \$<br>-<br>6,753,832<br>750.000 | -<br>6,715,485<br>734,280            |
| Due after ten years  | \$<br>7,503,832                 | 7,449,765                            |

The Pool regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other than temporary. Based on an evaluation of the prospects of the issuers, including, but not limited to 1) the Pool's intentions and ability to hold the investments; 2) the length of time and the magnitude of the unrealized loss; 3) the credit ratings of the issuers of the investments, and 4) other information specific to the issuer, the Pool has concluded that any declines in the fair values of the Pool's investments in bonds at September 30, 2018 and 2017 are temporary and are presented on the following page.

The cost, gross unrealized gains, gross unrealized losses and estimated fair values are as follows:

| September 30, 2018                                   |     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|--|-----|-------------------|------------------------------|-------------------------------|----------------------------|
| Obligations of U.S. Government sponsored enterprises | \$_ | 9,299,616         | _                            | 146,090                       | 9,153,526                  |
| Total  | \$_ | 9,299,616         |                              | 146,090                       | 9,153,526                  |
| September 30, 2017                                   |     | Amortized         | Gross<br>Unrealized          | Gross<br>Unrealized           | Estimated<br>Fair          |
| Obligations of U.S. Government sponsored enterprises | \$_ | 7,503,832         | Gains 178                    | Losses<br>54,245              | Value<br>7,449,765         |
| Total  | \$_ | 7,503,832         | 178                          | 54,245                        | 7,449,765                  |

#### Notes to Financial Statements (Continued)

September 30, 2018 and 2017

#### (3) Cash on deposit and investments: (Continued)

The statement value and estimated fair value of financial instruments at September 30, 2018 and 2017 are as follows:

|  | September 30, 2018 |            |                |            |          |  |
|--|--------------------|------------|----------------|------------|----------|--|
|  | Statement          | Estimated  |                |            |          |  |
| Financial assets:  | Value              | Fair Value | Level 1        | Level 2    | Level 3  |  |
| Bonds \$ Cash on deposit                                 | 9,299,616          | 9,153,526  | -              | 9,153,526  | -        |  |
| (including certificates<br>of deposit) Investment income | 4,683,149          | 4,652,462  | 1,183,149      | 3,469,313  | -        |  |
| due and accrued  | 59,338             | 59,338     | 59,338         |            |          |  |
| Total \$   | 14,042,103         | 13,865,326 | 1,242,487      | 12,622,839 | _        |  |
|  |                    | Se         | ptember 30, 20 | 17         |          |  |
|  | Statement          | Estimated  | -              |            |          |  |
| Financial assets:  | Value              | Fair Value | Level 1        | Level 2    | Level 3  |  |
| Bonds<br>Cash on deposit                                 | 7,503,832          | 7,449,765  | -              | 7,449,765  | -        |  |
| (including certificates of deposit) Investment income    | 8,397,815          | 8,389,228  | 2,897,815      | 5,491,413  | -        |  |
| due and accrued  | 61,793             | 61,793     | 61,793         |            | <u>.</u> |  |
| Total  | 15,963,440         | 15,900,786 | 2,959,608      | 12,941,178 |          |  |

#### (4) Related party transactions:

LARM contracted with the League of Nebraska Municipalities for office space and miscellaneous administrative services through the period ended December 31, 2017.

|  | <br>2018     | 2017    |
|--|--------------|---------|
| The following is a summary of the transactions |              |         |
| with the League:                               |              |         |
| Management and administrative services paid    |              |         |
| to the League of Nebraska Municipalities       | \$<br>34,075 | 170,527 |

The total amount of payables to the League of Nebraska Municipalities was \$0 (September 30, 2018) and \$16,403 (September 30, 2017).

#### (5) Reinsurance recoverables:

Amounts recoverable from reinsurers are estimated based upon assumptions consistent with those used in establishing the liabilities related to the underlying reinsured coverage document. The Pool's management believes the recoverables are appropriately established. The Pool had reinsurance recoverable amounts from four third-party reinsurers.

See independent auditor's report.

#### Notes to Financial Statements (Continued) September 30, 2018 and 2017

#### (5) Reinsurance recoverables: (Continued)

| Contributions:           | _  | 2018        | 2017        |
|--------------------------|----|-------------|-------------|
| Direct<br>Code d         | \$ | 8,264,076   | 8,526,373   |
| Ceded                    |    | (2,168,798) | (2,185,673) |
| Net contributions earned | \$ | 6,095,278   | 6,340,700   |
| Losses:                  |    |             |             |
| Direct                   | \$ | 4,903,052   | 1,482,708   |
| Ceded                    |    | (1,867,399) | 210,709     |
| Net losses incurred      | \$ | 3,035,653   | 1,693,417   |

The Pool has recorded reinsurance recoverables on paid losses from reinsurance companies of \$1,157,584 (September 30, 2018) and \$141,655 (September 30, 2017).

The Pool has recorded reinsurance recoverables on unpaid loss and loss adjustment expenses payable of \$2,405,676 (September 30, 2018), \$2,263,581 (September 30, 2017).

The Pool has entered into quota share, stop loss and per occurrence reinsurance agreements. As part of a reinsurance agreement, the Pool has withheld \$25,000 from the balance payable to a reinsurer. At September 30, 2018 and 2017, the Pool had the funds withheld recorded as a liability.

The accompanying financial statements reflect the financial position and results of operations net of related reinsurance. To the extent that any reinsuring companies are unable to meet their obligations under the reinsurance agreements, the Pool would remain liable.

#### (6) Self-insured retention:

The Pool retains responsibility for the payment of claims within specified self-insured retention limits prior to the application of coverage provided by the reinsurance contracts and excess insurance contracts.

The per-claim retention limit for the coverage was as follows:

| \$<br>300,000 | per occurrence        | General Liability, Auto Liability, Police, Errors and Omissions |
|---------------|-----------------------|---|
| \$<br>300,000 | per occurrence        | Public Official's Liability                                     |
| \$<br>100,000 | per loss              | Property, Auto Physical Damage                                  |
| \$<br>200,000 | per occurrence        | Wind and Hail Damage  |
| \$<br>750,000 | per location and loss | Workers' Compensation   |
| \$<br>100,000 | per occurrence        | Boiler and Machinery  |
| \$<br>20,000  | per occurrence        | Cyber   |
| \$<br>10,000  | per occurrence        | Terrorism   |

#### (7) Retrospective assessments and credits:

Nine months following the close of the fiscal year and at annual intervals thereafter, the Pool may recalculate each member's retrospective premium or premium credit for the year.

No dividends were declared for the periods ended September 30, 2018 and September 30, 2017.

See independent auditor's report.

#### Notes to Financial Statements (Continued)

September 30, 2018 and 2017

#### (8) Surplus:

Assets are reported under statutory accounting on an admitted assets basis. The non-admitted assets are excluded through a charge against surplus.

The portion of surplus represented or reduced by the following items are as follows:

|                                 | <br>2018        | 2017      |
|---------------------------------|-----------------|-----------|
| Non-admitted assets:            | <br>            |           |
| Accounts receivable over        |                 |           |
| 90 days past due                | \$<br>-         | _         |
| Agents balances receivable over |                 |           |
| 90 days past due                | -               | _         |
| Investment in NLC               | <br>1,737,646   | 1,376,491 |
|                                 | \$<br>1,737,646 | 1,376,491 |

#### (9) Commitments and contingencies:

From time to time, the Pool is involved in pending and threatened litigation in the normal course of business in which claims for monetary damages are asserted. In the opinion of management, the ultimate liability, if any, arising from such pending or threatened litigation is not expected to have a material effect on the results of operations, liability, or financial position of the Pool.

#### (10) Financial statement presentation:

Amounts for September 30, 2017 have been restated in some instances to conform with current statement presentation.

#### (11) Subsequent events:

The Pool evaluated subsequent events through November 30, 2018. There were no subsequent events that require disclosure and/or adjustments in these financial statements.

SUPPLEMENTAL INFORMATION



Independent Auditor's Report on Supplemental Information

To the Board of Directors

League Association of Risk Management

Lincoln, Nebraska

We have audited the basic statutory-basis financial statements of League Association of Risk Management as of and for the years ended September 30, 2018 and 2017 and our report thereon dated November 30, 2018, which contained an unmodified opinion on the basic statutory-basis financial statements prepared in conformity with the financial reporting practices prescribed or permitted by the Insurance Department of the State of Nebraska. Our audit was performed for the purpose of forming an opinion on the basic statutorybasis financial statements taken as a whole. The reconciliation of unpaid claim liabilities and Schedule P information is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information included in the schedules referred to above is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic statutory-basis financial statements taken as a whole.

Lincoln, Nebraska November 30, 2018 Thomas, Kunc and Black, UP

# Reconciliation of Unpaid Claim Liabilities For the years ended September 30, 2018 and 2017

| Unpaid claims and claims adjustment expenses   | <br>2018        | 2017      |
|--|-----------------|-----------|
| at beginning of period   | \$<br>4,150,531 | 4,773,487 |
| Incurred claims and claims adjustment expenses: Provision for insured events of current policy year Increase/(decrease) in provision in insured events | 3,900,160       | 2,639,833 |
| of prior policy years  | <br>(213,609)   | (833,621) |
| Total incurred claims and claims adjustment expenses   | <br>3,686,551   | 1,806,212 |
| Payments:  |                 |           |
| Claims and claims adjustment expenses attributable to insured events of the current policy year Claims and claims adjustment expenses attributable     | 2,291,545       | 1,143,891 |
| to insured events of prior policy years  | <br>1,462,636   | 1,285,277 |
| Total payments   | <br>3,754,181   | 2,429,168 |
| Total unpaid claims and claims adjustment expenses at end of period  | \$<br>4,082,901 | 4,150,531 |

#### Loss Development Information September 30, 2018

The following tables illustrate how the Pool's earned revenues (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Pool as of the end of each of the last twelve years. The rows of the tables are defined as follows:

- 1. Total of each fiscal year's earned contribution revenues and investment revenues.
- 2. Fiscal year's other operating costs of the Pool including overhead and claims expense not allocable to individual claims.
- The Pool's fiscal year incurred losses and allocated loss adjustment expenses (both paid and accrued).
- 4. Cumulative amounts paid (net of reinsurance recoveries received) as of the end of successive years for each plan year.
- 5. Incurred losses, by plan year, increased or decreased as of the end of successive years. This annual reestimation results from new information received on known claims, reevaluation of existing information on known claims, as well as emergence of new claims not previously known.
- 6. Comparison of the latest reestimated incurred losses amount to the amount originally established (Line 3) and examines whether the latest estimate of claims cost is greater or less than originally booked.

As data for individual plan years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature plan years. The columns of the tables show data for successive plan years.

See independent auditor's report on supplemental information.

#### Loss Development Information (Continued)

September 30, 2018

|    | _  |              | Fiscal and Pla | n Year Ended |             |
|----|--|--------------|----------------|--------------|-------------|
| ,  | Demailed and the Park  | <u>2018</u>  | <u>2017</u>    | 2016         | <u>2015</u> |
| 1. | Required contribution and investment revenues - fiscal year: |              |                |              |             |
|    | Written and earned \$  | 8,264,076    | 8,526,373      | 7,688,166    | 6,926,492   |
|    | Ceded  | 2,168,798    | 2,185,673      | 2,260,774    | 2,026,062   |
|    | Net earned   | 6,095,278    | 6,340,700      | 5,427,392    | 4,900,430   |
|    | Interest income  | 225,153      | 163,887        | 111,568      | 59,286      |
|    |  |              |                | ·            | •           |
| 2. | Unallocated expenses - fiscal year:                          |              |                |              |             |
|    | Operating expenses   | 3,049,925    | 2,551,999      | 2,443,815    | 2,419,847   |
| 3. | Incurred losses and loss adjustment expenses -               |              |                |              |             |
|    | fiscal year:   |              |                |              |             |
|    | Incurred   | 5,553,950    | 1,595,503      | 3,345,355    | (74,061)    |
|    | Ceded  | 1,867,399    | (210,709)      | 955,861      | (156,580)   |
|    | Net incurred   | 3,686,551    | 1,806,212      | 2,389,494    | 82,519      |
| 4. | Cumulative amounts paid as of:                               |              |                |              |             |
|    | End of plan year   | 2,291,545    | 1,143,890      | 921,577      | 795,609     |
|    | One year later   | -            | 1,778,779      | 1,358,090    | 1,580,076   |
|    | Two years later  | -            | <del>-</del>   | 1,564,121    | 1,745,523   |
|    | Three years later  | -            | _              | -            | 1,851,741   |
|    | Four years later   | <del>-</del> | _              | -            | · · · -     |
|    | Five years later   | -            | -              | -            | -           |
|    | Six years later  | -            | -              | -            | _           |
|    | Seven years later  | -            | -              | •            | _           |
|    | Eight years later  | -            | -              | -            | _           |
|    | Nine years later   | -            |                | _            | _           |
|    | Ten years later  | -            | -              | -            | _           |
| 5. | Reestimated incurred losses and loss adjustment              |              |                |              |             |
|    | expenses:  |              |                |              |             |
|    | End of plan year   | 3,900,160    | 2,639,834      | 2,479,490    | 2,379,269   |
|    | One year later   | -            | 2,568,626      | 1,919,104    | 2,188,723   |
|    | Two years later  | -            | -              | 1,750,286    | 2,029,208   |
|    | Three years later  | -            | -              | -            | 1,988,621   |
|    | Four years later   | -            | -              | -            | -           |
|    | Five years later   |              | -              | -            | -           |
|    | Six years later  | -            | -              | -            | -           |
|    | Seven years later  | -            | -              | -            | -           |
|    | Eight years later  | -            | -              | -            | -           |
|    | Nine years later   | -            | -              | -            | -           |
|    | Ten years later  | -            | •              | -            | -           |
| 6. | Increase (decrease) in estimated incurred losses             |              |                |              |             |
|    | loss adjustment expenses from end of plan year               | 3,900,160    | (71,208)       | (729,204)    | (390,648)   |

See independent auditor's report on supplemental information.

|             |                        | · · · · · · · · · · · · · · · · · · · |             |           |             |             |           |
|-------------|------------------------|---------------------------------------|-------------|-----------|-------------|-------------|-----------|
| <u>2014</u> | <u>2013</u>            | <u>2012</u>                           | <u>2011</u> | 2010      | <u>2009</u> | <u>2008</u> | 2007      |
|             |                        |                                       |             |           |             |             |           |
| 8,213,781   | 6,830,821              | 6,769,582                             | 7,225,912   | 7,029,485 | 6,958,673   | 6,990,018   | 8,100,255 |
| 2,276,721   | 2,013,347              | 1,607,784                             | 1,418,610   | 1,338,560 | 1,259,767   | 1,821,906   | 1,625,330 |
| 5,937,060   | 4,817,474              | 5,161,798                             | 5,807,302   | 5,690,925 | 5,698,906   | 5,168,112   | 6,474,925 |
| 68,728      | 56,360                 | 91,754                                | 133,834     | 200,551   | 439,758     | 502,644     | 439,792   |
|             |                        |                                       |             |           | ·           | • * * *     | ,         |
| 2 470 046   | 2 402 204              | 2 407 054                             | 0.400.000   | 0.050     |             |             |           |
| 2,479,946   | 2,403,301              | 2,187,851                             | 2,426,068   | 2,253,799 | 1,775,552   | 1,485,066   | 1,947,195 |
|             |                        |                                       |             |           |             |             |           |
|             |                        |                                       |             |           |             |             |           |
| 7,867,921   | 3,305,167              | 5,859,212                             | 5,869,860   | 3,875,393 | 3,381,941   | 2,293,732   | 2,462,669 |
| 4,334,998   | (882,880)              | 2,979,727                             | 4,211,222   | 402,229   | 321,127     | 225,006     | 83,292    |
| 3,532,923   | 4,188,047              | 2,879,485                             | 1,658,638   | 3,473,164 | 3,060,814   | 2,068,726   | 2,379,377 |
|             |                        |                                       |             |           |             |             |           |
| 1,706,079   | 1 048 881              | 1 390 349                             | 1 252 010   | 1 061 020 | 4.050.004   | 4 004 050   | 77.4.40   |
| 2,676,826   | 1,048,881<br>1,755,657 | 1,389,248                             | 1,353,918   | 1,261,030 | 1,050,634   | 1,021,653   | 774,418   |
| 2,801,904   | 1,940,919              | 1,977,865                             | 1,707,898   | 2,142,664 | 1,814,597   | 1,712,414   | 2,085,292 |
| 3,013,831   |                        | 2,345,151                             | 2,127,938   | 2,374,044 | 2,584,329   | 2,041,813   | 2,448,637 |
| 3,124,621   | 2,106,487<br>2,186,653 | 2,485,185                             | 2,487,370   | 2,443,641 | 2,454,525   | 2,366,521   | 2,562,806 |
| 5, 124,021  |                        | 2,619,590                             | 2,655,195   | 2,677,504 | 2,740,196   | 2,435,485   | 2,809,161 |
| -           | 2,299,406              | 2,874,960                             | 2,862,428   | 2,750,535 | 2,782,920   | 2,588,599   | 2,847,110 |
| <u>-</u>    | -                      | 2,982,354                             | 2,918,258   | 2,885,651 | 2,786,388   | 2,590,930   | 2,870,538 |
| _           | •                      | -                                     | 2,998,845   | 2,923,866 | 2,786,810   | 2,590,930   | 2,873,773 |
| _           | -                      | -                                     | -           | 2,942,561 | 2,786,936   | 2,590,929   | 2,905,477 |
| -           | -                      | -                                     | -           | •         | 2,811,776   | 2,590,930   | 2,905,477 |
| -           | -                      | -                                     | -           | <b>-</b>  | -           | 2,590,930   | 2,905,477 |
|             |                        |                                       |             |           |             |             |           |
| 4,492,832   | 3,515,009              | 3,511,465                             | 3,594,938   | 3,511,381 | 3,166,669   | 2,863,864   | 3,107,447 |
| 3,494,212   | 2,775,472              | 3,147,845                             | 3,332,643   | 3,309,533 | 2,807,861   | 2,972,191   | 3,292,635 |
| 3,250,628   | 2,541,586              | 2,962,289                             | 3,485,696   | 3,228,323 | 3,221,050   | 2,922,703   | 3,288,396 |
| 3,353,043   | 2,531,140              | 2,887,596                             | 3,339,530   | 3,165,708 | 2,900,616   | 2,783,395   | 3,208,604 |
| 3,284,009   | 2,551,752              | 2,996,381                             | 2,985,782   | 3,232,134 | 2,855,825   | 2,682,301   | 3,016,724 |
| -           | 2,510,282              | 3,084,560                             | 3,134,757   | 3,033,999 | 2,811,485   | 2,633,465   | 2,934,467 |
| -           | -                      | 3,103,599                             | 3,034,244   | 3,145,609 | 2,787,048   | 2,603,142   | 2,926,950 |
| -           | -                      | -                                     | 3,089,464   | 3,043,347 | 2,787,057   | 2,590,930   | 2,900,429 |
| -           | -                      | -                                     | -           | 3,043,376 | 2,787,057   | 2,590,929   | 2,905,477 |
| -           | -                      | -                                     | -           | -         | 2,857,643   | 2,590,930   | 2,905,477 |
| -           | •                      | -                                     | -           | -         | -           | 2,590,930   | 2,905,477 |
| (1,208,823) | (1.004.727)            | (407 966)                             | (505 474)   | (469 OOE) | (200.006)   | (272.024)   | (204.070) |
| (1,200,023) | (1,004,727)            | (407,866)                             | (505,474)   | (468,005) | (309,026)   | (272,934)   | (201,970) |

Independent Accountant's Compilation Report
Financial Statements - Statutory Basis
June 30, 2019 and 2018

and

September 30, 2018

#### **QUARTERLY STATEMENT** FOR THE PERIOD ENDED JUNE 30, 2019 FOR LEAGUE ASSOCIATION OF RISK MANAGEMENT

Nebraska Company Code: 201675

Employer's ID Number: 47-0791192

Incorporated May 1, 1995 under the Laws of Nebraska

The offices and primary location of books and records are at 1919 South 40th Street, Ste 212

Lincoln, Nebraska 68506

The mailing address is 1919 South 40th Street, Ste 212

Lincoln, Nebraska, 68506

Telephone Number

402-742-2600

Fax Number

402-476-4089

Contact Person

Mike Nolan

Officers of the Association:

Chair:

To be appointed

Vice-Chair:

Lane Danielzuk

Secretary:

To be appointed

Directors or Trustees:

Lane Danielzuk Andrew Ward David Hunter Beth Bonderson

Shannon Stuchlik

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#### Independent Accountant's Compilation Report

To the Board of Directors

League Association of Risk Management

Lincoln, Nebraska

#### June 30, 2019 and 2018 Financial Statements

Management is responsible for the accompanying financial statements of League Association of Risk Management, which comprise the balance sheets - statutory basis as of June 30, 2019 and 2018 and the related statutory statements of revenues and expenses, changes in surplus, and cash flows for the quarters then ended, and the related notes to the financial statements in accordance with accounting practices prescribed or permitted by the Insurance Department of the State of Nebraska. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these June 30, 2019 and 2018 financial statements.

As described in Note 1 to the financial statements, League Association of Risk Management prepared these financial statements using accounting practices prescribed or permitted by the Insurance Department of the State of Nebraska, which practices differ from accounting principles generally accepted in the United States of America. Management has not determined the effect of this departure from accounting principles generally accepted in the United States of America on the financial statements.

#### September 30, 2018 Financial Statements

The accompanying September 30, 2018 financial statements of League Association of Risk Management were audited by us, and we expressed an unqualified opinion on the statutory basis of accounting in our report dated November 30, 2018, but we have not performed any auditing procedures since that date.

Lincoln, Nebraska August 15, 2019 Thomas, Kunc and Black, LLP

## Balance Sheets - Statutory Basis

June 30, 2019 and 2018 and September 30, 2018

#### <u>Assets</u>

|   | _               | June 30,<br>2019<br>(Unaudited)   | June 30,<br>2018<br>(Unaudited)   | September 30,<br>2018<br>(Audited)  |
|---|-----------------|---|---|---|
| Cash: Cash on deposit Short-term investments Total cash   | \$<br>-         | 2,963,801<br>2,590,713<br>5,554,514   | 1,093,510<br>747,646<br>1,841,156   | 1,183,149<br>   |
| Long-term investments Accounts receivable Premiums receivable Interest receivable Reinsurance recoverable on paid losses                        | _               | 11,297,939<br>18,038<br>26,443<br>62,338<br>808,502                             | 13,947,331<br>14,083<br>-<br>41,288<br>1,190,294                                | 12,799,616<br>43,335<br>7,117,227<br>59,338<br>1,157,584                        |
| Total assets  | \$ <sub>=</sub> | 17,767,774  | 17,034,152  | 22,360,249  |
|   | Liabilities a   | and Surplus   |   |   |
| Loss reserves Loss adjustment expenses Unearned premium Taxes payable Other liabilities Funds held under reinsurance treaties Total liabilities | \$              | 3,425,562<br>1,512,939<br>1,870,545<br>66,413<br>141,032<br>25,000<br>7,041,491 | 2,677,536<br>1,270,213<br>1,839,551<br>63,124<br>114,877<br>25,000<br>5,990,301 | 2,778,170<br>1,304,731<br>7,108,947<br>84,308<br>98,155<br>25,000<br>11,399,311 |
| Surplus   | _               | 10,726,283  | 11,043,851  | 10,960,938  |
| Total liabilities and surplus   | \$              | 17,767,774  | 17,034,152  | 22,360,249  |

Statements of Income - Statutory Basis
For the periods ended June 30, 2019 and 2018
and for the year ended September 30, 2018

|  |    |             |             | Year          |
|--|----|-------------|-------------|---------------|
|  |    | Nine Mon    | Ended       |               |
|  |    | June 30,    | June 30,    | September 30, |
|  |    | 2019        | 2018        | 2018          |
| <b>D</b> .                             | _  | (Unaudited) | (Unaudited) | (Audited)     |
| Revenues:                              |    |             |             |               |
| Premiums earned, direct                | \$ | 6,240,719   | 6,206,824   | 8,264,076     |
| Premiums earned, transferred by excess | _  | (1,583,534) | (1,635,121) | (2,168,798)   |
| Net premiums                           |    | 4,657,185   | 4,571,703   | 6,095,278     |
| Investment income                      |    | 224 222     | 440.470     |               |
| Miscellaneous income                   |    | 221,693     | 148,478     | 196,849       |
| Wiscondifiedds Mcoffle                 | _  | 3,123       | 2,443       | 3,593         |
| Total revenues                         |    | 4,882,001   | 4,722,624   | 6,295,720     |
|  | _  |             | 1,722,024   | 0,290,720     |
| Expenses:                              |    |             |             |               |
| Losses incurred, direct                |    | 3,213,904   | 4,144,448   | 4,903,052     |
| Losses incurred, transferred by excess |    | (1,250,753) | (1,908,274) | (1,867,399)   |
| Net losses                             | _  | 1,963,151   | 2,236,174   | 3,035,653     |
|  |    | 1,000,101   | 2,200,174   | 3,035,055     |
| Loss expenses incurred                 |    | 713,105     | 452,986     | 650,898       |
| Other underwriting expenses incurred   |    | 2,440,400   | 2,391,307   | 3,049,925     |
| - ·                                    | _  | =, ,        | 2,001,007   | 3,049,923     |
| Total expenses                         |    | 5,116,656   | 5,080,467   | 6,736,476     |
|  | -  |             |             | 3,700,470     |
| Net income/(loss) - statutory basis    | \$ | (234,655)   | (357,843)   | (440,756)     |
|  | =  |             |             | (1.0,1.00)    |

Statements of Changes in Surplus - Statutory Basis For the periods ended June 30, 2019 and 2018 and for the year ended September 30, 2018

|                                    |     | Nine Mont                       | Year<br>Ended                   |                                    |
|------------------------------------|-----|---------------------------------|---------------------------------|------------------------------------|
|                                    | _   | June 30,<br>2019<br>(Unaudited) | June 30,<br>2018<br>(Unaudited) | September 30,<br>2018<br>(Audited) |
| Surplus, beginning of period       | \$  | 10,960,938                      | 11,401,694                      | 11,401,694                         |
| Net income/(loss)- statutory basis |     | (234,655)                       | (357,843)                       | (440,756)                          |
| Unrealized capital gain            |     | -                               | -                               | 361,155                            |
| Change in non-admitted assets      |     | -                               | -                               | (361,155)                          |
| Dividends                          | _   |                                 | _                               | •                                  |
| Surplus, end of period             | \$_ | 10,726,283                      | 11,043,851                      | 10,960,938                         |

Statements of Cash Flows - Statutory Basis
For the periods ended June 30, 2019 and 2018
and for the year ended September 30, 2018

|   | _      | Nine Mon<br>June 30,<br>2019<br>(Unaudited) | ths Ended June 30, 2018 (Unaudited)     | Year<br>Ended<br>September 30,<br>2018<br>(Audited) |
|---|--------|---|---|---|
| Premiums collected, net of excess insurance<br>Loss and loss adjustment expenses paid<br>Underwriting expenses paid | \$<br> | 6,505,111<br>(1,471,574)<br>(2,415,418)     | 6,023,535<br>(3,940,581)<br>(2,371,298) | 5,701,570<br>(4,770,110)<br>(3,025,454)             |
| Cash from underwriting  |        | 2,618,119                                   | (288,344)                               | (2,093,994)   |
| Investment income   |        | 218,693                                     | 168,983                                 | 560,459   |
| Net cash from operations  |        | 2,836,812                                   | (119,361)                               | (1,533,535)   |
| Transfers in: Other sources   |        | 1,534,553                                   | -                                       | 204,216   |
| Transfers out: Other applications   |        | _   | (937,298)                               | (385,347)   |
| Net change in cash and short-term investments   |        | 4,371,365                                   | (1,056,659)                             | (1,714,666)   |
| Cash and short-term investments, beginning of period  |        | 1,183,149                                   | 2,897,815                               | 2,897,815   |
| Cash and short-term investments, end of period  | \$_    | 5,554,514                                   | 1,841,156                               | 1,183,149   |

#### Notes to Financial Statements

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

#### (1) Summary of significant accounting policies:

(a) Nature of organization:

The League Association of Risk Management (the Pool) is a risk management pool created under the provisions of the Intergovernmental Risk Management Act and the Interlocal Cooperation Act of the State of Nebraska. The Pool was created for the purpose of Nebraska municipalities to act jointly to provide risk management services and insurance coverage in the form of group self-insurance or standard insurance, including any combination of group self-insurance and standard insurance, to protect members against losses arising from general liability, property damage, destruction or loss, errors and omissions liability, and workers' compensation liability. Any county, city, village, school district, public power district, rural fire district, or other political subdivision of the State of Nebraska, the State of Nebraska, the University of Nebraska, and any corporation whose primary function is to act as an instrumentality or agency of the State of Nebraska is eligible to participate as a member of the pool.

The Pool is financed through the annual and supplemental contributions paid by the participating entities, through income earned from the investment of the Pool's funds, and through any other monies, which may be lawfully received by the Pool and made part of the Pool's assets. The Pool provides group self-insurance coverage for automobile physical damage, comprehensive property - all risk, boiler and machinery, basic crime, general liability, automobile liability, law enforcement liability, public officials liability, employment practices liability, non-monetary relief defense expense, reimbursement of criminal defense expense, workers' compensation, employers' liability, cyber liability, and terrorism.

The Pool is operated by a Board of Directors consisting of elected and appointed officials or employees of the Pool members. The Board has the power to establish the coverage document, ensure that all claims covered by the document are paid, take all necessary precautions to safeguard the assets of the Pool, and make and enter into any and all contracts and agreements necessary to carry out any of the powers granted or duties imposed under the Pool formation agreement, the Pool's bylaws, or any applicable law or regulation.

#### (b) Basis of presentation:

For purposes of this statement, the Pool uses the statutory basis of accounting as prescribed by the Insurance Department of the State of Nebraska, which is a comprehensive basis of accounting other than generally accepted accounting principles. Under the statutory basis of accounting, certain fixed assets and prepaid expenses are not recognized on the balance sheet.

#### (c) Investment income:

Investment income consists primarily of interest and is recorded as earned.

#### (d) Contributions:

Contributions are earned over the terms of the related coverage document and reinsurance contracts. All coverage documents coincide with the fiscal year of the Pool. Unearned contribution reserves are established to cover the unexpired portion of contributions written. Such reserves are computed by pro rata methods for direct business and are based on reports received from ceding companies for reinsurance.

#### (e) Unpaid loss and loss adjustment expenses:

Unpaid loss and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are reviewed and any adjustments are reflected in the period determined.

Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

## (1) Summary of significant accounting policies: (Continued)

(f) Reinsurance:

In the normal course of operation, the Pool seeks to reduce the loss that may arise from events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsurance policy.

(g) Income taxes:

The Pool is exempt under Section 115 of the Internal Revenue Code. Accordingly, no provision for income taxes is required and the Pool is not required to file any returns or reports with the Internal Revenue Service related to income taxes.

(h) Management estimates:

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions may affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

(2) NLC Mutual Insurance Company:

The Pool joined the NLC Mutual Insurance Company (NLC) as of October 1, 2002. NLC is a mutual insurance company, formed with the assistance of the National League of Cities in 1986.

Each entity is charged a capitalization fee based on a percentage of premiums. The Pool contributed a total of \$377,664, which is reflected on NLC's financial statements as member surplus. In addition, NLC allocates a portion of their net income to the member surplus each year. As a mutual company, NLC returns earnings that are not needed to pay claims and the expenses of operations to the members in the form of dividends. NLC did not declare any dividends for the years ended September 30, 2018 and 2017. The total member surplus reflected on NLC's financials for LARM were \$1,737,646 (June 30, 2019), \$1,376,491 (June 30, 2018) and \$1,737,646 (September 30, 2018).

The Nebraska Department of Insurance classifies this investment as non-admitted as it is not easily liquidated into cash.

(3) Cash on deposit and investments:

Cash on deposit, which includes cash in checking accounts, certificates of deposit with original maturities of one year or less, and money market deposit accounts are carried at cost, which approximates market value. The Pool maintains its cash on deposit in financial institutions that are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

Long term investments are investments with original maturities of more than one year. Included in long term investments are certificates of deposit and governmental agency bonds. Certificates of deposit are carried at cost, which approximates market value. Statutory accounting principles require that bonds be reported at amortized cost.

Statutes authorize the Pool to invest in bank certificates of deposit, repurchase agreements collateralized by U.S. government and government-guaranteed obligations, or U.S. agency and instrumentality obligations and mutual funds that invest in these investments.

For purposes of this footnote, the cost basis does not include checks issued and outstanding.

Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

#### (3) Cash on deposit and investments: (Continued)

The Pool's cash and investment balances were as follows:

|                        |      |                   | Cost             |            |
|------------------------|------|-------------------|------------------|------------|
|                        |      | Insured or        |                  |            |
|                        |      | Direct U.S.       |                  |            |
|                        |      | <u>Government</u> | <u>Uninsured</u> | Total      |
| At June 30, 2019       |      |                   |                  |            |
| Cash on deposit        | \$   | 250,000           | 2,816,254        | 3,066,254  |
| Short-term investments |      | 2,590,713         | , ,<br>-         | 2,590,713  |
| Long-term investments  |      | 11,297,939        | -                | 11,297,939 |
|                        | \$ _ | 14,138,652        | 2,816,254        | 16,954,906 |
|                        | -    |                   |                  |            |
| At June 30, 2018       |      |                   |                  |            |
| Cash on deposit        | \$   | 250,000           | 987,273          | 1,237,273  |
| Short-term investments |      | 747,646           | -                | 747,646    |
| Long-term investments  |      | 13,947,331        | -                | 13,947,331 |
|                        | \$   | 14,944,977        | 987,273          | 15,932,250 |
|                        | =    |                   |                  | 10,002,200 |
| At September 30, 2018  |      |                   |                  |            |
| Cash on deposit        | \$   | 250,000           | 1,188,881        | 1 120 001  |
| Short-term investments | Ψ    | 250,000           | 1,100,001        | 1,438,881  |
| Long-term investments  |      | 12,799,616        | -                | 40 700 040 |
| Long term investments  | \$   |                   | 4 400 004        | 12,799,616 |
|                        | φ=   | 13,049,616        | 1,188,881        | 14,238,497 |

The Pool has adopted Statement of Statutory Accounting Principles (SSAP) No. 100, Fair Value. This standard defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Pool considers the primary or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions and risk of nonperformance.

The Pool classified its investments based upon an established fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. SSAP 100 describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value, which are the following:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly; such as
  quoted prices for similar assets or liabilities, quoted prices in markets that are not active; or
  other inputs that can be corroborated by observable market data for substantially the full
  term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

(3) Cash on deposit and investments: (Continued) Following is a description of the valuation methodologies used for assets measured at fair value.

Bonds – Mortgage and Other Asset Backed Bonds: Valued based on Residential Mortgage Backed Securities modeling file provided by FINRA. The prepayment assumptions used for single class and multi-class mortgage backed/asset backed securities were obtained from broker/dealer survey values. These assumptions are consistent with the current interest rate and economic environment.

|  | Less Than                      | Less Than 12 Months            |  | n 12 Months                          | Total                                    |                                      |
|--|--------------------------------|--------------------------------|--|--------------------------------------|--|--------------------------------------|
| Special revenue and special assessment obligations and all nonguaranteed obligations of agencies and authorities of governments and their political subdivisions | Estimated Fair Value 3,594,989 | Unrealized<br>Losses<br>-<br>- | Estimated Fair Value 1,070,964 7,493,640 | Unrealized<br>Losses<br>48<br>18,968 | Estimated Fair Value 4,665,953 7,493,640 | Unrealized<br>Losses<br>48<br>18,968 |
| Industrial and miscellaneous<br>unaffiliated   | -                              | -                              | -  | _                                    | -  | -                                    |
| Total bonds  | 3,594,989                      |                                | 8,564,604                                | 19,016                               | 12,159,593                               | 19,016                               |
| Total temporarily impaired securities \$   | 3,594,989                      |                                | 8,564,604                                | 19,016                               | 12,159,593                               | 19,016                               |

The amortized cost and estimated statutory fair value of bonds at June 30, 2019, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Bonds not due at a single maturity date have been included in the table below in the year of final maturity.

|  | Amortized<br>Cost                         | Estimated<br>Statutory<br>Fair Value |
|--|---|--------------------------------------|
| Due in one year or less Due after one year through five years Due after five years through ten years Due after ten years | \$<br>3,590,518<br>6,298,135<br>2,250,000 | 3,594,989<br>6,319,074<br>2,245,530  |
|  | \$<br>12,138,653                          | 12,159,593                           |

Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

## (3) Cash on deposit and investments: (Continued)

|  |        | Less Than                          | 12 Months            | Greater Tha                            | n 12 Months                              | Total   |  |
|--|--------|------------------------------------|----------------------|--|--|---|--|
| Bonds:<br>U.S. Governments<br>Special revenue and  | \$     | Estimated<br>Fair Value<br>747,713 | Unrealized<br>Losses | Estimated Fair Value 942,615 9,106,835 | Unrealized<br>Losses<br>3,084<br>144,797 | Estimated<br>Fair Value<br>1,690,328<br>9,106,835 | Unrealized<br>Losses<br>3,084<br>144,797 |
| special assessment obligations and all non-<br>guaranteed obligations of agencies and authorities of |        |                                    |                      |  | ·  | -, <b>-,</b>                                      | 1,13,737                                 |
| governments and their political subdivisions<br>Industrial and miscellaneou<br>unaffiliated          | s<br>- | -                                  | -                    | <u>-</u>                               | -  | -   |  |
| Total bonds  | _      | 747,713                            |                      | 10,049,450                             | 147,881                                  | 10,797,163  | 147,881                                  |
| Total temporarily impaired securities  | \$ _   | 747,713                            | · <u>-</u> =         | 10,049,450                             | 147,881                                  | 10,797,163  | 147,881                                  |

The amortized cost and estimated statutory fair value of bonds at June 30, 2018, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Bonds not due at a single maturity date have been included in the table below in the year of final maturity.

|  | Amortized<br>Cost  | Estimated<br>Statutory<br>Fair Value                 |
|--|--|--|
| Due in one year or less Due after one year through five years Due after five years through ten years Due after ten years | \$<br>747,646<br>8,697,331<br>1,500,000<br>-<br>10,944,977 | 747,713<br>8,601,252<br>1,448,198<br>-<br>10,797,163 |

#### Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

(3) Cash on deposit and investments: (Continued)

|   |             | Less Than 12 Months     |                      | Greater Tha             | n 12 Months          | Total                   |                      |  |
|---|-------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|--|
| Bonds:  |             | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses | Estimated<br>Fair Value | Unrealized<br>Losses |  |
| U.S. Governments Special revenue and special assessment obligations and all non- guaranteed obligations of agencies and authorities of governments and their political subdivisions | \$          | <del>-</del>            | -                    | 297,621<br>8,855,905    | 1,262<br>144,828     | 297,621<br>8,855,905    | 1,262<br>144,828     |  |
| Industrial and miscellaneous unaffiliated   | s           | -                       | _                    | -                       | -                    | <u>-</u>                | -                    |  |
| Total bonds   | -           |                         | -                    | 9,153,526               | 146,090              | 9,153,526               | 146,090              |  |
| Total temporarily impaired securities   | \$ <u>-</u> |                         | <u>-</u>             | 9,153,526               | 146,090              | 9,153,526               | 146.090              |  |

The amortized cost and estimated statutory fair value of bonds at September 30, 2018, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Bonds not due at a single maturity date have been included in the table below in the year of final maturity.

|  | Amortized<br>Cost                              | Estimated<br>Statutory<br>Fair Value     |
|--|--|--|
| Due in one year or less Due after one year through five years Due after five years through ten years Due after ten years | \$<br>7,799,616<br>1,500,000<br>-<br>9,299,616 | 7,709,716<br>1,443,810<br>-<br>9,153,526 |

The Pool regularly reviews its investment portfolio for factors that may indicate that a decline in fair value of an investment is other than temporary. Based on an evaluation of the prospects of the issuers, including, but not limited to 1) the Pool's intentions and ability to hold the investments; 2) the length of time and the magnitude of the unrealized loss; 3) the credit ratings of the issuers of the investments, and 4) other information specific to the issuer, the Pool has concluded that any declines in the fair values of the Pool's investments in bonds at June 30, 2019 and 2018 and September 30, 2018 are temporary and are presented on the following page.

#### Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

## (3) Cash on deposit and investments: (Continued)

The cost, gross unrealized gains, gross unrealized losses and estimated fair values are as follows:

| June 30, 2019  Obligations of U.S. Government        | Amortized<br>Cost    | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|--|----------------------|------------------------------|-------------------------------|----------------------------|
| sponsored enterprises                                | \$_12,138,653        | 39,956                       | 19,016                        | 12,159,593                 |
| Total  | \$ 12,138,653        | 39,956                       | 19,016                        | 12,159,593                 |
| June 30, 2018  | Amortized<br>Cost    | Gross<br>Unrealized          | Gross<br>Unrealized           | Estimated<br>Fair          |
| Obligations of U.S. Government sponsored enterprises | \$_10,944,977        | Gains 67                     | Losses<br>147,881             | Value<br>10,797,163        |
| Total  | \$ <u>10,944,977</u> | 67                           | 147,881                       | 10,797,163                 |
| September 30, 2018                                   | Amortized<br>Cost    | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
| Obligations of U.S. Government sponsored enterprises | \$ 9,299,616         | _                            | 146,090                       | 9,153,526                  |
| Total  | \$ 9,299,616         | <del>-</del>                 | 146,090                       | 9,153,526                  |

The statement value and estimated fair value of financial instruments at June 30, 2019 and 2018 and September 30, 2018 are as follows:

| •   |            |                    | •                       |               |            |         |
|---|------------|--------------------|-------------------------|---------------|------------|---------|
|   |            |                    |                         | June 30, 2019 | 1          |         |
| Financial assets:                               |            | Statement<br>Value | Estimated<br>Fair Value | Level 1       | Level 2    | Level 3 |
| Bonds Cash on deposit (including certification) | \$<br>atom | 12,138,652         | 12,159,593              | -             | 12,159,593 | -       |
| of deposit) Investment income                   |            | 4,713,801          | 4,708,751               | 2,963,801     | 1,744,950  | -       |
| due and accrued                                 |            | 62,338             | 62,338                  | 62,338        | _          | _       |
| Total   | \$         | 16,914,791         | 16,930,682              | 3,026,139     | 13,904,543 | _       |
|   |            |                    |                         |               |            |         |

#### Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

#### (3) Cash on deposit and investments: (Continued)

|  | June 30, 2018    |            |                |            |         |  |  |
|--|------------------|------------|----------------|------------|---------|--|--|
|  | Statement        | Estimated  |                |            |         |  |  |
| Financial assets:                                      | Value            | Fair Value | Level 1        | Level 2    | Level 3 |  |  |
| Bonds Cash on deposit (including certification)        | \$<br>10,944,977 | 10,797,163 | -              | 10,797,163 | -       |  |  |
| of deposit) Investment income                          | 4,843,510        | 4,805,328  | 1,093,510      | 3,711,818  | -       |  |  |
| due and accrued  | 41,288           | 41,288     | 41,288         | _          |         |  |  |
| Total  | \$<br>15,829,775 | 15,643,779 | 1,134,798      | 14,508,981 | _       |  |  |
|  |                  | Se         | ptember 30, 20 | 118        |         |  |  |
|  | Statement        | Estimated  |                |            |         |  |  |
| Financial assets:                                      | Value            | Fair Value | Level 1        | Level 2    | Level 3 |  |  |
| Bonds<br>Cash on deposit                               | \$<br>9,299,616  | 9,153,526  | •              | 9,153,526  | -       |  |  |
| (including certification of deposit) Investment income | 4,683,149        | 4,652,462  | 1,183,149      | 3,469,313  | -       |  |  |
| due and accrued  | 59,338           | 59,338     | 59,338         |            | _       |  |  |
| Total  | \$<br>14,042,103 | 13,865,326 | 1,242,487      | 12,622,839 | -       |  |  |

#### (4) Related party transactions:

LARM contracted with the League of Nebraska Municipalities for office space and miscellaneous administrative services through the period ended December 31, 2017.

|  | Nine months ended |                 |                  | Year ended |                   |
|--|-------------------|-----------------|------------------|------------|-------------------|
|  |                   | ine 30,<br>2019 | June 30,<br>2018 | •          | ember 30,<br>2018 |
| The following is a summary of the transactions with the League:  Management and administrative services paid | •                 |                 |                  |            | 2010              |
| to the League of Nebraska Municipalities   | \$                | -               | 163,677          |            | 34,075            |
| The total amount of payables to the League of Neb  | raska M           | unicipalities v | vas \$0 (June 30 | 2019)      | \$588 ( June      |

The total amount of payables to the League of Nebraska Municipalities was \$0 (June 30, 2019), \$588 (June 30, 2018) and \$0 (September 30, 2018).

#### (5) Reinsurance recoverables:

Amounts recoverable from reinsurers are estimated based upon assumptions consistent with those used in establishing the liabilities related to the underlying reinsured coverage document. The Pool's management believes the recoverables are appropriately established. The Pool had reinsurance recoverable amounts from four third-party reinsurers.

#### Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

#### (5) Reinsurance recoverables: (Continued)

| Contributions:                           | June 30,     | June 30,    | September 30, |
|--|--------------|-------------|---------------|
|  | 2019         | 2018        | 2018          |
| Direct Ceded Net contributions earned    | \$ 6,240,719 | 6,206,824   | 8,264,076     |
|  | (1,583,534)  | (1,635,121) | (2,168,798)   |
|  | \$ 4,657,185 | 4,571,703   | 6,095,278     |
| Losses: Direct Ceded Net losses incurred | \$ 3,213,904 | 4,144,448   | 4,903,052     |
|  | (1,250,753)  | (1,908,274) | (1,867,399)   |
|  | \$ 1,963,151 | 2,236,174   | 3,035,653     |

The Pool has recorded reinsurance recoverables on paid losses from reinsurance companies of \$808,502 (June 30, 2019), \$1,190,294 (June 30, 2018) and \$1,157,584 (September 30, 2018).

The Pool has recorded reinsurance recoverables on unpaid loss and loss adjustment expenses payable of \$2,767,428 (June 30, 2019), \$2,871,731 (June 30, 2018) and \$2,405,676 (September 30, 2018).

The Pool has entered into quota share, stop loss and per occurrence reinsurance agreements. As part of a reinsurance agreement, the Pool has withheld \$25,000 from the balance payable to a reinsurer. At June 30, 2019 and 2018 and September 30, 2018, the Pool had the funds withheld recorded as a liability.

The accompanying financial statements reflect the financial position and results of operations net of related reinsurance. To the extent that any reinsuring companies are unable to meet their obligations under the reinsurance agreements, the Pool would remain liable.

#### (6) Self-insured retention:

The Pool retains responsibility for the payment of claims within specified self-insured retention limits prior to the application of coverage provided by the reinsurance contracts and excess insurance contracts.

The per-claim retention limit for the coverage was as follows:

| * * * * * * * * * | 300,000<br>300,000<br>100,000<br>200,000<br>750,000<br>100,000<br>20,000 | per occurrence per loss per occurrence per location and loss per occurrence per occurrence | General Liability, Auto Liability, Police, Errors and Omissions Public Official's Liability Property, Auto Physical Damage Wind and Hail Damage Workers' Compensation Boiler and Machinery Cyber |
|-------------------|--|--|--|
| \$                | 10,000   | per occurrence   | Terrorism  |
|                   |  |  |  |

#### Notes to Financial Statements (Continued)

June 30, 2019 and 2018 (Unaudited) and September 30, 2018 (Audited)

(7) Retrospective assessments and credits:

Nine months following the close of the fiscal year and at annual intervals thereafter, the Pool may recalculate each member's retrospective premium or premium credit for the year.

No dividends were declared for the periods ended June 30, 2019 and 2018 and September 30, 2018.

(8) Surplus:

Assets are reported under statutory accounting on an admitted assets basis. The non-admitted assets are excluded through a charge against surplus.

The portion of surplus represented or reduced by the following items are as follows:

|                                 | June 30,<br>2019 | June 30,<br>2018 | September 30,<br>2018 |
|---------------------------------|------------------|------------------|-----------------------|
| Non-admitted assets:            |                  |                  |                       |
| Accounts receivable over        |                  |                  |                       |
| 90 days past due                | \$<br>-          | -                | _                     |
| Agents balances receivable over |                  |                  |                       |
| 90 days past due                | -                | -                | -                     |
| Investment in NLC               | <br>1,737,646    | 1,376,491        | 1,737,646             |
|                                 | \$<br>1,737,646  | 1,376,491        | 1,737,646             |

(9) Commitments and contingencies:

From time to time, the Pool is involved in pending and threatened litigation in the normal course of business in which claims for monetary damages are asserted. In the opinion of management, the ultimate liability, if any, arising from such pending or threatened litigation is not expected to have a material effect on the results of operations, liability, or financial position of the Pool.

(10) Financial statement presentation:

Amounts for June 30, 2018 and September 30, 2018 have been restated in some instances to conform with current statement presentation.

(11) Subsequent events:

The Pool evaluated subsequent events through August 15, 2019. There were no subsequent events that require disclosure and/or adjustments in these financial statements.

SUPPLEMENTAL INFORMATION



## Independent Accountant's Compilation Report on Supplemental Information

To the Board of Directors

League Association of Risk Management

Lincoln, Nebraska

The June 30, 2019 and 2018 supplementary information contained in the Reconciliation of Unpaid Claims is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement, however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplementary information.

The September 30, 2018 supplementary information contained in the Reconciliation of Unpaid Claim Liabilities is presented for purposes of additional analysis and is not a required part of the basic financial statements. The information was subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. Our report stated that the information was fairly stated in all material respects in relation to the financial statements as a whole based upon the statutory basis of accounting. We have not performed any auditing procedures on the supplementary information since November 30, 2018.

Thomas, Kunc and Black, LLP

Lincoln, Nebraska August 15, 2019

Reconciliation of Unpaid Claim Liabilities
For the periods ended June 30, 2019 and 2018
and for the year ended September 30, 2018

|  |              |             | Year        |               |
|--|--------------|-------------|-------------|---------------|
|  | _            | Nine Mon    | Ended       |               |
|  |              | June 30,    | June 30,    | September 30, |
|  |              | 2019        | 2018        | 2018          |
| Unpaid claims and claims adjustment expenses   | -            | (Unaudited) | (Unaudited) | (Audited)     |
| at beginning of period   | \$_          | 4,082,901   | 4,150,531   | 4,150,531     |
| Incurred claims and claims adjustment expenses:  |              |             |             |               |
| Provision for insured events of current policy year Increase/(decrease) in provision in insured events |              | 2,077,500   | 2,583,751   | 3,900,160     |
| of prior policy years  | _            | 598,756     | 105,409     | (213,609)     |
| Total incurred claims and  |              |             |             |               |
| claims adjustment expenses   | _            | 2,676,256   | 2,689,160   | 3,686,551     |
| Payments:  |              |             |             |               |
| Claims and claims adjustment expenses attributable   |              |             |             |               |
| to insured events of the current policy year Claims and claims adjustment expenses attributable        |              | 511,249     | 1,594,428   | 2,291,545     |
| to insured events of prior policy years  | <del>.</del> | 1,309,407   | 1,297,514   | 1,462,636     |
| Total payments   | -            | 1,820,656   | 2,891,942   | 3,754,181     |
| Total unnaid claims and claims adjustment  |              | •           |             |               |
| Total unpaid claims and claims adjustment expenses at end of period                                    | \$_          | 4,938,501   | 3,947,749   | 4,082,901     |

# **Financial Overview**



# Overview

- Industry ratio tests
- Ten-year trend graphs

# Industry Ratio Tests

- Measure performance using common industry ratios
- Loss reserves to surplus
- Contributions to surplus
- Self-insured retention to surplus
- Loss and LAE to contributions
- Liquid assets to liabilities

# Loss Reserves to Surplus

- Shows ability to withstand adverse claim development
- Goal is less than 100% (could be higher for long-tail lines)

| Loss reserves<br>as of 9-30-18 | 4,082,899  |
|--------------------------------|------------|
| Surplus<br>as of 9-30-18       | 10,960,941 |
| <b>Ratio</b> as of 9-30-18     | 37.2%      |

# Contributions to Surplus

- Shows flexibility to increase retention, increase membership or return dividends
- Goal is less than 300%

| Contributions for 2017-2018 | 8,264,077  |
|-----------------------------|------------|
| Surplus<br>as of 9-30-18    | 10,960,941 |
| <b>Ratio</b> as of 9-30-18  | 75.4%      |

# Self-Insured Retention to Surplus

- Shows ability to withstand large claims
- Goal is less than 25%

| Largest Retention  for 9-30-18 | 750,000    |
|--------------------------------|------------|
| Surplus<br>as of 9-30-18       | 10,960,941 |
| <b>Ratio</b> as of 9-30-18     | 6.8%       |

## Loss and LAE to Contributions

- Shows profitability; must also be able to cover non-claim expense
- Goal is less than 45%

| Loss & LAE Incurred for 2017-2018 | 3,686,549 |
|-----------------------------------|-----------|
| Contributions for 2017-2018       | 8,264,077 |
| <b>Ratio</b> as of 9-30-18        | 44.6%     |

# Liquid Assets to Liabilities

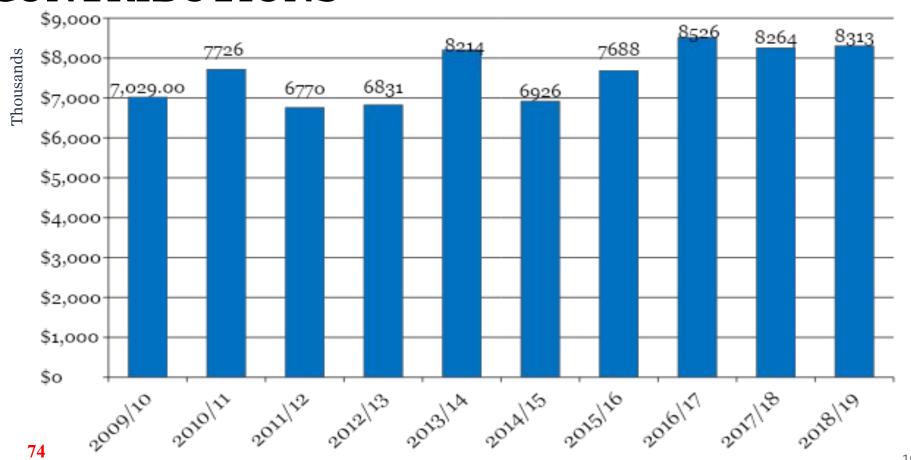
- Shows liquidity needed to pay existing liabilities
- Goal is greater than 100%

| Liquid Assets as of 9-30-18  | 22,360,249 |
|------------------------------|------------|
| Liabilities<br>as of 9-30-18 | 11,399,308 |
| <b>Ratio</b> as of 9-30-18   | 196.2%     |

## Ten-Year Trend Graphs

- Contributions
- Net Losses
- Net Loss as Percentage of Contribution
- Reinsurance Cost
- Reinsurance Cost as Percentage of Contribution
- Other Expenses
- Other Expenses as Percentage of Contribution
- Year-End Surplus

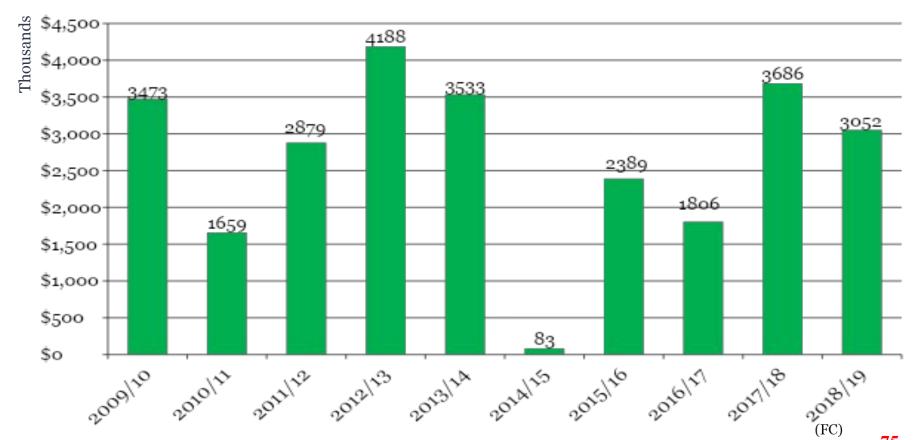
## **CONTRIBUTIONS**



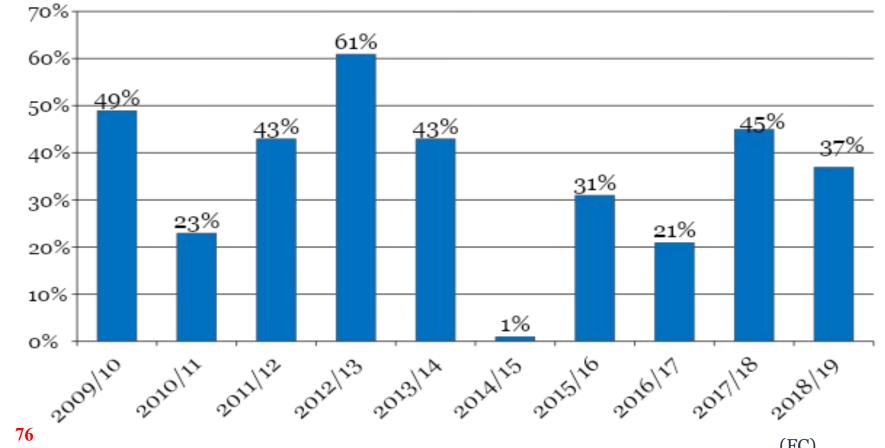
10

(FC)

## **Net Losses**

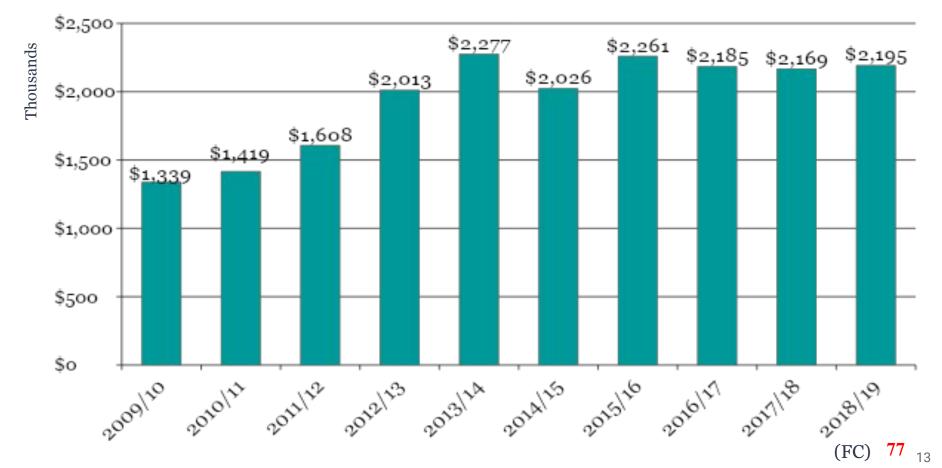


## **Net Loss as Percentage of Contribution**

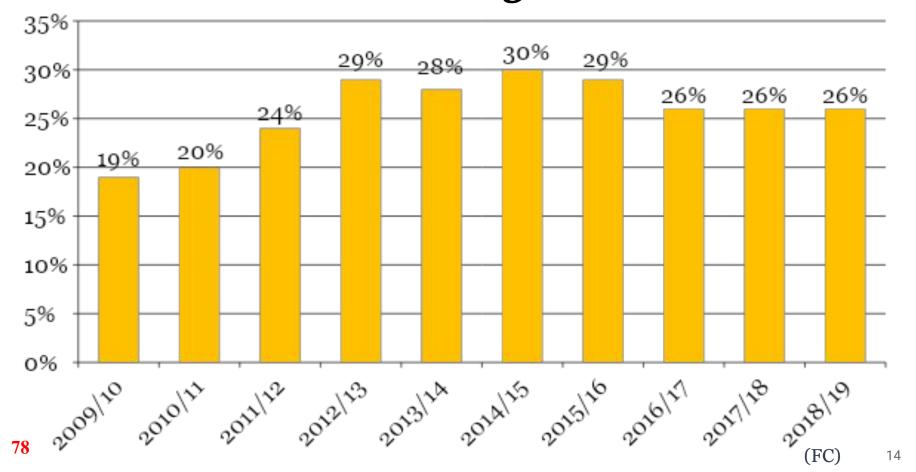


(FC)

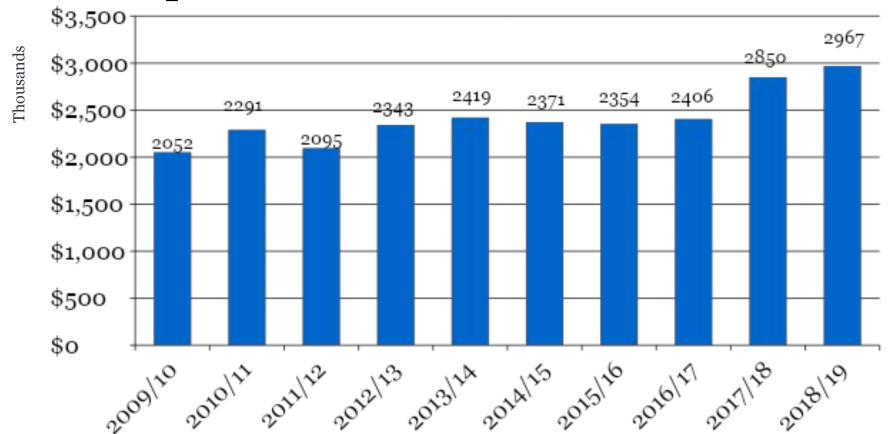
## **Reinsurance Cost**



## Reinsurance Cost as Percentage of Contribution

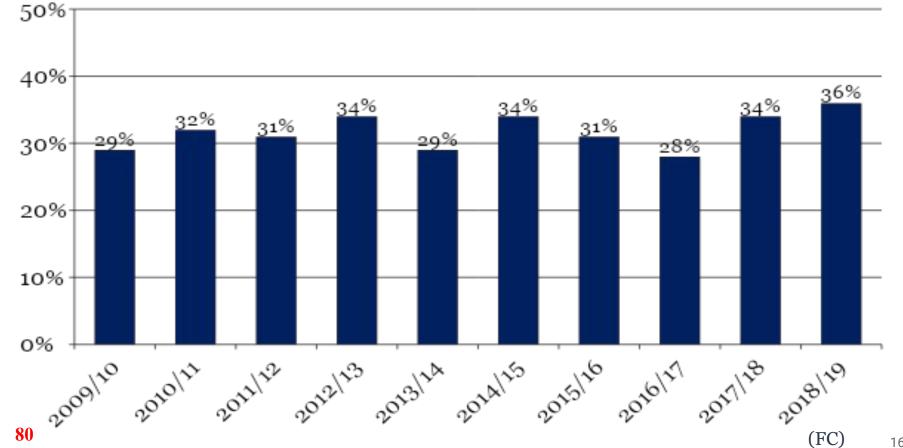


## Other Expenses\*

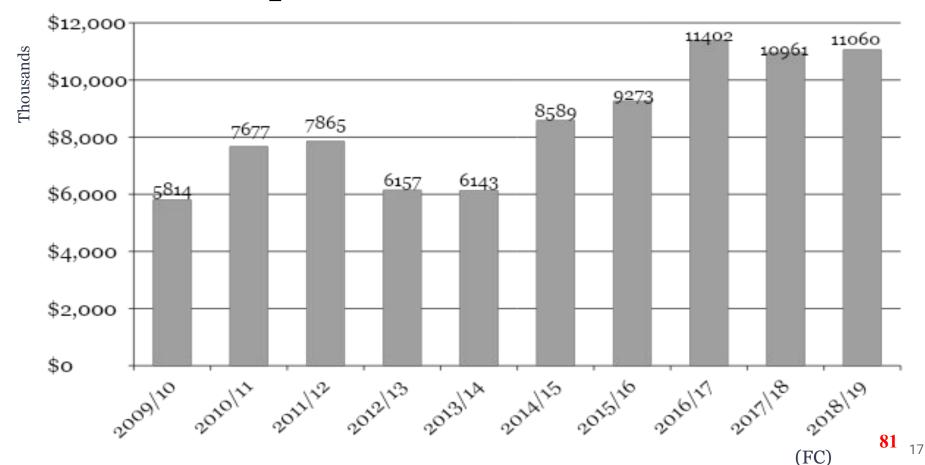


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## Other Expenses as Percentage of Contribution



## Year-End Surplus





April 25, 2019

Mr. Michael Nolan League Association of Risk Management 1919 South 40<sup>th</sup> Street Suite 212 Lincoln, NE 68506

RE: ESTIMATED ULTIMATE INCURRED LOSSES BASED ON 3/31/19 EXPERIENCE

Dear Mr. Nolan:

This letter provides the estimated ultimate incurred losses based on losses valued as of 3/31/19 for the League Association of Risk Management (LARM). The calculations for workers compensation, other liability, and property are shown in Tables 1-6, 7-12, and 13-16. The combined estimates are shown in Table 17.

As shown below, the estimates increased \$114,438, or 0.3%, since the 9/30/18 report issued 11/28/18 for claims incurred from 10/1/03 to 9/30/18.

## COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR ACTUARIAL REPORT ALL COVERAGES

(Limited to Specific and Aggregate Retentions)

11/20/10

|            | Current      | 11/28/18     |     |         |         |
|------------|--------------|--------------|-----|---------|---------|
|            | Report       | Report       |     |         |         |
| Policy     | (Table 17,   | (Table 29,   |     |         | Percent |
| Period     | Section A)   | Section A)   | Cha | ange    | Change  |
|            |              | .,           |     |         |         |
| 10/1/03-04 | \$ 2,307,355 | \$ 2,307,355 | \$  | 0       | 0.0%    |
| 10/1/04-05 | 1,581,728    | 1,581,728    |     | 0       | 0.0%    |
| 10/1/05-06 | 2,149,952    | 2,149,952    |     | 0       | 0.0%    |
| 10/1/06-07 | 2,905,478    | 2,905,477    |     | 1       | 0.0%    |
| 10/1/07-08 | 2,590,930    | 2,590,930    |     | 0       | 0.0%    |
| 10/1/08-09 | 2,821,543    | 2,857,643    | (   | 36,100) | ( 1.3%) |
| 10/1/09-10 | 3,043,376    | 3,043,376    |     | 0       | 0.0%    |
| 10/1/10-11 | 3,119,763    | 3,089,464    |     | 30,299  | 1.0%    |
| 10/1/11-12 | 3,186,711    | 3,103,599    |     | 83,112  | 2.7%    |
| 10/1/12-13 | 2,507,549    | 2,510,282    | (   | 2,733)  | ( 0.1%) |
| 10/1/13-14 | 3,295,729    | 3,284,009    |     | 11,720  | 0.4%    |
| 10/1/14-15 | 1,979,049    | 1,988,621    | (   | 9,572)  | ( 0.5%) |
| 10/1/15-16 | 1,724,837    | 1,750,286    | (   | 25,449) | ( 1.5%) |
| 10/1/16-17 | 2,625,042    | 2,568,626    |     | 56,416  | 2.2%    |
| 10/1/17-18 | 3,906,904    | 3,900,160    |     | 6,744   | 0.2%    |
|            |              |              |     |         |         |
| Total      | \$39,745,946 | \$39,631,508 | \$  | 114,438 | 0.3%    |
|            |              |              |     |         |         |

Former Purported LARM Board Meeting Packet:

Mr. Michael Nolan April 25, 2019 Page Two

The current year's losses are less than expected for other liability and property coverages. However, the period is too green to estimate using a development approach. The current year's losses for workers compensation are coming in higher than originally projected. The total incurred losses for 10/1/18-3/31/19 are \$700,689. The projected workers compensation losses for 10/1/18-19 from Section B of Table 7 of the 6/1/18 actuarial premium report are \$1,110,000. This projection is based on payroll in hundreds of \$923,631. The undeveloped six month losses are already much higher than the six month projected losses of \$555,000. It seems likely that the losses for the current year for worker compensation will be materially greater than the original projection, but it is too early to estimate with a high degree of certainty.

The methodology used in this interim review is the same as that detailed in the 11/28/18 report. All qualifications and assumptions in the 11/28/18 report apply to the attached exhibits as well. The estimates contained in this analysis are based on data provided by York Risk Pooling Services, Inc. These data and the associated assumptions should be reviewed for their consistency with the internal records of LARM. Any discrepancy in the completeness, interpretation, or accuracy of the information used may require a revision to this report. Please let me know if you have any questions.

Sincerely,

Elizabeth Long, ACAS, MAAA

Cling bas Brog

Senior Vice President and Consulting Actuary

Lisa Dennison, FCAS, MAAA President and Consulting Actuary

Loia Dennison

attachments



Table 1

#### WORKERS COMPENSATION

### ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

| Policy<br>Period | Unlimited<br>Incurred<br>Losses as<br>of 3/31/19 | Specific<br>Retention | Number of<br>Claims in<br>Excess of<br>Retention | Incurred in<br>Excess of<br>Retention | Limited<br>Incurred<br>Losses as<br>of 3/31/19 |
|------------------|--|-----------------------|--|---------------------------------------|--|
| 10/1/03-04       | \$ 1,353,300                                     | \$ 500,000            | 0  | \$ 0                                  | \$ 1,353,300                                   |
| 10/1/04-05       | 659,855  | 500,000               | 0  | 0                                     | 659,855  |
| 10/1/05-06       | 1,942,679  | 500,000               | 1  | 371,544                               | 1,571,135                                      |
| 10/1/06-07       | 3,664,305  | 500,000               | 1  | 1,568,855                             | 2,095,450                                      |
| 10/1/07-08       | 3,132,907  | 500,000               | 1  | 1,187,794                             | 1,945,113                                      |
| 10/1/08-09       | 1,421,317  | 500,000               | 0  | 0                                     | 1,421,317                                      |
| 10/1/09-10       | 1,897,237  | 500,000               | 0  | 0                                     | 1,897,237                                      |
| 10/1/10-11       | 1,907,111  | 500,000               | 1  | 201,507                               | 1,705,604                                      |
| 10/1/11-12       | 3,077,559  | 500,000               | 2  | 969,017                               | 2,108,542                                      |
| 10/1/12-13       | 1,765,071  | 750,000               | 0  | 0                                     | 1,765,071                                      |
| 10/1/13-14       | 921,914  | 750,000               | 0  | 0                                     | 921,914  |
| 10/1/14-15       | 843,818  | 750,000               | 0  | 0                                     | 843,818  |
| 10/1/15-16       | 738,628  | 750,000               | 0  | 0                                     | 738,628  |
| 10/1/16-17       | 783,848  | 750,000               | 0  | 0                                     | 783,848  |
| 10/1/17-18       | 2,497,526  | 750,000               | 1  | 755,498                               | 1,742,028                                      |
| Total            | \$26,607,075                                     |                       | 7  | \$ 5,054,215                          | \$21,552,860                                   |

|            | Limited      | Age of    | Incurred    | Estimated    |
|------------|--------------|-----------|-------------|--------------|
|            | Incurred     | Policy    | Loss        | Ultimate     |
| Policy     | Losses as    | Period in | Development | Incurred     |
| Period     | of 3/31/19   | Months    | Factor#     | Losses       |
|            |              |           |             |              |
| 10/1/03-04 | \$ 1,353,300 | 186       | 1.000       | \$ 1,353,300 |
| 10/1/04-05 | 659,855      | 174       | 1.000       | 659,855      |
| 10/1/05-06 | 1,571,135    | 162       | 1.000       | 1,571,135    |
| 10/1/06-07 | 2,095,450    | 150       | 1.000       | 2,095,450    |
| 10/1/07-08 | 1,945,113    | 138       | 1.000       | 1,945,113    |
| 10/1/08-09 | 1,421,317    | 126       | 1.000       | 1,421,317    |
| 10/1/09-10 | 1,897,237    | 114       | 1.000       | 1,897,237    |
| 10/1/10-11 | 1,705,604    | 102       | 1.000       | 1,705,604    |
| 10/1/11-12 | 2,108,542    | 90        | 1.002       | 2,112,759    |
| 10/1/12-13 | 1,765,071    | 78        | 1.007       | 1,777,426    |
| 10/1/13-14 | 921,914      | 66        | 1.017       | 937,587      |
| 10/1/14-15 | 843,818      | 54        | 1.032       | 870,820      |
| 10/1/15-16 | 738,628      | 42        | 1.049       | 774,821      |
| 10/1/16-17 | 783,848      | 30        | 1.078       | 844,988      |
| 10/1/17-18 | 1,742,028    | 18        | 1.121       | 1,862,063 *  |
|            |              |           |             |              |
| Total      | \$21,552,860 |           |             | \$21,829,475 |

<sup>#</sup> Based on Section C of Table 1 of the 11/28/18 actuarial report.

<sup>\*</sup> Did not develop claim LARN-9745 above the retention.



#### WORKERS COMPENSATION

### ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

|            | Haliania al  |           | Number of |            | Limited         |
|------------|--------------|-----------|-----------|------------|-----------------|
|            | Unlimited    |           |           |            |                 |
|            | Paid         |           | Claims in | Paid in    | Paid            |
| Policy     | Losses as    | Specific  | Excess of | Excess of  | Losses as       |
| Period     | of 3/31/19   | Retention | Retention | Retention  | of 3/31/19      |
|            |              | •         |           | •          |                 |
| 10/1/03-04 | \$ 1,353,300 | \$ 500,00 | 0 0       | \$         | 0 \$ 1,353,300  |
| 10/1/04-05 | 659,855      | 500,00    | 0 0       |            | 0 659,855       |
| 10/1/05-06 | 1,548,244    | 500,00    | 0 0       |            | 0 1,548,244     |
| 10/1/06-07 | 3,017,746    | 500,00    | 0 1       | 922,29     | 2,095,450       |
| 10/1/07-08 | 3,128,621    | 500,00    | 0 1       | 1,183,50   | 1,945,113       |
| 10/1/08-09 | 1,421,317    | 500,00    | 0 0       |            | 0 1,421,317     |
| 10/1/09-10 | 1,797,729    | 500,00    | 0 0       |            | 0 1,797,729     |
| 10/1/10-11 | 1,837,936    | 500,00    | 0 1       | 169,13     | 33 1,668,803    |
| 10/1/11-12 | 2,040,615    | 500,00    | 0 1       | 16,28      | 38 2,024,327    |
| 10/1/12-13 | 1,649,911    | 750,00    | 0 0       |            | 0 1,649,911     |
| 10/1/13-14 | 918,869      | 750,00    | 0 0       |            | 0 918,869       |
| 10/1/14-15 | 834,251      | 750,00    | 0 0       |            | 0 834,251       |
| 10/1/15-16 | 696,504      | 750,00    | 0 0       |            | 0 696,504       |
| 10/1/16-17 | 757,152      | 750,00    | 0 0       |            | 0 757,152       |
| 10/1/17-18 | 2,095,843    | 750,00    | 0 1       | 632,83     | 1,463,016       |
| Total      | \$23,757,893 |           | 5         | \$ 2,924,0 | 52 \$20,833,841 |

#### B. ESTIMATED ULTIMATE INCURRED LOSSES

|            | Limited<br>Paid | Age of<br>Policy | Paid Loss   | Estimated<br>Ultimate |
|------------|-----------------|------------------|-------------|-----------------------|
| Policy     | Losses as       | Period in        | Development | Incurred              |
| Period     | of 3/31/19      | Months           | Factor#     | Losses                |
|            |                 |                  |             |                       |
| 10/1/03-04 | \$ 1,353,300    | 186              | 1.000       | \$ 1,353,300          |
| 10/1/04-05 | 659,855         | 174              | 1.000       | 659,855               |
| 10/1/05-06 | 1,548,244       | 162              | 1.000       | 1,548,244             |
| 10/1/06-07 | 2,095,450       | 150              | 1.000       | 2,095,450             |
| 10/1/07-08 | 1,945,113       | 138              | 1.000       | 1,945,113             |
| 10/1/08-09 | 1,421,317       | 126              | 1.000       | 1,421,317             |
| 10/1/09-10 | 1,797,729       | 114              | 1.005       | 1,806,718             |
| 10/1/10-11 | 1,668,803       | 102              | 1.017       | 1,697,173             |
| 10/1/11-12 | 2,024,327       | 90               | 1.037       | 2,099,227             |
| 10/1/12-13 | 1,649,911       | 78               | 1.068       | 1,762,105             |
| 10/1/13-14 | 918,869         | 66               | 1.105       | 1,015,350             |
| 10/1/14-15 | 834,251         | 54               | 1.143       | 953,549               |
| 10/1/15-16 | 696,504         | 42               | 1.205       | 839,287               |
| 10/1/16-17 | 757,152         | 30               | 1.313       | 994,141               |
| 10/1/17-18 | 1,463,016       | 18               | 1.750       | 1,997,778 *           |
| Total      | \$20,833,841    |                  |             | \$22,188,607          |

# Based on Section C of Table 3 of the 11/28/18 actuarial report.

\* Did not develop claim LARN-9745 above the retention.



Table 3

#### WORKERS COMPENSATION

### ESTIMATED ULTIMATE INCURRED LOSSES INCURRED BORNHUETTER-FERGUSON

(Limited to Specific Retentions)

#### A. ESTIMATED UNREPORTED LOSSES

|            |              | Incurred    |            |            |
|------------|--------------|-------------|------------|------------|
|            |              | Loss        | Expected   | Estimated  |
| Policy     | Expected     | Development | Ratio      | Unreported |
| Period     | Losses*      | Factor      | Unreported | Losses     |
|            |              |             |            |            |
| 10/1/03-04 | \$ 1,353,300 | 1.000       | 0.000      | \$ 0       |
| 10/1/04-05 | 659,855      | 1.000       | 0.000      | 0          |
| 10/1/05-06 | 1,571,135    | 1.000       | 0.000      | 0          |
| 10/1/06-07 | 2,095,449    | 1.000       | 0.000      | 0          |
| 10/1/07-08 | 1,945,113    | 1.000       | 0.000      | 0          |
| 10/1/08-09 | 1,421,451    | 1.000       | 0.000      | 0          |
| 10/1/09-10 | 1,897,237    | 1.000       | 0.000      | 0          |
| 10/1/10-11 | 1,705,592    | 1.000       | 0.000      | 0          |
| 10/1/11-12 | 2,039,379    | 1.002       | 0.002      | 4,079      |
| 10/1/12-13 | 1,780,212    | 1.007       | 0.007      | 12,461     |
| 10/1/13-14 | 921,914      | 1.017       | 0.017      | 15,673     |
| 10/1/14-15 | 923,647      | 1.032       | 0.031      | 28,633     |
| 10/1/15-16 | 830,506      | 1.049       | 0.047      | 39,034     |
| 10/1/16-17 | 956,524      | 1.078       | 0.072      | 68,870     |
| 10/1/17-18 | 1,946,189    | 1.121       | 0.108      | 210,188    |
|            | <del></del>  |             |            |            |
| Total      | \$22,047,503 |             |            | \$ 378,938 |

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Estimated<br>Unreported<br>Losses | Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|-------------------------------------|-----------------------------------|---|
| 10/1/03-04       | \$ 1,353,300                        | \$ 0                              | \$ 1,353,300                                |
| 10/1/04-05       | 659,855                             | 0                                 | 659,855                                     |
| 10/1/05-06       | 1,571,135                           | 0                                 | 1,571,135                                   |
| 10/1/06-07       | 2,095,450                           | 0                                 | 2,095,450                                   |
| 10/1/07-08       | 1,945,113                           | 0                                 | 1,945,113                                   |
| 10/1/08-09       | 1,421,317                           | 0                                 | 1,421,317                                   |
| 10/1/09-10       | 1,897,237                           | 0                                 | 1,897,237                                   |
| 10/1/10-11       | 1,705,604                           | 0                                 | 1,705,604                                   |
| 10/1/11-12       | 2,108,542                           | 4,079                             | 2,112,621                                   |
| 10/1/12-13       | 1,765,071                           | 12,461                            | 1,777,532                                   |
| 10/1/13-14       | 921,914                             | 15,673                            | 937,587                                     |
| 10/1/14-15       | 843,818                             | 28,633                            | 872,451                                     |
| 10/1/15-16       | 738,628                             | 39,034                            | 777,662                                     |
| 10/1/16-17       | 783,848                             | 68,870                            | 852,718                                     |
| 10/1/17-18       | 1,742,028                           | 210,188                           | 1,952,216                                   |
|                  |                                     | · ·                               |   |
| Total            | \$21,552,860                        | \$ 378,938                        | \$21,931,798                                |

<sup>\*</sup> See Section A of Table 7 of the 11/28/18 actuarial report.



#### Table 4

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

### ESTIMATED ULTIMATE INCURRED LOSSES PAID BORNHUETTER-FERGUSON

(Limited to Specific Retentions)

#### A. ESTIMATED OUTSTANDING LOSSES

| Policy<br>Period | Expected<br>Losses | Paid Loss<br>Development<br>Factor | Expected<br>Ratio<br>Outstanding | Estimated Outstanding Losses |
|------------------|--------------------|------------------------------------|----------------------------------|------------------------------|
| 10/1/03-04       | \$ 1,353,300       | 1.000                              | 0.000                            | \$ 0                         |
| 10/1/04-05       | 659,855            | 1.000                              | 0.000                            | 0                            |
| 10/1/05-06       | 1,571,135          | 1.000                              | 0.000                            | 0                            |
| 10/1/06-07       | 2,095,449          | 1.000                              | 0.000                            | 0                            |
| 10/1/07-08       | 1,945,113          | 1.000                              | 0.000                            | 0                            |
| 10/1/08-09       | 1,421,451          | 1.000                              | 0.000                            | 0                            |
| 10/1/09-10       | 1,897,237          | 1.005                              | 0.005                            | 9,486                        |
| 10/1/10-11       | 1,705,592          | 1.017                              | 0.017                            | 28,995                       |
| 10/1/11-12       | 2,039,379          | 1.037                              | 0.036                            | 73,418                       |
| 10/1/12-13       | 1,780,212          | 1.068                              | 0.064                            | 113,934                      |
| 10/1/13-14       | 921,914            | 1.105                              | 0.095                            | 87,582                       |
| 10/1/14-15       | 923,647            | 1.143                              | 0.125                            | 115,456                      |
| 10/1/15-16       | 830,506            | 1.205                              | 0.170                            | 141,186                      |
| 10/1/16-17       | 956,524            | 1.313                              | 0.238                            | 227,653                      |
| 10/1/17-18       | 1,946,189          | 1.750                              | 0.429                            | 834,915                      |
| Total            | \$22,047,503       |                                    |                                  | \$ 1,632,625                 |

|            |              |              | Estimated    |
|------------|--------------|--------------|--------------|
|            | Paid         | Estimated    | Ultimate     |
| Policy     | Losses as    | Outstanding  | Incurred     |
| Period     | of 3/31/19   | Losses       | Losses       |
|            |              |              |              |
| 10/1/03-04 | \$ 1,353,300 | \$ 0         | \$ 1,353,300 |
| 10/1/04-05 | 659,855      | 0            | 659,855      |
| 10/1/05-06 | 1,548,244    | 0            | 1,548,244    |
| 10/1/06-07 | 2,095,450    | 0            | 2,095,450    |
| 10/1/07-08 | 1,945,113    | 0            | 1,945,113    |
| 10/1/08-09 | 1,421,317    | 0            | 1,421,317    |
| 10/1/09-10 | 1,797,729    | 9,486        | 1,807,215    |
| 10/1/10-11 | 1,668,803    | 28,995       | 1,697,798    |
| 10/1/11-12 | 2,024,327    | 73,418       | 2,097,745    |
| 10/1/12-13 | 1,649,911    | 113,934      | 1,763,845    |
| 10/1/13-14 | 918,869      | 87,582       | 1,006,451    |
| 10/1/14-15 | 834,251      | 115,456      | 949,707      |
| 10/1/15-16 | 696,504      | 141,186      | 837,690      |
| 10/1/16-17 | 757,152      | 227,653      | 984,805      |
| 10/1/17-18 | 1,463,016    | 834,915      | 2,297,931    |
|            |              |              |              |
| Total      | \$20,833,841 | \$ 1,632,625 | \$22,466,466 |



Table 5

#### WORKERS COMPENSATION

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES (Limited to Specific Retentions)

#### SELECTED ULTIMATE LOSSES PRIOR TO AGGREGATE

| Policy<br>Period | Incurred<br>Loss<br>Development<br>Method | Paid Loss<br>Development<br>Method | Incurred<br>Bornhuettter-<br>Ferguson<br>Method | Paid<br>Bornhuettter-<br>Ferguson<br>Method | Selected<br>Estimated<br>Ultimate<br>Incurred<br>Losses# |
|------------------|---|------------------------------------|---|---|--|
| 10/1/03-04       | \$ 1,353,300                              | \$ 1,353,300                       | \$ 1,353,300                                    | \$ 1,353,300                                | \$ 1,353,300   |
| 10/1/04-05       | 659,855                                   | 659,855                            | 659,855   | 659,855                                     | 659,855  |
| 10/1/05-06       | 1,571,135                                 | 1,548,244                          | 1,571,135                                       | 1,548,244                                   | 1,571,135 ^  |
| 10/1/06-07       | 2,095,450                                 | 2,095,450                          | 2,095,450                                       | 2,095,450                                   | 2,095,450 ^  |
| 10/1/07-08       | 1,945,113                                 | 1,945,113                          | 1,945,113                                       | 1,945,113                                   | 1,945,113 ^  |
| 10/1/08-09       | 1,421,317                                 | 1,421,317                          | 1,421,317                                       | 1,421,317                                   | 1,421,317 ^  |
| 10/1/09-10       | 1,897,237                                 | 1,806,718                          | 1,897,237                                       | 1,807,215                                   | 1,897,237 ^  |
| 10/1/10-11       | 1,705,604                                 | 1,697,173                          | 1,705,604                                       | 1,697,798                                   | 1,705,604 ^  |
| 10/1/11-12       | 2,112,759                                 | 2,099,227 *                        | 2,112,621                                       | 2,097,745 *                                 | 2,112,690  |
| 10/1/12-13       | 1,777,426                                 | 1,762,105 *                        | 1,777,532                                       | 1,763,845 *                                 | 1,777,479  |
| 10/1/13-14       | 937,587                                   | 1,015,350                          | 937,587   | 1,006,451                                   | 921,914 ^  |
| 10/1/14-15       | 870,820                                   | 953,549                            | 872,451   | 949,707                                     | 911,632  |
| 10/1/15-16       | 774,821                                   | 839,287                            | 777,662   | 837,690                                     | 807,365  |
| 10/1/16-17       | 844,988                                   | 994,141                            | 852,718   | 984,805                                     | 919,163  |
| 10/1/17-18       | 1,862,063                                 | 1,997,778                          | 1,952,216                                       | 2,297,931                                   | 1,952,216 <  |
| Total            | \$21,829,475                              | \$22,188,607                       | \$21,931,798                                    | \$22,466,466                                | \$22,051,470   |

#### SELECTED ULTIMATE LOSSES REFLECTING AGGREGATE

| Policy<br>Period | Selected<br>Estimated<br>Ultimate<br>Incurred<br>Losses | Aggregate<br>Retention | Selected<br>Estimated<br>Ultimate<br>Net of<br>Aggregate~ |
|------------------|---|------------------------|---|
| 10/1/03-04       | \$ 1,353,300  | \$ 1,850,000           | \$ 1,353,300  |
| 10/1/04-05       | 659,855   | 3,610,000              | 659,855   |
| 10/1/05-06       | 1,571,135   | 3,730,000              | 1,571,135   |
| 10/1/06-07       | 2,095,450   | 3,960,000              | 2,095,450   |
| 10/1/07-08       | 1,945,113   | 3,000,000              | 1,945,113   |
| 10/1/08-10       | 3,318,554   | 5,890,000              | 3,318,554   |
| 10/1/10-12       | 3,818,294   | 7,237,977              | 3,818,294   |
| 10/1/12-13       | 1,777,479   | 4,867,307              | 1,777,479   |
| 10/1/13-14       | 921,914   | 4,457,662              | 921,914   |
| 10/1/14-15       | 911,632   | 3,344,034              | 911,632   |
| 10/1/15-16       | 807,365   | 3,380,928              | 807,365   |
| 10/1/16-17       | 919,163   | 2,698,660              | 919,163   |
| 10/1/17-18       | 1,952,216   | 2,321,950              | 1,952,216   |
| Total            | \$22,051,470  | \$50,348,518           | \$22,051,470  |

- # Selected the average unless otherwise noted.
- ^ Selected incurred losses since there is only one open claim within the retention.
- \* Substituted the corresponding incurred method in the average since the paid method is
- Selected the incurred Bornhuetter-Ferguson method due to the immaturity of the period.
   Aggregate is not expected to be exceeded in any period reviewed.



#### WORKERS COMPENSATION

#### ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

(Limited to Specific & Aggregate Retentions)

#### A. LOSS SUMMARY

| Policy<br>Period | Estimated<br>Ultimate<br>Incurred<br>Losses | Incurred<br>Losses as<br>of 3/31/19 | Paid<br>Losses as<br>of 3/31/19 |
|------------------|---|-------------------------------------|---------------------------------|
| 10/1/03-04       | \$ 1,353,300                                | \$ 1,353,300                        | \$ 1,353,300                    |
| 10/1/04-05       | 659,855                                     | 659,855                             | 659,855                         |
| 10/1/05-06       | 1,571,135                                   | 1,571,135                           | 1,548,244                       |
| 10/1/06-07       | 2,095,450                                   | 2,095,450                           | 2,095,450                       |
| 10/1/07-08       | 1,945,113                                   | 1,945,113                           | 1,945,113                       |
| 10/1/08-09       | 1,421,317                                   | 1,421,317                           | 1,421,317                       |
| 10/1/09-10       | 1,897,237                                   | 1,897,237                           | 1,797,729                       |
| 10/1/10-11       | 1,705,604                                   | 1,705,604                           | 1,668,803                       |
| 10/1/11-12       | 2,112,690                                   | 2,108,542                           | 2,024,327                       |
| 10/1/12-13       | 1,777,479                                   | 1,765,071                           | 1,649,911                       |
| 10/1/13-14       | 921,914                                     | 921,914                             | 918,869                         |
| 10/1/14-15       | 911,632                                     | 843,818                             | 834,251                         |
| 10/1/15-16       | 807,365                                     | 738,628                             | 696,504                         |
| 10/1/16-17       | 919,163                                     | 783,848                             | 757,152                         |
| 10/1/17-18       | 1,952,216                                   | 1,742,028                           | 1,463,016                       |
| Total            | \$22,051,470                                | \$21,552,860                        | \$20,833,841                    |

#### B. ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

|                  |         |        |      |         | Estin  | nated   |
|------------------|---------|--------|------|---------|--------|---------|
|                  | Cas     | е      | Est  | imated  | Requ   | uired   |
| Policy           | Reserve | es as  | IB   | NR as   | Reser  | ves as  |
| Period           | of 3/31 | 1/19   | of 3 | 3/31/19 | of 3/3 | 31/19   |
|                  |         |        |      |         |        |         |
| Prior to 10/1/03 | (\$     | 109) * | \$   | 0       | (\$    | 109)    |
| 10/1/03-04       |         | 0      |      | 0       |        | 0       |
| 10/1/04-05       |         | 0      |      | 0       |        | 0       |
| 10/1/05-06       |         | 22,891 |      | 0       |        | 22,891  |
| 10/1/06-07       |         | 0      |      | 0       |        | 0       |
| 10/1/07-08       |         | 0      |      | 0       |        | 0       |
| 10/1/08-09       |         | 0      |      | 0       |        | 0       |
| 10/1/09-10       | 9       | 99,508 |      | 0       |        | 99,508  |
| 10/1/10-11       |         | 36,801 |      | 0       |        | 36,801  |
| 10/1/11-12       | 8       | 84,215 |      | 4,148   |        | 88,363  |
| 10/1/12-13       | 1:      | 15,160 |      | 12,408  |        | 127,568 |
| 10/1/13-14       |         | 3,045  |      | 0       |        | 3,045   |
| 10/1/14-15       |         | 9,567  |      | 67,814  |        | 77,381  |
| 10/1/15-16       |         | 42,124 |      | 68,737  |        | 110,861 |
| 10/1/16-17       |         | 26,696 |      | 135,315 |        | 162,011 |
| 10/1/17-18       | 2       | 79,012 |      | 210,188 |        | 489,200 |
|                  | -       |        |      |         |        |         |
| Total            | \$ 7:   | 18,910 | \$   | 498,610 | \$ 1,  | 217,520 |

<sup>\*</sup> Negative case reserves are due to the pro-rating of the ALAE for the excess insurance. Quota share reinsurance is reflected.



Table 7

#### OTHER LIABILITY

### ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

|            | Unlimited<br>Incurred |            | Number of<br>Claims in | Incurred in  | Limited<br>Incurred |
|------------|-----------------------|------------|------------------------|--------------|---------------------|
| n-li       |                       | Chasifia   | Excess of              | Excess of    | Losses as           |
| Policy     | Losses as             | Specific   |                        |              |                     |
| Period     | of 3/31/19            | Retention  | Retention              | Retention    | of 3/31/19          |
|            |                       |            |                        |              |                     |
| 10/1/03-04 | \$ 527,948            | \$ 250,000 | 0                      | \$ 0         | \$ 527,948          |
| 10/1/04-05 | 328,444               | 250,000    | 0                      | 0            | 328,444             |
| 10/1/05-06 | 371,326               | 250,000    | 0                      | 0            | 371,326             |
| 10/1/06-07 | 410,242               | 250,000    | 0                      | 0            | 410,242             |
| 10/1/07-08 | 294,344               | 250,000    | 0                      | 0            | 294,344             |
| 10/1/08-09 | 2,375,837             | 250,000    | 2                      | 1,384,108 ^  | 991,729             |
| 10/1/09-10 | 707,019               | 300,000    | 0                      | 0            | 707,019             |
| 10/1/10-11 | 1,425,642             | 300,000    | 1                      | 282,211      | 1,143,431           |
| 10/1/11-12 | 409,413               | 300,000    | 0                      | 0            | 409,413             |
| 10/1/12-13 | 477,987               | 300,000    | 0                      | 0            | 477,987             |
| 10/1/13-14 | 881,156               | 400,000    | 0                      | 0            | 881,156             |
| 10/1/14-15 | 306,429               | 300,000    | 0                      | 0            | 306,429             |
| 10/1/15-16 | 294,245               | 300,000    | 0                      | 0            | 294,245             |
| 10/1/16-17 | 642,764               | 300,000    | 0                      | 0            | 642,764             |
| 10/1/17-18 | 654,167               | 300,000    | 0                      | 0            | 654,167             |
| Total      | \$10,106,963          |            | 3                      | \$ 1,666,319 | \$ 8,440,644        |

|            | Limited      | Age of    | Incurred    | Estimated    |
|------------|--------------|-----------|-------------|--------------|
|            | Incurred     | Policy    | Loss        | Ultimate     |
| Policy     | Losses as    | Period in | Development | Incurred     |
| Period     | of 3/31/19   | Months    | Factor#     | Losses       |
|            |              |           |             |              |
| 10/1/03-04 | \$ 527,948   | 186       | 1.000       | \$ 527,948   |
| 10/1/04-05 | 328,444      | 174       | 1.000       | 328,444      |
| 10/1/05-06 | 371,326      | 162       | 1.000       | 371,326      |
| 10/1/06-07 | 410,242      | 150       | 1.000       | 410,242      |
| 10/1/07-08 | 294,344      | 138       | 1.000       | 294,344      |
| 10/1/08-09 | 991,729      | 126       | 1.000       | 991,729      |
| 10/1/09-10 | 707,019      | 114       | 1.000       | 707,019      |
| 10/1/10-11 | 1,143,431    | 102       | 1.000       | 1,143,431    |
| 10/1/11-12 | 409,413      | 90        | 1.000       | 409,413      |
| 10/1/12-13 | 477,987      | 78        | 1.000       | 477,987      |
| 10/1/13-14 | 881,156      | 66        | 1.005       | 885,562      |
| 10/1/14-15 | 306,429      | 54        | 1.023       | 313,477      |
| 10/1/15-16 | 294,245      | 42        | 1.049       | 308,663      |
| 10/1/16-17 | 642,764      | 30        | 1.171       | 752,677      |
| 10/1/17-18 | 654,167      | 18        | 1.484       | 970,784      |
|            |              |           |             |              |
| Total      | \$ 8,440,644 |           |             | \$ 8,893,046 |

<sup>^</sup> Reflects actual reinsurance recoveries received. See Appendix A, Exhibit II for details.

<sup>#</sup> Based on Section C of Table 11 of the 11/28/18 actuarial report.



#### OTHER LIABILITY

### ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

| Policy<br>Period | Unlimited<br>Paid<br>Losses as<br>of 3/31/19 | Specific<br>Retention | Number of<br>Claims in<br>Excess of<br>Retention | Paid in<br>Excess of<br>Retention | Limited<br>Paid<br>Losses as<br>of 3/31/19 |
|------------------|--|-----------------------|--|-----------------------------------|--|
| 10/1/03-04       | \$ 527,948                                   | \$ 250,000            | 0  | \$ 0                              | \$ 527,948                                 |
| 10/1/04-05       | 328,444                                      | 250,000               | 0  | 0                                 | 328,444                                    |
| 10/1/05-06       | 371,326                                      | 250,000               | 0  | 0                                 | 371,326                                    |
| 10/1/06-07       | 410,242                                      | 250,000               | 0  | 0                                 | 410,242                                    |
| 10/1/07-08       | 294,344                                      | 250,000               | 0  | 0                                 | 294,344                                    |
| 10/1/08-09       | 2,375,837                                    | 250,000               | 2  | 1,384,108 ^                       | 991,729                                    |
| 10/1/09-10       | 707,019                                      | 300,000               | 0  | 0                                 | 707,019                                    |
| 10/1/10-11       | 1,362,599                                    | 300,000               | 1  | 282,211                           | 1,080,388                                  |
| 10/1/11-12       | 391,894                                      | 300,000               | 0  | 0                                 | 391,894                                    |
| 10/1/12-13       | 477,987                                      | 300,000               | 0  | 0                                 | 477,987                                    |
| 10/1/13-14       | 772,080                                      | 400,000               | 0  | 0                                 | 772,080                                    |
| 10/1/14-15       | 272,180                                      | 300,000               | 0  | 0                                 | 272,180                                    |
| 10/1/15-16       | 270,099                                      | 300,000               | 0  | 0                                 | 270,099                                    |
| 10/1/16-17       | 402,484                                      | 300,000               | 0  | 0                                 | 402,484                                    |
| 10/1/17-18       | 330,257                                      | 300,000               | 0  | 0                                 | 330,257                                    |
| Total            | \$ 9,294,740                                 |                       | 3  | \$ 1,666,319                      | \$ 7,628,421                               |

| Policy<br>Period | Limited<br>Paid<br>Losses as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Paid Loss<br>Development<br>Factor# | Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|--|---|-------------------------------------|---|
| 10/1/03-04       | \$ 527,948                                 | 186                                     | 1.000                               | \$ 527,948                                  |
| 10/1/04-05       | 328,444                                    | 174                                     | 1.000                               | 328,444                                     |
| 10/1/05-06       | 371,326                                    | 162                                     | 1.000                               | 371,326                                     |
| 10/1/06-07       | 410,242                                    | 150                                     | 1.000                               | 410,242                                     |
| 10/1/07-08       | 294,344                                    | 138                                     | 1.000                               | 294,344                                     |
| 10/1/08-09       | 991,729                                    | 126                                     | 1.000                               | 991,729                                     |
| 10/1/09-10       | 707,019                                    | 114                                     | 1.000                               | 707,019                                     |
| 10/1/10-11       | 1,080,388                                  | 102                                     | 1.000                               | 1,080,388                                   |
| 10/1/11-12       | 391,894                                    | 90                                      | 1.000                               | 391,894                                     |
| 10/1/12-13       | 477,987                                    | 78                                      | 1.000*                              | 477,987                                     |
| 10/1/13-14       | 772,080                                    | 66                                      | 1.075                               | 829,986                                     |
| 10/1/14-15       | 272,180                                    | 54                                      | 1.223                               | 332,876                                     |
| 10/1/15-16       | 270,099                                    | 42                                      | 1.387                               | 374,627                                     |
| 10/1/16-17       | 402,484                                    | 30                                      | 1.713                               | 689,455                                     |
| 10/1/17-18       | 330,257                                    | 18                                      | 2.757                               | 910,519                                     |
| Total            | \$ 7,628,421                               |   |                                     | \$ 8,718,784                                |

- ^ Reflects actual reinsurance recoveries received. See Appendix A, Exhibit II for details.
- # Based on Section C of Table 13 of the 11/28/18 actuarial report.
- Selected a loss development factor of 1.000 since all reported claims are closed, and it is unlikely that additional claims will be reported.



Table 9

#### OTHER LIABILITY

### ESTIMATED ULTIMATE INCURRED LOSSES INCURRED BORNHUETTER-FERGUSON

(Limited to Specific Retentions)

#### A. ESTIMATED UNREPORTED LOSSES

|            |              | Incurred    |            |            |
|------------|--------------|-------------|------------|------------|
|            |              | Loss        | Expected   | Estimated  |
| Policy     | Expected     | Development | Ratio      | Unreported |
| Period     | Losses*      | Factor      | Unreported | Losses     |
|            |              |             |            |            |
| 10/1/03-04 | \$ 527,948   | 1.000       | 0.000      | \$ 0       |
| 10/1/04-05 | 328,444      | 1.000       | 0.000      | 0          |
| 10/1/05-06 | 371,326      | 1.000       | 0.000      | 0          |
| 10/1/06-07 | 410,242      | 1.000       | 0.000      | 0          |
| 10/1/07-08 | 294,344      | 1.000       | 0.000      | 0          |
| 10/1/08-09 | 1,027,695    | 1.000       | 0.000      | 0          |
| 10/1/09-10 | 707,019      | 1.000       | 0.000      | 0          |
| 10/1/10-11 | 1,113,144    | 1.000       | 0.000      | 0          |
| 10/1/11-12 | 399,612      | 1.000       | 0.000      | 0          |
| 10/1/12-13 | 477,987      | 1.000       | 0.000      | 0          |
| 10/1/13-14 | 873,823      | 1.005       | 0.005      | 4,369      |
| 10/1/14-15 | 310,930      | 1.023       | 0.022      | 6,840      |
| 10/1/15-16 | 303,556      | 1.049       | 0.047      | 14,267     |
| 10/1/16-17 | 723,316      | 1.171       | 0.146      | 105,604    |
| 10/1/17-18 | 722,739      | 1.484       | 0.326      | 235,613    |
| Total      | \$ 8,592,125 |             |            | \$ 366,693 |

|            |              |            | Estimated    |
|------------|--------------|------------|--------------|
|            | Incurred     | Estimated  | Ultimate     |
| Policy     | Losses as    | Unreported | Incurred     |
| Period     | of 3/31/19   | Losses     | Losses       |
|            |              |            |              |
| 10/1/03-04 | \$ 527,948   | \$ 0       | \$ 527,948   |
| 10/1/04-05 | 328,444      | 0          | 328,444      |
| 10/1/05-06 | 371,326      | 0          | 371,326      |
| 10/1/06-07 | 410,242      | 0          | 410,242      |
| 10/1/07-08 | 294,344      | 0          | 294,344      |
| 10/1/08-09 | 991,729      | 0          | 991,729      |
| 10/1/09-10 | 707,019      | 0          | 707,019      |
| 10/1/10-11 | 1,143,431    | 0          | 1,143,431    |
| 10/1/11-12 | 409,413      | 0          | 409,413      |
| 10/1/12-13 | 477,987      | 0          | 477,987      |
| 10/1/13-14 | 881,156      | 4,369      | 885,525      |
| 10/1/14-15 | 306,429      | 6,840      | 313,269      |
| 10/1/15-16 | 294,245      | 14,267     | 308,512      |
| 10/1/16-17 | 642,764      | 105,604    | 748,368      |
| 10/1/17-18 | 654,167      | 235,613    | 889,780      |
|            |              |            |              |
| Total      | \$ 8,440,644 | \$ 366,693 | \$ 8,807,337 |

<sup>\*</sup> See Section A of Table 17 of the 11/28/18 actuarial report.



#### Table 10

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

### ESTIMATED ULTIMATE INCURRED LOSSES PAID BORNHUETTER-FERGUSON

(Limited to Specific Retentions)

#### A. ESTIMATED OUTSTANDING LOSSES

| Policy<br>Period | Expected<br>Losses | Paid Loss Development Factor | Expected<br>Ratio<br>Outstanding | Estimated<br>Outstanding<br>Losses |
|------------------|--------------------|------------------------------|----------------------------------|------------------------------------|
| 10/1/03-04       | \$ 527,948         | 1.000                        | 0.000                            | \$ 0                               |
| 10/1/04-05       | 328,444            | 1.000                        | 0.000                            | 0                                  |
| 10/1/05-06       | 371,326            | 1.000                        | 0.000                            | 0                                  |
| 10/1/06-07       | 410,242            | 1.000                        | 0.000                            | 0                                  |
| 10/1/07-08       | 294,344            | 1.000                        | 0.000                            | 0                                  |
| 10/1/08-09       | 1,027,695          | 1.000                        | 0.000                            | 0                                  |
| 10/1/09-10       | 707,019            | 1.000                        | 0.000                            | 0                                  |
| 10/1/10-11       | 1,113,144          | 1.000                        | 0.000                            | 0                                  |
| 10/1/11-12       | 399,612            | 1.000                        | 0.000                            | 0                                  |
| 10/1/12-13       | 477,987            | 1.000                        | 0.000                            | 0                                  |
| 10/1/13-14       | 873,823            | 1.075                        | 0.070                            | 61,168                             |
| 10/1/14-15       | 310,930            | 1.223                        | 0.182                            | 56,589                             |
| 10/1/15-16       | 303,556            | 1.387                        | 0.279                            | 84,692                             |
| 10/1/16-17       | 723,316            | 1.713                        | 0.416                            | 300,899                            |
| 10/1/17-18       | 722,739            | 2.757                        | 0.637                            | 460,385                            |
| Total            | \$ 8,592,125       |                              |                                  | \$ 963,733                         |

|            |              |             | Estimated    |
|------------|--------------|-------------|--------------|
|            | Paid         | Estimated   | Ultimate     |
| Policy     | Losses as    | Outstanding | Incurred     |
| Period     | of 3/31/19   | Losses      | Losses       |
|            |              |             |              |
| 10/1/03-04 | \$ 527,948   | \$ 0        | \$ 527,948   |
| 10/1/04-05 | 328,444      | 0           | 328,444      |
| 10/1/05-06 | 371,326      | 0           | 371,326      |
| 10/1/06-07 | 410,242      | 0           | 410,242      |
| 10/1/07-08 | 294,344      | 0           | 294,344      |
| 10/1/08-09 | 991,729      | 0           | 991,729      |
| 10/1/09-10 | 707,019      | 0           | 707,019      |
| 10/1/10-11 | 1,080,388    | 0           | 1,080,388    |
| 10/1/11-12 | 391,894      | 0           | 391,894      |
| 10/1/12-13 | 477,987      | 0           | 477,987      |
| 10/1/13-14 | 772,080      | 61,168      | 833,248      |
| 10/1/14-15 | 272,180      | 56,589      | 328,769      |
| 10/1/15-16 | 270,099      | 84,692      | 354,791      |
| 10/1/16-17 | 402,484      | 300,899     | 703,383      |
| 10/1/17-18 | 330,257      | 460,385     | 790,642      |
|            |              |             |              |
| Total      | \$ 7,628,421 | \$ 963,733  | \$ 8,592,154 |



Table 11

#### OTHER LIABILITY

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Limited to Specific Retention)

#### A. SELECTED ULTIMATE LOSSES PRIOR TO AGGREGATE

| Policy<br>Period | Incurred<br>Loss<br>Development<br>Method | Paid Loss<br>Development<br>Method | Incurred<br>Bornhuettter-<br>Ferguson<br>Method | Paid<br>Bornhuettter-<br>Ferguson<br>Method | Selected Estimated Ultimate Incurred Losses# |
|------------------|---|------------------------------------|---|---|--|
| 10/1/03-04       | \$ 527,948                                | \$ 527,948                         | \$ 527,948                                      | \$ 527,948                                  | \$ 527,948                                   |
| 10/1/04-05       | 328,444                                   | 328,444                            | 328,444   | 328,444                                     | 328,444                                      |
| 10/1/05-06       | 371,326                                   | 371,326                            | 371,326   | 371,326                                     | 371,326                                      |
| 10/1/06-07       | 410,242                                   | 410,242                            | 410,242   | 410,242                                     | 410,242                                      |
| 10/1/07-08       | 294,344                                   | 294,344                            | 294,344   | 294,344                                     | 294,344                                      |
| 10/1/08-09       | 991,729                                   | 991,729                            | 991,729   | 991,729                                     | 991,729                                      |
| 10/1/09-10       | 707,019                                   | 707,019                            | 707,019   | 707,019                                     | 707,019                                      |
| 10/1/10-11       | 1,143,431                                 | 1,080,388                          | 1,143,431                                       | 1,080,388                                   | 1,143,431                                    |
| 10/1/11-12       | 409,413                                   | 391,894                            | 409,413   | 391,894                                     | 409,413                                      |
| 10/1/12-13       | 477,987                                   | 477,987                            | 477,987   | 477,987                                     | 477,987                                      |
| 10/1/13-14       | 885,562                                   | 829,986                            | 885,525   | 833,248                                     | 885,544                                      |
| 10/1/14-15       | 313,477                                   | 332,876                            | 313,269   | 328,769                                     | 313,373                                      |
| 10/1/15-16       | 308,663                                   | 374,627                            | 308,512   | 354,791                                     | 308,588                                      |
| 10/1/16-17       | 752,677                                   | 689,455                            | 748,368   | 703,383                                     | 750,523                                      |
| 10/1/17-18       | 970,784                                   | 910,519                            | 889,780   | 790,642                                     | 840,211 <                                    |
| Total            | \$ 8,893,046                              | \$ 8,718,784                       | \$ 8,807,337                                    | \$ 8,592,154                                | \$ 8,760,122                                 |

#### B. SELECTED ULTIMATE LOSSES NET OF AGGREGATE

|            | Selected<br>Estimated |                | Selected<br>Estimated |
|------------|-----------------------|----------------|-----------------------|
|            | Ultimate              |                | Ultimate              |
| Policy     | Incurred              | Aggregate      | Net of                |
| Period     | Losses                | Retention      | Aggregate             |
|            |                       |                |                       |
| 10/1/03-04 | \$ 527,948            | \$ 2,118,975 ^ | \$ 527,948 ~          |
| 10/1/04-05 | 328,444               | 3,485,141 ^    | 328,444 ~             |
| 10/1/05-06 | 371,326               | 3,462,625 ^    | 371,326 ~             |
| 10/1/06-07 | 410,242               |                | 410,242               |
| 10/1/07-08 | 294,344               |                | 294,344               |
| 10/1/08-09 | 991,729               |                | 991,729               |
| 10/1/09-10 | 707,019               |                | 707,019               |
| 10/1/10-11 | 1,143,431             |                | 1,143,431             |
| 10/1/11-12 | 409,413               |                | 409,413               |
| 10/1/12-13 | 477,987               |                | 477,987               |
| 10/1/13-14 | 885,544               |                | 885,544               |
| 10/1/14-15 | 313,373               |                | 313,373               |
| 10/1/15-16 | 308,588               |                | 308,588               |
| 10/1/16-17 | 750,523               |                | 750,523               |
| 10/1/17-18 | 840,211               |                | 840,211               |
|            |                       |                |                       |
| Total      | \$ 8.760.122          |                | \$ 8,760,122          |

- # Selected the average of the incurred methods unless otherwise noted.
- < Selected the average of the Bornhuetter-Ferguson methods due to the immaturity of the period.
- ^ Combined liability and property aggregate.
- ~ Aggregate is not expected to be exceeded.



#### Table 12

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

#### ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

(Limited to Specific & Aggregate Retentions)

#### A. LOSS SUMMARY

|            | Estimated    |              |              |
|------------|--------------|--------------|--------------|
|            | Ultimate     | Incurred     | Paid         |
| Policy     | Incurred     | Losses as    | Losses as    |
| Period     | Losses       | of 3/31/19   | of 3/31/19   |
|            |              |              |              |
| 10/1/03-04 | \$ 527,948   | \$ 527,948   | \$ 527,948   |
| 10/1/04-05 | 328,444      | 328,444      | 328,444      |
| 10/1/05-06 | 371,326      | 371,326      | 371,326      |
| 10/1/06-07 | 410,242      | 410,242      | 410,242      |
| 10/1/07-08 | 294,344      | 294,344      | 294,344      |
| 10/1/08-09 | 991,729      | 991,729      | 991,729      |
| 10/1/09-10 | 707,019      | 707,019      | 707,019      |
| 10/1/10-11 | 1,143,431    | 1,143,431    | 1,080,388    |
| 10/1/11-12 | 409,413      | 409,413      | 391,894      |
| 10/1/12-13 | 477,987      | 477,987      | 477,987      |
| 10/1/13-14 | 885,544      | 881,156      | 772,080      |
| 10/1/14-15 | 313,373      | 306,429      | 272,180      |
| 10/1/15-16 | 308,588      | 294,245      | 270,099      |
| 10/1/16-17 | 750,523      | 642,764      | 402,484      |
| 10/1/17-18 | 840,211      | 654,167      | 330,257      |
| Total      | \$ 8,760,122 | \$ 8,440,644 | \$ 7,628,421 |

#### B. ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

|            |             |            | Estimated    |
|------------|-------------|------------|--------------|
|            | Case        | Estimated  | Required     |
| Policy     | Reserves as | IBNR as    | Reserves as  |
| Period     | of 3/31/19  | of 3/31/19 | of 3/31/19   |
|            |             | -          |              |
| 10/1/03-04 | \$ 0        | \$ 0       | \$ 0         |
| 10/1/04-05 | 0           | 0          | 0            |
| 10/1/05-06 | 0           | 0          | 0            |
| 10/1/06-07 | 0           | 0          | 0            |
| 10/1/07-08 | 0           | 0          | 0            |
| 10/1/08-09 | 0           | 0          | 0            |
| 10/1/09-10 | 0           | 0          | 0            |
| 10/1/10-11 | 63,043      | 0          | 63,043       |
| 10/1/11-12 | 17,519      | 0          | 17,519       |
| 10/1/12-13 | 0           | 0          | 0            |
| 10/1/13-14 | 109,076     | 4,388      | 113,464      |
| 10/1/14-15 | 34,249      | 6,944      | 41,193       |
| 10/1/15-16 | 24,146      | 14,343     | 38,489       |
| 10/1/16-17 | 240,280     | 107,759    | 348,039      |
| 10/1/17-18 | 323,910     | 186,044    | 509,954      |
|            |             | -          |              |
| Total      | \$ 812,223  | \$ 319,478 | \$ 1,131,701 |



Table 13

#### PROPERTY

### ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

| Policy<br>Period | Unlimited<br>Incurred<br>Losses as<br>of 3/31/19 | Specific<br>Retention | Number of<br>Claims in<br>Excess of<br>Retention* | Incurred in Excess of Retention*< | Limited<br>Incurred<br>Losses as<br>of 3/31/19 |
|------------------|--|-----------------------|---|-----------------------------------|--|
| 10/1/03-04       | \$ 426,107                                       | \$ 100,000            | 0   | \$ 0                              | \$ 426,107                                     |
| 10/1/04-05       | 593,429  | 100,000               | 0   | 0                                 | 593,429  |
| 10/1/05-06       | 207,491  | 100,000               | 0   | 0                                 | 207,491  |
| 10/1/06-07       | 617,712  | 100,000               | 1   | 217,926                           | 399,786  |
| 10/1/07-08       | 380,001  | 100,000               | 1   | 28,528                            | 351,473  |
| 10/1/08-09       | 697,860  | 100,000               | 3   | 289,363                           | 408,497  |
| 10/1/09-10       | 1,671,688  | 100,000               | 5   | 1,232,568                         | 439,120  |
| 10/1/10-11       | 863,302  | 100,000 ~             | 7   | 592,574                           | 270,728  |
| 10/1/11-12       | 1,702,189  | 100,000 ~             | 2   | 1,037,581                         | 664,608  |
| 10/1/12-13       | 252,083  | 100,000 ~             | 0   | 0                                 | 252,083  |
| 10/1/13-14       | 5,730,226  | 100,000 ~             | 5   | 4,241,955 #                       | 1,488,271                                      |
| 10/1/14-15       | 754,044  | 100,000 ~             | 0   | 0                                 | 754,044  |
| 10/1/15-16       | 699,636  | 100,000 ~             | 1   | 90,752                            | 608,884  |
| 10/1/16-17       | 944,028  | 100,000 ~             | 0   | 0                                 | 944,028  |
| 10/1/17-18       | 1,524,132  | 100,000 ~             | 3   | 432,035                           | 1,092,097                                      |
| Total            | \$17,063,928                                     |                       | 28  | \$ 8,163,282                      | \$ 8,900,646                                   |

| Policy<br>Period | Limited<br>Incurred<br>Losses as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Incurred<br>Loss<br>Development<br>Factor> | Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|--|---|--|---|
| 10/1/03-04       | \$ 426,107                                     | 186                                     | 1.000                                      | \$ 426,107                                  |
| 10/1/04-05       | 593,429  | 174                                     | 1.000                                      | 593,429                                     |
| 10/1/05-06       | 207.491  | 162                                     | 1.000                                      | 207,491                                     |
| 10/1/06-07       | 399,786  | 150                                     | 1.000                                      | 399,786                                     |
| 10/1/07-08       | 351,473  | 138                                     | 1.000                                      | 351,473                                     |
| 10/1/08-09       | 408,497  | 126                                     | 1.000                                      | 408,497                                     |
| 10/1/09-10       | 439,120  | 114                                     | 1.000                                      | 439,120                                     |
| 10/1/10-11       | 270,728  | 102                                     | 1.000                                      | 270,728                                     |
| 10/1/11-12       | 664,608  | 90                                      | 1.000                                      | 664,608                                     |
| 10/1/12-13       | 252,083  | 78                                      | 1.000                                      | 252,083                                     |
| 10/1/13-14       | 1,488,271                                      | 66                                      | 1.000                                      | 1,488,271                                   |
| 10/1/14-15       | 754,044  | 54                                      | 1.000                                      | 754,044                                     |
| 10/1/15-16       | 608,884  | 42                                      | 1.000                                      | 608,884                                     |
| 10/1/16-17       | 944,028  | 30                                      | 1.012                                      | 955,356                                     |
| 10/1/17-18       | 1,092,097                                      | 18                                      | 1.051                                      | 1,114,477 ^                                 |
| Total            | \$ 8,900,646                                   |   |  | \$ 8,934,354                                |

- \* Includes losses excess of the \$10,000 drop down retention from Appendix A, Exhibit IV.
- Equals actual reinsurance recovery for 10/1/11-12 and prior. Claims are closed and additional recoveries are not expected.
- $^{\sim}~$  The retention is \$200,000 for wind, hailstorm and catastrophe for 7/1/11-6/30/15 and 7/1/16-6/30/19. The retention is \$300,000 for wind, hailstorm and catastrophe for 7/1/15-16.
- # Actual reinsurance recovery reflected for claims LARP-8350 and LARP-8378 as no additional recoveries are expected.
- > Based on Section C of Table 21 of the 11/28/18 actuarial report.
- ^ Losses are not developed above the retention.



#### PROPERTY

### ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

#### A. LOSSES LIMITED TO SPECIFIC RETENTION

| Policy<br>Period | Unlimited<br>Paid<br>Losses as<br>of 3/31/19 | Specific<br>Retention | Number of<br>Claims in<br>Excess of<br>Retention# | Paid in<br>Excess of<br>Retention#< | Limited<br>Paid<br>Losses as<br>of 3/31/19 |
|------------------|--|-----------------------|---|-------------------------------------|--|
| 10/1/03-04       | \$ 426,107                                   | \$ 100,000            | 0   | \$ 0                                | \$ 426,107                                 |
| 10/1/04-05       | 593,429                                      | 100,000               | 0   | 0                                   | 593,429                                    |
| 10/1/05-06       | 207,491                                      | 100,000               | 0   | 0                                   | 207,491                                    |
| 10/1/06-07       | 617,712                                      | 100,000               | 1   | 217,926                             | 399,786                                    |
| 10/1/07-08       | 380,001                                      | 100,000               | 1   | 28,528                              | 351,473                                    |
| 10/1/08-09       | 697,860                                      | 100,000               | 3   | 289,363                             | 408,497                                    |
| 10/1/09-10       | 1,671,688                                    | 100,000               | 5   | 1,232,568                           | 439,120                                    |
| 10/1/10-11       | 863,302                                      | 100,000 ~             | 7   | 592,574                             | 270,728                                    |
| 10/1/11-12       | 1,702,189                                    | 100,000 ~             | 2   | 1,037,581                           | 664,608                                    |
| 10/1/12-13       | 252,083                                      | 100,000 ~             | 0   | 0                                   | 252,083                                    |
| 10/1/13-14       | 5,710,839                                    | 100,000 ~             | 5   | 4,222,568 >                         | 1,488,271                                  |
| 10/1/14-15       | 754,044                                      | 100,000 ~             | 0   | 0                                   | 754,044                                    |
| 10/1/15-16       | 699,636                                      | 100,000 ~             | 1   | 90,752                              | 608,884                                    |
| 10/1/16-17       | 858,524                                      | 100,000 ~             | 0   | 0                                   | 858,524                                    |
| 10/1/17-18       | 1,243,741                                    | 100,000 ~             | 3   | 275,677                             | 968,064                                    |
| Total            | \$16,678,646                                 |                       | 28  | \$ 7,987,537                        | \$ 8,691,109                               |

| Policy<br>Period | Limited<br>Paid<br>Losses as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Paid Loss<br>Development<br>Factor& | Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|--|---|-------------------------------------|---|
| 10/1/03-04       | \$ 426,107                                 | 186                                     | 1.000                               | \$ 426,107                                  |
| 10/1/04-05       | 593,429                                    | 174                                     | 1.000                               | 593,429                                     |
| 10/1/05-06       | 207,491                                    | 162                                     | 1.000                               | 207,491                                     |
| 10/1/06-07       | 399,786                                    | 150                                     | 1.000                               | 399,786                                     |
| 10/1/07-08       | 351,473                                    | 138                                     | 1.000                               | 351,473                                     |
| 10/1/08-09       | 408,497                                    | 126                                     | 1.000                               | 408,497                                     |
| 10/1/09-10       | 439,120                                    | 114                                     | 1.000                               | 439,120                                     |
| 10/1/10-11       | 270,728                                    | 102                                     | 1.000                               | 270,728                                     |
| 10/1/11-12       | 664,608                                    | 90                                      | 1.000                               | 664,608                                     |
| 10/1/12-13       | 252,083                                    | 78                                      | 1.000                               | 252,083                                     |
| 10/1/13-14       | 1,488,271                                  | 66                                      | 1.000                               | 1,488,271                                   |
| 10/1/14-15       | 754,044                                    | 54                                      | 1.000*                              | 754,044                                     |
| 10/1/15-16       | 608,884                                    | 42                                      | 1.000*                              | 608,884                                     |
| 10/1/16-17       | 858,524                                    | 30                                      | 1.090                               | 935,791                                     |
| 10/1/17-18       | 968,064                                    | 18                                      | 1.394                               | 1,152,481 ^                                 |
| Total            | \$ 8,691,109                               |   |                                     | \$ 8,952,793                                |

- # Includes losses excess of the \$10,000 drop down retention from Appendix A, Exhibit IV.
- Equals actual reinsurance recovery for 10/1/11-12 and prior. Claims are closed and additional recoveries are not expected.
- The retention is \$200,000 for wind, hailstorm and catastrophe for 7/1/11-6/30/15 and 7/1/16-6/30/19. The retention is \$300,000 for wind, hailstorm and catastrophe for 7/1/15-16.
- > Actual reinsurance recovery reflected for claims LARP-8350 and LARP-8378 as no additional recoveries are expected.
- & Based on Section C of Table 23 of the 11/28/18 actuarial report.
- Selected a loss development factor of 1.000 since all reported claims are closed, and it is unlikely that additional claims will be reported.
- ^ Losses are not developed above the retention.



#### Table 15

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Limited to Specific Retentions)

#### A. SELECTED ULTIMATE LOSSES PRIOR TO AGGREGATE

|            |              |              | Selected     |
|------------|--------------|--------------|--------------|
|            | Incurred     | Paid         | Estimated    |
|            | Loss         | Loss         | Ultimate     |
| Policy     | Development  | Development  | Incurred     |
| Period     | Method       | Method       | Losses*      |
| ,          |              | ·            |              |
| 10/1/03-04 | \$ 426,107   | \$ 426,107   | \$ 426,107   |
| 10/1/04-05 | 593,429      | 593,429      | 593,429      |
| 10/1/05-06 | 207,491      | 207,491      | 207,491      |
| 10/1/06-07 | 399,786      | 399,786      | 399,786      |
| 10/1/07-08 | 351,473      | 351,473      | 351,473      |
| 10/1/08-09 | 408,497      | 408,497      | 408,497      |
| 10/1/09-10 | 439,120      | 439,120      | 439,120      |
| 10/1/10-11 | 270,728      | 270,728      | 270,728      |
| 10/1/11-12 | 664,608      | 664,608      | 664,608      |
| 10/1/12-13 | 252,083      | 252,083      | 252,083      |
| 10/1/13-14 | 1,488,271    | 1,488,271    | 1,488,271    |
| 10/1/14-15 | 754,044      | 754,044      | 754,044      |
| 10/1/15-16 | 608,884      | 608,884      | 608,884      |
| 10/1/16-17 | 955,356      | 935,791      | 955,356      |
| 10/1/17-18 | 1,114,477    | 1,152,481    | 1,114,477    |
| Total      | \$ 8,934,354 | \$ 8,952,793 | \$ 8,934,354 |

#### B. SELECTED ULTIMATE LOSSES NET OF RECOVERIES

| Policy Incurred Aggregate Period Losses Retention                   | Ultimate              |
|---|-----------------------|
| Period Losses Retention   | Net of                |
| Terior Esses Reterior   | Aggregate~            |
| 10/1/03-04 \$ 426,107 \$ 2,118,975 ^ 10/1/04-05 593,429 3,485,141 ^ | \$ 426,107<br>593,429 |
| 10/1/05-06 207,491 3,462,625 ^                                      | 207,491               |
| 10/1/06-07 399,786  | 399,786               |
| 10/1/07-08 351,473  | 351,473               |
| 10/1/08-09 408,497  | 408,497               |
| 10/1/09-10 439,120  | 439,120               |
| 10/1/10-11 270,728  | 270,728               |
| 10/1/11-12 664,608  | 664,608               |
| 10/1/12-13 252,083  | 252,083               |
| 10/1/13-14 1,488,271  | 1,488,271             |
| 10/1/14-15 754,044  | 754,044               |
| 10/1/15-16 608,884  | 608,884               |
| 10/1/16-17 955,356  | 955,356               |
| 10/1/17-18 1,114,477  | 1,114,477             |
| Total \$ 8,934,354  | \$ 8,934,354          |

- \* Selected the incurred method unless otherwise noted.
- $\,\,{}^{\sim}\,\,$  Aggregate is not expected to be exceeded.
- ^ Combined liability and property aggregate.



#### Table 16

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

#### ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

(Limited to Specific and Aggregate Retentions)

#### A. LOSS SUMMARY

|            | Estimated    |              |              |
|------------|--------------|--------------|--------------|
|            | Ultimate     | Incurred     | Paid         |
| Policy     | Incurred     | Losses as    | Losses as    |
| Period     | Losses       | of 3/31/19   | of 3/31/19   |
|            |              |              | -            |
| 10/1/03-04 | \$ 426,107   | \$ 426,107   | \$ 426,107   |
| 10/1/04-05 | 593,429      | 593,429      | 593,429      |
| 10/1/05-06 | 207,491      | 207,491      | 207,491      |
| 10/1/06-07 | 399,786      | 399,786      | 399,786      |
| 10/1/07-08 | 351,473      | 351,473      | 351,473      |
| 10/1/08-09 | 408,497      | 408,497      | 408,497      |
| 10/1/09-10 | 439,120      | 439,120      | 439,120      |
| 10/1/10-11 | 270,728      | 270,728      | 270,728      |
| 10/1/11-12 | 664,608      | 664,608      | 664,608      |
| 10/1/12-13 | 252,083      | 252,083      | 252,083      |
| 10/1/13-14 | 1,488,271    | 1,488,271    | 1,488,271    |
| 10/1/14-15 | 754,044      | 754,044      | 754,044      |
| 10/1/15-16 | 608,884      | 608,884      | 608,884      |
| 10/1/16-17 | 955,356      | 944,028      | 858,524      |
| 10/1/17-18 | 1,114,477    | 1,092,097    | 968,064      |
|            |              |              |              |
| Total      | \$ 8,934,354 | \$ 8,900,646 | \$ 8,691,109 |

#### B. ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

| Policy<br>Period | Case<br>Reserves as<br>of 3/31/19 | Estimated<br>IBNR as<br>of 3/31/19 | Estimated<br>Required<br>Reserves as<br>of 3/31/19 |  |  |
|------------------|-----------------------------------|------------------------------------|--|--|--|
| 10/1/03-04       | \$ 0                              | \$ 0                               | \$ 0   |  |  |
| 10/1/04-05       | 0                                 | 0                                  | 0  |  |  |
| 10/1/05-06       | 0                                 | 0                                  | 0  |  |  |
| 10/1/06-07       | 0                                 | 0                                  | 0  |  |  |
| 10/1/07-08       | 0                                 | 0                                  | 0  |  |  |
| 10/1/08-09       | 0                                 | 0                                  | 0  |  |  |
| 10/1/09-10       | 0                                 | 0                                  | 0  |  |  |
| 10/1/10-11       | 0                                 | 0                                  | 0  |  |  |
| 10/1/11-12       | 0                                 | 0                                  | 0  |  |  |
| 10/1/12-13       | 0                                 | 0                                  | 0  |  |  |
| 10/1/13-14       | 0                                 | 0                                  | 0  |  |  |
| 10/1/14-15       | 0                                 | 0                                  | 0  |  |  |
| 10/1/15-16       | 0                                 | 0                                  | 0  |  |  |
| 10/1/16-17       | 85,504                            | 11,328                             | 96,832   |  |  |
| 10/1/17-18       | 124,033                           | 22,380                             | 146,413  |  |  |
|                  | <del></del>                       |                                    |  |  |  |
| Total            | \$ 209,537                        | \$ 33,708                          | \$ 243,245   |  |  |



Table 17

#### **ALL COVERAGES**

#### ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

(Limited to Specific and Aggregate Retentions)

#### A. LOSS SUMMARY

| Policy<br>Period | Estimated<br>Ultimate<br>Incurred<br>Losses | Incurred<br>Losses as<br>of 3/31/19 | Paid<br>Losses as<br>of 3/31/19 |  |  |
|------------------|---|-------------------------------------|---------------------------------|--|--|
| 10/1/03-04       | \$ 2,307,355                                | \$ 2,307,355                        | \$ 2,307,355                    |  |  |
|                  |   | 1,581,728                           | 1,581,728                       |  |  |
| 10/1/04-05       | 1,581,728                                   |                                     |                                 |  |  |
| 10/1/05-06       | 2,149,952                                   | 2,149,952                           | 2,127,061                       |  |  |
| 10/1/06-07       | 2,905,478                                   | 2,905,478                           | 2,905,478                       |  |  |
| 10/1/07-08       | 2,590,930                                   | 2,590,930                           | 2,590,930                       |  |  |
| 10/1/08-09       | 2,821,543                                   | 2,821,543                           | 2,821,543                       |  |  |
| 10/1/09-10       | 3,043,376                                   | 3,043,376                           | 2,943,868                       |  |  |
| 10/1/10-11       | 3,119,763                                   | 3,119,763                           | 3,019,919                       |  |  |
| 10/1/11-12       | 3,186,711                                   | 3,182,563                           | 3,080,829                       |  |  |
| 10/1/12-13       | 2,507,549                                   | 2,495,141                           | 2,379,981                       |  |  |
| 10/1/13-14       | 3,295,729                                   | 3,291,341                           | 3,179,220                       |  |  |
| 10/1/14-15       | 1,979,049                                   | 1,904,291                           | 1,860,475                       |  |  |
| 10/1/15-16       | 1,724,837                                   | 1,641,757                           | 1,575,487                       |  |  |
| 10/1/16-17       | 2,625,042                                   | 2,370,640                           | 2,018,160                       |  |  |
| 10/1/17-18       | 3,906,904                                   | 3,488,292                           | 2,761,337                       |  |  |
| Total            | \$39,745,946                                | \$38,894,150                        | \$37,153,371                    |  |  |

#### B. ESTIMATED REQUIRED RESERVES FOR 10/1/03-9/30/18 AS OF 3/31/19

| Policy<br>Period | Case<br>Reserves as<br>of 3/31/19 | Estimated<br>IBNR as<br>of 3/31/19 | Estimated<br>Required<br>Reserves as<br>of 3/31/19 |
|------------------|-----------------------------------|------------------------------------|--|
| Prior to 10/1/03 | (\$ 109)                          | \$ 0                               | (\$ 109)   |
| 10/1/03-04       | 0                                 | 0                                  | 0  |
| 10/1/04-05       | 0                                 | 0                                  | 0  |
| 10/1/05-06       | 22,891                            | 0                                  | 22,891   |
| 10/1/06-07       | 0                                 | 0                                  | 0  |
| 10/1/07-08       | 0                                 | 0                                  | 0  |
| 10/1/08-09       | 0                                 | 0                                  | 0  |
| 10/1/09-10       | 99,508                            | 0                                  | 99,508   |
| 10/1/10-11       | 99,844                            | 0                                  | 99,844   |
| 10/1/11-12       | 101,734                           | 4,148                              | 105,882  |
| 10/1/12-13       | 115,160                           | 12,408                             | 127,568  |
| 10/1/13-14       | 112,121                           | 4,388                              | 116,509  |
| 10/1/14-15       | 43,816                            | 74,758                             | 118,574  |
| 10/1/15-16       | 66,270                            | 83,080                             | 149,350  |
| 10/1/16-17       | 352,480                           | 254,402                            | 606,882  |
| 10/1/17-18       | 726,955                           | 418,612                            | 1,145,567  |
| Total            | \$ 1,740,670                      | \$ 851,796                         | \$ 2,592,466                                       |



#### Appendix A, Exhibit I

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### INCURRED LOSSES \$100,000 OR GREATER\*

| Policy<br>Period | Claim<br>Number                     | Accident<br>Date                | Status      | 9/30/11                                      | 9/30/12                                      | 9/30/13                                      | Incurred<br>9/30/14                          | l Loss and ALAE as of<br>9/30/15             | 9/30/16                                      | 9/30/17                                      | 9/30/18                                      | 3/31/19                                      | Paid Loss<br>and ALAE<br>as of<br>3/31/19    | Actual<br>Reinsurance<br>Recovery<br>as of<br>3/31/19 |
|------------------|-------------------------------------|---------------------------------|-------------|--|--|--|--|--|--|--|--|--|--|---|
| 10/1/97-98       | LARN00464                           | 4/9/93                          | o           | 797,153                                      | 797,154                                      | 797,154                                      | 797,154                                      | 821,116                                      | 821,116                                      | 821,116                                      | 821,116                                      | 821,116 #                                    | 754,066                                      | 263,959   |
| 10/1/99-00       | LARNO1042<br>LARNO1082              | 10/7/99<br>12/2/99              | o<br>c      | 744,675<br>368,022<br>1,112,697              | 744,676<br>368,022<br>1,112,698              | 744,676<br>368,022<br>1,112,698              | 744,676<br>368,022<br>1,112,698              | 886,906<br>368,022<br>1,254,928              | 886,906<br>368,022<br>1,254,927              | 886,905<br>368,022<br>1,254,927              | 886,905<br>368,022<br>1,254,927              | 886,906 <<br>368,022 <<br>1,254,927          | 539,318<br>368,022<br>907,340                | 180,860<br>10,522                                     |
| 10/1/03-04       | LARN02588<br>LARN02736<br>LARN02767 | 11/11/03<br>3/27/04<br>4/12/04  | c<br>c<br>c | 285,237<br>356,505<br>108,956<br>750,698     | 285,237<br>356,506<br>108,956<br>750,699     | 285,237<br>356,506<br>108,956<br>750,699     | 285,237<br>213,964<br>108,956<br>608,157     |   |
| 10/1/04-05       | None                                |                                 |             |  |  |  |  |  |  |  |  |  |  |   |
| 10/1/05-06       | LARN03895<br>LARN04172<br>LARN04217 | 1/12/06<br>6/25/06<br>8/1/06    | c<br>c<br>o | 123,556<br>146,287<br>737,018<br>1,006,861   | 123,556<br>146,288<br>741,019<br>1,010,863   | 123,556<br>124,943<br>741,019<br>989,518     | 123,556<br>124,943<br>741,019<br>989,518     | 123,556<br>124,943<br>742,019<br>990,518     | 123,556<br>124,943<br>742,019<br>990,518     | 123,556<br>124,943<br>871,544<br>1,120,043   | 123,556<br>124,943<br>871,544<br>1,120,043   | 123,556<br>124,943<br>871,544<br>1,120,043   | 123,556<br>124,943<br>477,109<br>725,608     |   |
| 10/1/06-07       | LARNO4329<br>LARNO4371<br>LARNO4846 | 10/20/06<br>11/14/06<br>7/15/07 | c<br>c<br>o | 143,997<br>299,423<br>1,207,776<br>1,651,196 | 143,998<br>299,424<br>1,407,777<br>1,851,198 | 143,998<br>299,424<br>1,407,777<br>1,851,198 | 143,998<br>299,424<br>1,407,777<br>1,851,198 | 126,118<br>317,136<br>1,408,777<br>1,852,030 | 126,118<br>317,136<br>1,420,856<br>1,864,110 | 126,118<br>317,136<br>1,420,856<br>1,864,109 | 126,118<br>317,136<br>2,068,856<br>2,512,110 | 126,118<br>317,136<br>2,068,855<br>2,512,109 | 126,118<br>317,136<br>1,422,296<br>1,865,550 | 902,102   |
| 10/1/07-08       | LARN05064<br>LARN05076<br>LARN05257 | 10/30/07<br>11/12/07<br>3/27/08 | 0<br>C<br>C | 1,036,745<br>115,854<br>239,098<br>1,391,697 | 1,036,746<br>115,855<br>239,098<br>1,391,700 | 1,036,746<br>115,855<br>239,098<br>1,391,700 | 1,036,746<br>114,347<br>239,098<br>1,390,191 | 1,062,320<br>114,347<br>239,098<br>1,415,765 | 1,062,321<br>114,347<br>239,098<br>1,415,766 | 1,095,203<br>114,347<br>239,098<br>1,448,649 | 1,295,846<br>114,347<br>239,098<br>1,649,291 | 1,687,794<br>114,347<br>239,098<br>2,041,240 | 1,683,508<br>114,347<br>239,098<br>2,036,953 | 607,847   |
| 10/1/08-09       | LARN05752<br>LARN05852<br>LARN05937 | 1/22/09<br>4/1/09<br>5/30/09    | c<br>c<br>c | 232,159<br>113,962<br>212,260                | 232,160<br>113,963<br>212,260                | 241,799<br>113,963<br>212,260                | 241,799<br>113,963<br>212,260                | 241,799<br>106,931<br>212,260                | 241,799<br>106,931<br>212,260                | 241,799<br>106,931<br>212,260                | 241,799<br>106,931<br>212,260<br>560,989     | 241,799<br>106,931<br>212,260<br>560,989     | 241,799<br>106,931<br>212,260<br>560,989     |   |

Losses are gross of the reinsurance recovery received.

Specific retention of \$250,000 with a 10% quota share.

Specific retention of \$250,000 with a 20% quota share.



#### Appendix A, Exhibit I (Continued)

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### INCURRED LOSSES \$100,000 OR GREATER\* (Net of Non-Excess Recoveries)

|                  |   |   |                             |                         |  |  |   | I Loss and ALAE as of                         |   |                                      |  |   | Paid Loss<br>and ALAE<br>as of            | Actual<br>Reinsurance<br>Recovery<br>as of |
|------------------|---|---|-----------------------------|-------------------------|--|--|---|---|---|--------------------------------------|--|---|---|--|
| Policy<br>Period | Claim<br>Number   | Accident<br>Date                                    | Status                      | 9/30/11                 | 9/30/12  | 9/30/13  | 9/30/14                                   | 9/30/15                                       | 9/30/16                                   | 9/30/17                              | 9/30/18  | 3/31/19   | 3/31/19                                   | 3/31/19                                    |
| 10/1/09-10       | LARN06299<br>LARN06532<br>LARN06539<br>LARN06601              | 12/15/09<br>5/3/10<br>5/11/10<br>6/3/10             | C<br>O<br>C<br>N/A          | 212,147<br>163,398<br>< | 233,148<br>194,525<br><                            | 211,571<br>163,017<br>285,071                      | 211,571<br>223,425<br>285,071<br>103,345  | 193,639<br>200,002<br>152,684                 | 209,052<br>295,947<br>152,684             | 206,084<br>382,089<br>152,684        | 206,084<br>382,089<br>152,684                  | 206,084<br>382,089<br>152,684                     | 206,084<br>282,581<br>152,684             |  |
|                  |   |   |                             | 375,545                 | 427,673  | 659,659  | 823,411                                   | 546,325                                       | 657,683                                   | 740,857                              | 740,857  | 740,857   | 641,350                                   |  |
| 10/1/10-11       | LARNO6832<br>LARNO6841<br>LARNO6940<br>LARNO6969<br>LARNO7181 | 10/6/10<br>10/18/10<br>1/19/11<br>2/8/11<br>7/20/11 | N/A<br>N/A<br>N/A<br>O<br>O | 220,022<br>220,022      | 145,001<br>123,993<br><<br><<br>525,235<br>794,229 | 145,001<br>123,993<br><<br><<br>525,235<br>794,229 | 112,451<br><<br>525,235<br>637,686        | 526,235<br>526,235                            | 526,235<br>526,235                        | 107,560<br>458,841<br>566,401        | 107,560<br>670,006<br>777,566                  | 107,572<br>701,507<br>809,079                     | 70,770<br>669,133<br>739,903              | 168,133                                    |
| 10/1/11-12       | LARN07298<br>LARN07423<br>LARN-7815<br>LARN-7609              | 10/5/11<br>2/5/12<br>5/10/12<br>7/20/12             | 0<br>0<br>N/A<br>0          |                         | 418,369<br><<br><<br><<br>418,369                  | 418,369<br>161,863<br>106,083<br><<br>686,315      | 908,972<br>290,503<br><<br><<br>1,199,476 | 917,675<br>291,503<br><<br><<br>1,209,178     | 902,675<br>350,940<br><<br><<br>1,253,615 | 902,675<br>456,503<br><<br>1,359,178 | 927,896<br>456,503<br><<br>95,879<br>1,480,278 | 927,896<br>1,041,121<br><<br>133,248<br>2,102,265 | 516,288<br>456,109<br>92,924<br>1,065,321 | 52,157                                     |
| 10/1/12-13       | LARN-7781<br>LARN-7825<br>LARN-7911<br>LARN-8107              | 12/6/12<br>1/18/13<br>4/10/13<br>9/24/13            | N/A<br>N/A<br>O             |                         |  | •  | 115,661<br>199,530<br><<br>315,191        | 153,952<br><<br>200,530<br>100,994<br>455,475 | 200,166<br>100,994<br>301,160             | 200,166<br>100,994<br>301,160        | 335,732<br>100,994<br>436,726                  | 337,916<br>100,994<br>438,910                     | 274,693<br>49,058<br>323,751              |  |
| 10/1/13-14       | LARN-8232   | 1/16/14   | N/A                         |                         |  |  |   | 171,878                                       | <   |                                      | <  | <   |   |  |
| 10/1/14-15       | LARN-8629   | 12/27/14  | 0                           |                         |  |  |   | <   | 179,637                                   | 179,625                              | 179,625  | 179,625   | 176,115                                   |  |
| 10/1/15-16       | LARN-8998   | 1/23/16   | N/A                         |                         |  |  |   |   | 104,362                                   | <                                    | <  | <   |   |  |
| 10/1/16-17       | None  |   |                             |                         |  |  |   |   |   |                                      |  |   |   |  |
| 10/1/17-18       | LARN-9745<br>LARN-9944  | 11/1/17<br>6/12/18                                  | 0                           |                         |  |  |   |   |   |                                      | 1,505,499<br>59,368<br>1,564,867               | 1,505,498<br>128,453<br>1,633,951                 | 1,382,827<br>80,400<br>1,463,227          | 631,795                                    |
| 10/1/18-19       | LARN-0096   | 10/24/18  | o                           |                         |  |  |   |   |   |                                      |  | 143,459   | 16,951                                    |  |

Losses are gross of the reinsurance recovery received.
 Less than \$100,000.



#### Appendix A, Exhibit II

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

### INCURRED LOSSES \$100,000 OR GREATER\* (Net of Non-Excess Recoveries)

|                  |                   |                  |        |           |                    |                      |                      | d Loss and ALAE as |                      |                      |                      |                        | Paid Loss<br>and ALAE<br>as of | Actual<br>Reinsurance<br>Recovery<br>as of |
|------------------|-------------------|------------------|--------|-----------|--------------------|----------------------|----------------------|--------------------|----------------------|----------------------|----------------------|------------------------|--------------------------------|--|
| Policy<br>Period | Claim<br>Number   | Accident<br>Date | Status | 9/30/11   | 9/30/12            | 9/30/13              | 9/30/14              | 9/30/15            | 9/30/16              | 9/30/17              | 9/30/18              | 3/31/19                | 3/31/19                        | 3/31/19                                    |
| Period           | Number            | Date             | Status | 3/30/11   | 3/30/12            | 3/30/13              | 3/30/14              | 3/30/13            | 3/30/10              | 3,30,11              |                      |                        | -,,                            |  |
| 10/1/03-04       | None              |                  |        |           |                    |                      |                      |                    |                      |                      |                      |                        |                                |  |
| 10/1/04-05       | None              |                  |        |           |                    |                      |                      |                    |                      |                      |                      |                        |                                |  |
| 10/1/05-06       | LARLO4250         | 8/25/06          | С      | 104,327   | 104,327            | 104,327              | 104,327              | 104,327            | 104,327              | 104,327              | 104,327              | 104,327                | 104,327                        |  |
| 10/1/06-07       | None              |                  |        |           |                    |                      |                      |                    |                      |                      | *** ***              | 403 505                | 102 505                        |  |
| 10/1/07-08       | LARL05297         | 4/17/08          | c      | <         | <                  | 112,000              | 102,585              | 102,585            | 102,585              | 102,585              | 102,585              | 102,585                | 102,585                        | 1,376,809                                  |
| 10/1/08-09       | LARL05931         | 5/30/09          | C      | 1,641,480 | 1,642,030          | 1,642,030            | 1,642,030            | 1,642,030          | 1,642,030<br>259,224 | 1,642,030<br>259,224 | 1,642,030<br>259,224 | 1,642,030<br>259,224 # | 1,642,030<br>259,224           | 1,376,809                                  |
|                  | LARL06008         | 7/7/09           | c<br>c | 259,224   | 259,224<br>150,000 | 259,224<br>331,224   | 259,224<br>327,182   | 259,224<br>327,182 | 327,182              | 327,182              | 327,182              | 327,182                | 327,182                        | 7,299                                      |
|                  | LARL06050^        | 7/31/09          | ·      | 1,900,704 | 2,051,254          | 2,232,478            | 2,228,436            | 2,228,436          | 2,228,436            | 2,228,436            | 2,228,436            | 2,228,436              | 2,228,436                      | ,,23                                       |
| 10/1/09-10       | LARLO6243         | 11/16/09         | С      | <         | 230,000            | 270,176              | 271,136              | 297,864            | 303,585              | 119,448              | 119,448              | 119,448                | 119,448                        |  |
| 10/1/05 10       | LARL-8205         | 6/3/10           | c      | <         | <                  | <                    | 111,417              | 103,736            | 103,736              | 103,736              | 103,736              | 103,736                | 103,736                        |  |
|                  | LARL06704         | 7/24/10          | N/A    | <         | 155,000            | 155,352              | <                    | <                  | <                    | <                    | <                    | <                      |                                |  |
|                  | LARL06720         | 7/31/10          | c      | <         | 102,907            | 102,907              | 102,907              | 102,907            | 102,907              | 102,907              | 102,907              | 102,907                | 102,907                        |  |
|                  |                   |                  |        |           | 487,907            | 528,435              | 485,460              | 504,506            | 510,227              | 326,090              | 326,090              | 326,090                | 326,090                        | ACCUMANCE.                                 |
| 10/1/10-11       | LARL06918^        | 1/12/11          | c      | <         | <                  | 451,801              | 610,939              | 618,875            | 1,464,938            | 629,892              | 629,892              | 629,892                | 629,892                        | 248,826                                    |
|                  | LARL07022         | 3/24/11          | N/A    | <         | 230,000            | <                    | <                    | <                  | <                    | <                    | <                    | <                      |                                |  |
|                  | LARL-9131         | 8/13/11          | 0      | <         | <                  | <                    | <                    | <                  | <                    | <                    | 86,278               | 116,565                | 53,522                         |  |
|                  | LARLO7236         | 8/22/11          | C      | <         | <                  | 297,614              | 298,844              | 184,178            | 184,178              | 184,178              | 184,178              | 184,178                | 184,178                        |  |
|                  | LARL-7675         | 9/13/11          | N/A    | <         | <                  | 550,220<br>1,299,636 | 551,160<br>1,460,943 | 177,792<br>980,845 | 1,649,116            | 814,070              | 900,348              | 930,635                | 867,592                        |  |
|                  |                   |                  |        |           | 230,000            | 1,299,030            | 1,460,943            | 380,843            | 1,049,110            | 814,070              | 500,546              | 330,033                | 007,332                        |  |
| 10/1/11-12       | LARL-7769         | 1/26/12          | N/A    |           | <                  | 150,000              | <                    | <                  | <                    | <                    | <                    | <                      |                                |  |
|                  | LARL-7618         | 6/5/12           | c      |           | <                  | <                    | 140,269              | 140,269            | 140,269              | 140,269              | 140,269              | 140,269                | 140,269                        |  |
|                  |                   |                  |        |           |                    | 150,000              | 140,269              | 140,269            | 140,269              | 140,269              | 140,269              | 140,269                | 140,269                        |  |
| 10/1/12-13       | LARL-8921         | 11/2/12          | C      |           |                    | <                    | <                    | <                  | <                    | 121,282              | 90,537               | 90,537                 | 90,537                         |  |
|                  | LARL-8261         | 3/12/13          | c      |           |                    | <                    | <                    | 157,135            | 158,627              | 159,957              | 86,058               | 86,058                 | 86,058                         |  |
|                  |                   |                  |        |           |                    |                      |                      | 157,135            | 158,627              | 281,239              | 176,595<br>123,327   | 176,595                | 176,595                        |  |
| 10/1/13-14       | LARL-8131         | 10/4/13          | c      |           |                    |                      | 124,714              | 124,962<br>170,929 | 123,327<br>170,929   | 170,929              | 170,929              | 170,929                | 170,929                        |  |
|                  | LARL-8539         | 1/21/14          | c      |           |                    |                      | 225,656<br>350,370   | 295,891            | 294,256              | 294,256              | 294,256              | 294,256                | 294,256                        |  |
| 40/4/44.45       |                   |                  |        |           |                    |                      | 330,370              | 293,091            | 294,230              | 294,230              | 254,250              | 254,250                | 234,230                        |  |
| 10/1/14-15       | None<br>LARL-9217 | 7/8/16           | c      |           |                    |                      |                      |                    | 123,351              | 118,015              | 118,015              | 118,015                | 118,015                        |  |
| 10/1/15-16       | None              | 1/0/10           |        |           |                    |                      |                      |                    | ,                    | ,                    | ,-19                 | ,                      | ,                              |  |
| 10/1/16-17       | LARL-0006         | 8/7/18           | o      |           |                    |                      |                      |                    |                      |                      | 842                  | 180,481                | 6,178                          |  |
| 10/1/17-18       | None              | 5,.,10           | 3      |           |                    |                      |                      |                    |                      |                      |                      |                        |                                |  |
|                  |                   |                  |        |           |                    |                      |                      |                    |                      |                      |                      |                        |                                |  |

<sup>Losses are gross of the reinsurance recovery received.
Less than \$100,000.
Claim is not excess due to the amout of AIAE for the claim.
Multiple claimants. Additional claim numbers apply.</sup> 



#### Appendix A, Exhibit III

#### PROPERTY

INCURRED LOSSES \$100,000 OR GREATER\*

| Policy<br>Period | Galm<br>Number  | Accident<br>Date  | Status                       | 9/30/11                                    | 9/30/12                                      | 9/30/13                                      | 9/30/14  | ed Loss and ALAE a   | s of<br>9/30/16  | 9/30/17  | 9/30/18  | 3/31/19  | Paid Loss<br>and ALAE<br>as of<br>3/31/19                              | Actual<br>Peinsurance<br>Recovery<br>as of<br>3/31/19                 |
|------------------|---|---|------------------------------|--|--|--|--|--|--|--|--|--|--|---|
| 10/1/03-04       | None  |   |                              |  |  |  |  |  |  |  |  |  |  |   |
| 10/1/04-05       | LARP03455A1, LARP03457A1A1, LARP03458A1#  | 5/11/05   | c                            | 117,095                                    | 117,095                                      | 117,095                                      | 117,095  | 117,095  | 117,095  | 117,095  | 117,095  | 117,095  | 117,095  | 0   |
| 10/1/05-06       | None  |   |                              |  |  |  |  |  |  |  |  |  |  |   |
| 10/1/06-07       | LARP04464A1,LARP04465A1, LARP04467A1, LARL04466A1   | 12/31/06  | c                            | 294,281                                    | 317,925                                      | 318,010                                      | 317,926  | 317,926  | 317,926  | 317,926  | 317,926  | 317,926  | 317,926  | 217,926   |
| 10/1/07-08       | None  |   |                              |  |  |  |  |  |  |  |  |  |  |   |
| 10/1/08-09       | LARP05946A1 through LARP05948A1#<br>LARP0598ZA1, LARP02983A1#   | 6/5/09<br>6/25/09   | c<br>c                       | 258,000<br>173,715<br>431,715              | 271,933<br>148,631<br>420,564                | 271,933<br>148,631<br>420,564                | 271,933<br>148,631<br>420,564                                  | 271,933<br>148,631<br>420,564  | 271,933<br>148,631<br>420,564                                  | 271,933<br>148,631<br>420,564                                  | 271,933<br>148,631<br>420,564                                  | 271,933<br>148,631<br>420,564                                  | 271,933<br>148,631<br>420,564  | 171,498<br>111,222<br>282,720   |
| 10/1/09-10       | LARPO6576A1, LARPO6577A1, LARPO6579A1, LARPO6580A1, LARPO6582A1><br>LARLO6578A1, LARLO6581A1><br>LARPO6795A1 through LARPO6797A1      | 5/24/10<br>5/24/10<br>9/13/10                               | c<br>c<br>c                  | 838,408<br>220,639<br>298,322<br>1,357,369 | 839,537<br>220,640<br>281,062<br>1,341,239   | 773,731<br>201,436<br>232,928<br>1,208,095   | 773,731<br>201,436<br>232,928<br>1,208,095                     | 773,731<br>201,436<br>232,928<br>1,203,095                           | 773,731<br>201,436<br>232,928<br>1,208,095                     | 773,731<br>201,436<br>232,928<br>1,208,095                     | 773,731<br>201,436<br>232,928<br>1,208,095                     | 773,731<br>201,436<br>232,928<br>1,208,095                     | 773,731<br>201,436<br>232,928<br>1,203,095                             | 725,061<br>201,436<br>222,067<br>1,148,564                            |
| 10/1/10-11       | LARP07044A1<br>LARP07119A1, LARP0712OA1, LARP07122A1 through LARP07124A1#   | 4/15/11<br>6/19/11  | c<br>c                       | · _  | 285,811<br>290,850<br>576,661                | 285,811<br>286,001<br>571,812                | 285,811<br>222,562<br>508,373                                  | 285,811<br>222,562<br>503,373  | 285,811<br>222,562<br>503,373                                  | 285,811<br>222,562<br>503,373                                  | 285,811<br>222,562<br>508,373                                  | 285,811<br>222,562<br>508,373                                  | 285,811<br>222,562<br>508,373  | 275,811<br>212,410<br>488,221   |
| 10/1/11-12       | LARPO7484A1,LARIO7485A1,LARPO7485A1#<br>LARPO75IOA1, LARIO75IIA1#<br>LARPP-7549A1,LARP-755OA1, LARP-7563A1, LARP-7564A1, LARP-7795A1# | 4/14/12<br>5/4/12<br>6/19/12                                | c<br>c<br>c                  |  | 762,000<br>150,000<br>1,063,000<br>1,975,000 | 654,204<br>162,153<br>1,070,979<br>1,887,337 | 557,998<br>126,530<br>945,396<br>1,629,925                     | 557,998<br>126,530<br>894,473<br>1,579,001                           | 558,024<br>126,530<br>895,473<br>1,580,027                     | 558,024<br>126,530<br>895,473<br>1,580,027                     | 558,024<br>126,530<br>895,473<br>1,580,027                     | 558,024<br>126,530<br>895,473<br>1,580,027                     | 558,024<br>126,530<br>895,473<br>1,580,027                             | 356,200<br>0<br>681,381<br>1,037,581                                  |
| 10/1/12-13       | None  |   |                              |  |  |  |  |  |  |  |  |  |  |   |
| 10/1/13-14       | LARP-8210<br>LARP-83509<br>LARP-84788<br>LARP-8402#<br>LARP-8461  | 1/7/14<br>5/11/14<br>6/4/14<br>6/14/14<br>7/9/14<br>7/22/14 | O<br>C<br>C<br>C<br>N/A<br>C |  |  |  | 238,085<br>1,228,440<br>1,359,875<br>1,648,161<br><<br>511,078 | 264,632<br>1,227,873<br>1,209,315<br>1,535,923<br>108,252<br>570,730 | 264,913<br>1,090,405<br>1,043,196<br>2,315,638<br><<br>543,803 | 288,344<br>1,090,404<br>1,043,196<br>2,504,161<br><<br>543,803 | 288,344<br>1,090,404<br>1,043,195<br>2,265,581<br><<br>543,803 | 173,344<br>1,090,404<br>1,043,195<br>2,265,581<br><<br>543,803 | 153,958<br>1,090,404<br>1,043,195<br>2,265,581<br>543,803<br>5,096,941 | 74,567<br>856,639 ~<br>802,587 ~<br>1,589,721<br>443,803<br>3,767,317 |



<sup>Losses are gross of the reinsurance recovery received.

Wind and Hail Dumage.
Same occurrence.
Less than 5100,000.
According to York, no additional reinsurance recoveries are expected.</sup> 

#### Appendix A, Exhibit III (Continued)

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

#### INCURRED LOSSES \$100,000 OR GREATER\*

|            |            |          |        |         |         |         |         |                     |         |         |           |           | Paid Loss | Actual<br>Reinsurance |
|------------|------------|----------|--------|---------|---------|---------|---------|---------------------|---------|---------|-----------|-----------|-----------|-----------------------|
|            |            |          |        |         |         |         |         |                     |         |         |           |           | and ALAE  | Recovery              |
| Policy     | Claim      | Accident |        |         |         |         | Incur   | red Loss and ALAE a | s of    |         |           |           | as of     | as of                 |
| Period     | Number     | Date     | Status | 9/30/11 | 9/30/12 | 9/30/13 | 9/30/14 | 9/30/15             | 9/30/16 | 9/30/17 | 9/30/18   | 3/31/19   | 3/31/19   | 3/31/19               |
| 10/1/14-15 | LARP8775P# | 5/27/15  | c      |         |         |         |         | 270,893             | 180,355 | 180,355 | 180,355   | 180,355   | 180,355   | 0                     |
|            | LARP-8933# | 6/25/15  | c      |         |         |         |         | _ <                 | 112,723 | 112,723 | 112,723   | 112,723   | 112,723   |                       |
|            |            |          |        |         |         |         |         | 270,893             | 293,078 | 293,078 | 293,078   | 293,078   | 293,078   | 0                     |
| 10/1/15-16 | LARP-9467# | 7/5/16   | c      |         |         |         |         |                     | <       | <       | 290,752   | 290,752   | 290,752   | 90,752                |
| 10/1/16-17 | LARP-9586# | 6/13/17  | С      |         |         |         |         |                     |         | 121,328 | 105,790   | 105,790   | 105,790   | 0                     |
| 10/1/10 1/ | LARP-9608# | 6/27/17  | 0      |         |         |         |         |                     |         | 31,461  | 127,933   | 133,451   | 76,386    | 0                     |
|            |            |          |        |         |         |         |         |                     |         | 152,789 | 233,723   | 239,241   | 182,176   | 0                     |
| 10/1/17-18 | LARP-9795  | 1/14/18  |        |         |         |         |         |                     |         |         | 287,674   | 263,754   | 263,754   | 0                     |
| 10/1/17-18 | LARP-9891# | 5/1/18   | 0      |         |         |         |         |                     |         |         | 111,153   | 197,733   | 102,426   | 0                     |
|            | LARP-9891# | 6/30/18  | 0      |         |         |         |         |                     |         |         | 261,364   | 278,881   | 218,963   | 13,563                |
|            | LARP-0004# | 8/6/18   | o      |         |         |         |         |                     |         |         | 371,938   | 389,400   | 292,960   | 0                     |
|            | DITT-0004# | 0/0/10   | 3      |         |         |         |         |                     |         |         | 1,032,129 | 1,129,768 | 878,103   | 13,563                |

Losses are gross of the reinsurance recovery received. Wind and Hail Damage. Less than \$100,000.



#### Appendix A, Exhibit IV

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

#### INCURRED LOSSES SUBJECT TO \$10,000 RETENTION AFTER EROSION OF AAD

| Policy<br>Period | Claim<br>Number  | Accident<br>Date                                    | Status      | 9/30/13  | 9/30/14   | 9/30/15   | ed Loss and ALAE as<br>9/30/16                            | of<br>9/30/17   | 9/30/18   | 3/31/19   | Paid Loss<br>and ALAE<br>as of<br>3/31/19                 | Actual<br>Reinsurance<br>Recovery<br>as of<br>3/31/19   |
|------------------|--|---|-------------|--|---|---|---|---|---|---|---|---|
| 10/1/03-04       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/04-05       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/05-06       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/06-07       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/07-08       | LARPO5450A1, LARPO5451A1   | 6/27/08   | c           | 38,528   | 38,528  | 38,528  | 38,528  | 38,528  | 38,528  | 38,528  | 38,528  | 28,528  |
| 10/1/08-09       | LARP05953A1  | 6/7/09  | c           | 16,643   | 16,643  | 16,643  | 16,643  | 16,643  | 16,643  | 16,643  | 16,643  | 6,643   |
| 10/1/09-10       | LARPO6813A1, LARPO6815A1<br>LARP 06633A1   | 9/22/10<br>6/21/10                                  | c<br>c      | 93,125<br>11,100<br>104,225                    | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 93,125<br>11,100<br>104,225                               | 82,904<br>1,100<br>84,004                               |
| 10/1/10-11       | LARPO7083A1<br>LARPO708GA1, LARPO7087A1<br>LARPO709A1<br>LARPO7110A1, LARPO7107A1<br>LARPO7140A1 | 5/20/11<br>5/21/11<br>5/30/11<br>6/14/11<br>6/25/11 | c<br>c<br>c | 12,149<br>13,127<br>20,528<br>55,337<br>53,212 | 12,149<br>13,127<br>20,528<br>55,337<br>53,212<br>154,353 | 2,149<br>3,127<br>10,528<br>45,337<br>43,212<br>104,353 |
| 10/1/11-12       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/12-13       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/13-14       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/14-15       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/15-16       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/16-17       | None   |   |             |  |   |   |   |   |   |   |   |   |
| 10/1/17-18       | None   |   |             |  |   |   |   |   |   |   |   |   |



#### Appendix B, Exhibit I

# COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR ACTUARIAL REPORT WORKERS COMPENSATION

(Limited to Specific and Aggregate Retentions)

|            | Current      | 11/28/18     |    |         |         |
|------------|--------------|--------------|----|---------|---------|
|            | Analysis     | Report       |    |         |         |
| Policy     | (Table 5,    | (Table 8,    |    |         | Percent |
| Period     | Section B)   | Section A)   | Cl | nange   | Change  |
|            |              |              |    |         |         |
| 10/1/03-04 | \$ 1,353,300 | \$ 1,353,300 | \$ | 0       | 0.0%    |
| 10/1/04-05 | 659,855      | 659,855      |    | 0       | 0.0%    |
| 10/1/05-06 | 1,571,135    | 1,571,135    |    | 0       | 0.0%    |
| 10/1/06-07 | 2,095,450    | 2,095,449    |    | 1       | 0.0%    |
| 10/1/07-08 | 1,945,113    | 1,945,113    |    | 0       | 0.0%    |
| 10/1/08-09 | 1,421,317    | 1,421,451    | (  | 134)    | 0.0%    |
| 10/1/09-10 | 1,897,237    | 1,897,237    |    | 0       | 0.0%    |
| 10/1/10-11 | 1,705,604    | 1,705,592    |    | 12      | 0.0%    |
| 10/1/11-12 | 2,112,690    | 2,039,379    |    | 73,311  | 3.6%    |
| 10/1/12-13 | 1,777,479    | 1,780,212    | (  | 2,733)  | ( 0.2%) |
| 10/1/13-14 | 921,914      | 921,914      |    | 0       | 0.0%    |
| 10/1/14-15 | 911,632      | 923,647      | (  | 12,015) | ( 1.3%) |
| 10/1/15-16 | 807,365      | 830,506      | (  | 23,141) | ( 2.8%) |
| 10/1/16-17 | 919,163      | 956,524      | (  | 37,361) | ( 3.9%) |
| 10/1/17-18 | 1,952,216    | 1,946,189    |    | 6,027   | 0.3%    |
|            |              | ·            |    |         | ·       |
| Total      | \$22,051,470 | \$22,047,503 | \$ | 3,967   | 0.0%    |



#### Appendix B, Exhibit II

# COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR ACTUARIAL REPORT OTHER LIABILITY

(Limited to Specific and Aggregate Retentions)

|            | Current      | 11/28/18     |            |         |
|------------|--------------|--------------|------------|---------|
|            | Analysis     | Report       |            |         |
| Policy     | (Table 11,   | (Table 18,   |            | Percent |
| Period     | Section B)   | Section A)   | Change     | Change  |
|            |              |              |            |         |
| 10/1/03-04 | \$ 527,948   | \$ 527,948   | \$ 0       | 0.0%    |
| 10/1/04-05 | 328,444      | 328,444      | 0          | 0.0%    |
| 10/1/05-06 | 371,326      | 371,326      | 0          | 0.0%    |
| 10/1/06-07 | 410,242      | 410,242      | 0          | 0.0%    |
| 10/1/07-08 | 294,344      | 294,344      | 0          | 0.0%    |
| 10/1/08-09 | 991,729      | 1,027,695    | ( 35,966)  | (3.5%)  |
| 10/1/09-10 | 707,019      | 707,019      | 0          | 0.0%    |
| 10/1/10-11 | 1,143,431    | 1,113,144    | 30,287     | 2.7%    |
| 10/1/11-12 | 409,413      | 399,612      | 9,801      | 2.5%    |
| 10/1/12-13 | 477,987      | 477,987      | 0          | 0.0%    |
| 10/1/13-14 | 885,544      | 873,823      | 11,721     | 1.3%    |
| 10/1/14-15 | 313,373      | 310,930      | 2,443      | 0.8%    |
| 10/1/15-16 | 308,588      | 303,556      | 5,032      | 1.7%    |
| 10/1/16-17 | 750,523      | 723,316      | 27,207     | 3.8%    |
| 10/1/17-18 | 840,211      | 722,739      | 117,472    | 16.3%   |
|            |              |              |            |         |
| Total      | \$ 8,760,122 | \$ 8,592,125 | \$ 167,997 | 2.0%    |



#### Appendix B, Exhibit III

# COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR ACTUARIAL REPORT PROPERTY

(Limited to Specific and Aggregate Retentions)

| Policy<br>Period | Current<br>Analysis<br>(Table 15,<br>Section B) | 11/28/18<br>Report<br>(Table 26,<br>Section A) | Change      | Percent<br>Change |
|------------------|---|--|-------------|-------------------|
| 10/1/03-04       | \$ 426,107                                      | \$ 426,107                                     | \$ 0        | 0.0%              |
| 10/1/04-05       | 593,429   | 593,429  | 0           | 0.0%              |
| 10/1/05-06       | 207,491   | 207,491  | 0           | 0.0%              |
| 10/1/06-07       | 399,786   | 399,786  | 0           | 0.0%              |
| 10/1/07-08       | 351,473   | 351,473  | 0           | 0.0%              |
| 10/1/08-09       | 408,497   | 408,497  | 0           | 0.0%              |
| 10/1/09-10       | 439,120   | 439,120  | 0           | 0.0%              |
| 10/1/10-11       | 270,728   | 270,728  | 0           | 0.0%              |
| 10/1/11-12       | 664,608   | 664,608  | 0           | 0.0%              |
| 10/1/12-13       | 252,083   | 252,083  | 0           | 0.0%              |
| 10/1/13-14       | 1,488,271                                       | 1,488,272                                      | ( 1)        | 0.0%              |
| 10/1/14-15       | 754,044   | 754,044  | 0           | 0.0%              |
| 10/1/15-16       | 608,884   | 616,224  | ( 7,340)    | ( 1.2%)           |
| 10/1/16-17       | 955,356   | 888,786  | 66,570      | 7.5%              |
| 10/1/17-18       | 1,114,477                                       | 1,231,232                                      | ( 116,755)  | ( 9.5%)           |
| Total            | \$ 8,934,354                                    | \$ 8,991,880                                   | (\$ 57,526) | ( 0.6%)           |



Elizabeth Long, ACAS, MAAA SVP and Consulting Actuary 9 Forrest Blend Drive Titusville, NJ 08560 P:609.474.0508 elong@bynac.com



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

ACTUARIAL REPORT Indicated Premium for 10/1/19-20

8/8/2019

Mtg Packet:

7/24/19



July 24, 2019

Mr. Michael Nolan League Association of Risk Management 1919 South 40<sup>th</sup> Street Suite 212 Lincoln, NE 68506

Dear Mr. Nolan:

Enclosed is the actuarial report prepared for the League Association of Risk Management (LARM) at your request. This report calculates the indicated premium for the upcoming 10/1/19-20 policy period.

The estimates contained in this report are based on data provided by York Risk Pooling Services, Inc. (York). These data and the associated assumptions should be reviewed for their consistency with the internal records of LARM. Any discrepancy in the completeness, interpretation, or accuracy of the information used may require a revision to this report.

If you have any questions, please contact us. It is a pleasure to be of service to LARM.

Sincerely,

Elizabeth Long, ACAS, MAAA

Climbas Song

Senior Vice President and Consulting Actuary

Lisa Dennison, FCAS, MAAA

Xosa Dennison

President and Consulting Actuary

#### ACTUARIAL REPORT

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#### ACTUARIAL REPORT

#### **PURPOSE**

By the Numbers Actuarial Consulting, Inc. (BYNAC) prepared this actuarial report to present a professional analysis of the League Association of Risk Management's (LARM's) indicated workers compensation, other liability, and property premium structure for the upcoming 10/1/19-20 policy period. Other liability includes auto liability, general liability, public officials E&O, and police professional liability lines of business. Property includes auto physical damage, property, inland marine, wind/storm/vandalism, and boiler and machinery lines of business. The basis for the premium analysis is the experience of LARM's members limited to the anticipated specific retentions.

BYNAC is an independent consultant to LARM and provides this report as input to management in its reserve setting process. During the course of the preparation of this report, a draft has been provided to Mr. Michael Nolan, Administrator. BYNAC is available to present the report at LARM's convenience.

The information contained in this report has been prepared by Liz Long, ACAS, MAAA, in accordance with applicable Actuarial Standards of Practice as promulgated by the Actuarial Standards Board. Ms. Long meets the Qualification Standards of the American Academy of Actuaries.



#### **FINDINGS**

The findings are the product of loss experience, actuarial assumptions, quantitative analysis, and professional judgment. The estimates are expressed in terms of ranges that indicate the reliance on assumptions believed to be reasonable and are subject to all the limitations expressed herein.

#### INDICATED PREMIUM NEED

The indicated premium for 10/1/19-20 for all coverages combined on an undiscounted and discounted for investment income basis is shown below. Indicated premium by coverage is on the following page. York Risk Pooling Services, Inc. (York) provided the discount rate of 1.5% per year. Evaluating the reasonableness of the discount rate is outside the scope of this report.

INDICATED PREMIUM NEED FOR 10/1/19-20 - ALL COVERAGES

|                    | Undiscou          | unted for Investment | Income         |
|--------------------|-------------------|----------------------|----------------|
|                    | Low               | Expected             | High           |
| Indicated Premium  | \$7,860,000       | \$8,550,000          | \$9,270,000    |
| Proposed Premium   |                   | 8,775,000            |                |
| Premium Indication | -10.0%            | - 2.6%               | + 5.6%         |
|                    |                   |                      |                |
|                    | Discounted for In | vestment Income at 1 | L.5% per Annum |
|                    | Low               | Expected             | High           |
| Indicated Premium  | \$7,800,000       | \$8,480,000          | \$9,180,000    |
| Proposed Premium   |                   | 8,775,000            |                |
| Premium Indication | -11.1%            | - 3.4%               | + 4.6%         |

The low and high figures shown are judgmental and are not intended to establish absolute minimums or maximums on the estimates, but rather to depict a reasonable range for the establishment of premium in this particular situation. The indicated premium is the amount that LARM needs to collect from its members to cover expected losses and expenses. The proposed premium is based on the premium LARM expects to collect for 10/1/19-20. The premium



indication is the comparison of the indicated premium and the proposed premium for 10/1/19-20. As shown, it is expected that LARM's losses and expenses for all coverages combined will be 3.4% less than the proposed premium on a discounted for investment income basis.

#### INDICATED PREMIUM NEED FOR 10/1/19-20 - WORKERS COMPENSATION

|                    | Undisco          | Undiscounted for Investment Income |               |  |  |  |  |  |  |  |
|--------------------|------------------|------------------------------------|---------------|--|--|--|--|--|--|--|
|                    | Low              | Expected                           | High          |  |  |  |  |  |  |  |
| Indicated Premium  | \$2,100,000      | \$2,360,000                        | \$2,620,000   |  |  |  |  |  |  |  |
| Proposed Premium   |                  | 2,617,000                          |               |  |  |  |  |  |  |  |
| Premium Indication | -19.8%           | - 9.8%                             | + 0.1%        |  |  |  |  |  |  |  |
|                    |                  |                                    |               |  |  |  |  |  |  |  |
|                    | Discounted for I | nvestment Income at 1.             | .5% per Annum |  |  |  |  |  |  |  |
|                    | Low              | Expected                           | High          |  |  |  |  |  |  |  |
| Indicated Premium  | \$2,080,000      | \$2,330,000                        | \$2,590,000   |  |  |  |  |  |  |  |
| Proposed Premium   |                  | 2,617,000                          |               |  |  |  |  |  |  |  |
| Premium Indication | -20.5%           | -11.0%                             | - 1.0%        |  |  |  |  |  |  |  |

#### INDICATED PREMIUM NEED FOR 10/1/19-20 - OTHER LIABILITY

|                    | Undisco          | ounted for Investment I | ncome         |
|--------------------|------------------|-------------------------|---------------|
|                    | Low              | Expected                | High          |
| Indicated Premium  | \$1,780,000      | \$1,960,000             | \$2,160,000   |
| Proposed Premium   |                  | 2,031,000               |               |
| Premium Indication | -12.4%           | - 3.5%                  | + 6.4%        |
|                    |                  |                         |               |
|                    | Discounted for I | nvestment Income at 1   | .5% per Annum |
|                    | Low              | Expected                | High          |
| Indicated Premium  | \$1,760,000      | \$1,940,000             | \$2,130,000   |
| Proposed Premium   |                  | 2,031,000               |               |
| Premium Indication | -13.3%           | - 4.5%                  | + 4.9%        |

#### INDICATED PREMIUM NEED FOR 10/1/19-20 - PROPERTY

|                    | Undiscounted for Investment Income |                       |                |  |
|--------------------|------------------------------------|-----------------------|----------------|--|
|                    | Low                                | Expected              | High           |  |
| Indicated Premium  | \$3,980,000                        | \$4,230,000           | \$4,490,000    |  |
| Proposed Premium   |                                    | 4,127,000             |                |  |
| Premium Indication | - 3.6%                             | + 2.5%                | + 8.8%         |  |
|                    |                                    |                       |                |  |
|                    | Discounted for I                   | nvestment Income at 1 | L.5% per Annum |  |
|                    | Low                                | Exp e cte d           | High           |  |
| Indicated Premium  | \$3,970,000                        | \$4,210,000           | \$4,470,000    |  |
| Proposed Premium   |                                    | 4,127,000             |                |  |
| Premium Indication | - 3.8%                             | + 2.0%                | + 8.3%         |  |



#### **ASSUMPTIONS**

#### **DEFINITIONS**

Losses in this report include allocated loss adjustment expense (ALAE). ALAE are those expenses that can be directly attributed to a specific claim, such as litigation costs. Loss adjustment expenses that cannot be directly associated with an individual claim are known as unallocated loss adjustment expense (ULAE). Reserves for unearned premiums, unpaid administrative expenses, contingencies, catastrophes, or future premium deficiencies are not included in the estimates.

#### HISTORICAL INFORMATION

For the upcoming period, LARM will assume its members' workers compensation, other liability, and property losses. The historical loss development patterns of LARM are utilized to determine the ultimate losses expected to be incurred for the periods analyzed. This methodology assumes that the historical development patterns are indicative of the future development expected for the periods considered.

All data are based on information provided by York. The indicated premium need for the 10/1/19-20 policy period is based on data evaluated as of 3/31/19 and additional information provided through 6/27/19. These data are reviewed for reasonableness and used without audit.

#### RETENTIONS

LARM's anticipated specific retentions for 10/1/19-20 are \$750,000 for workers compensation, \$300,000 for other liability, and \$150,000 for standard property coverages with a \$400,000



annual aggregate deductible and a \$5,000,000 aggregate limit. The retention for wind, hailstorms, and catastrophes is \$300,000. These losses do not erode the annual aggregate deductible. There is a \$300,000 corridor retention for property wind and hail claims. ALAE is included within the retention for workers compensation and property and is prorated for other liability. The retentions are a critical part of this analysis. It is assumed that the reinsurance will be collectable on all claims that ultimately develop beyond the applicable retentions. An analysis of the collectability of the reinsurance is beyond the scope of this report.



#### PREMIUM INDICATION – WORKERS COMPENSATION

#### **OVERVIEW**

LARM's indicated premium for 10/1/19-20 is calculated by adding estimated expenses to projected losses. The basic methodology used to project losses is to develop a pure loss rate for each of the five most recent complete periods. The pure loss rate is the expected dollar of loss per unit of exposure. To project the pure loss rate, the losses of the five most recent periods are developed to their estimated ultimate value and adjusted to a 10/1/19-20 cost level. These adjusted losses are divided by exposure trended to a 10/1/19-20 level to calculate pure loss rates for each period. These pure loss rates are evaluated, and an estimate for the 10/1/19-20 period is selected. Losses are projected by multiplying the selected pure loss rate by the projected exposure for 10/1/19-20.

Four procedures are used to estimate the ultimate incurred losses to provide a check for reasonableness and consistency. Following is a brief description of each method and the circumstances under which each works best.

Incurred loss development is the most widely used method of estimating ultimate incurred losses. By using the reserves on a claim-by-claim basis, the most recent claims adjusters' estimates are included in the analysis in addition to the cumulative paid losses. Inherent in the incurred loss development technique is the assumption that there are no changes in reserving practices.



A paid loss approach attempts to eliminate distortions that can occur in incurred methods when there is a suspected change in reserving procedures. Inherent in paid loss development techniques is the assumption that there are no changes in claims settlement practices.

The incurred Bornhuetter-Ferguson technique estimates ultimate incurred losses based on the expected losses and reporting pattern of incurred losses. This method is dependent on the accuracy of these two parameters in addition to the considerations discussed for the incurred method.

The last method, the paid Bornhuetter-Ferguson approach, estimates ultimate incurred losses based on the expected losses and payment pattern. Similar to the incurred Bornhuetter-Ferguson method, this approach is dependent on the accuracy of these two parameters in addition to the considerations for the paid method.

#### INCURRED LOSS DEVELOPMENT

The ultimate cost of claims incurred for a specific time period is usually not known until several years after the close of that period. Loss development factors project the additional cost expected on claims. These factors quantify the late developing aspects of certain losses, such as claims involving medical complications not recognized in the early stages of treatment or verdict values for litigated claims that are different than the amount previously reserved to pay the claims. They also account for losses that occurred during the policy period but are not reported until a later date.



In Section A of Table 1, incurred losses are limited to the specific retention. As shown, one claim is reported in excess of \$750,000. Ultimate incurred losses are estimated in Section B by multiplying the limited incurred losses by the loss development factors. For example, limited incurred losses for the 10/1/16-17 period evaluated at \$783,848 on 3/31/19 are estimated to ultimately cost \$844,988 (\$783,848 x 1.078). The loss development factor of 1.078 means that the losses are expected to ultimately cost 7.8% more than incurred losses evaluated on 3/31/19.

#### PAID LOSS DEVELOPMENT

The paid loss procedure employs an analysis similar to the previous method, but based on paid loss data. This estimation technique is not influenced by changes in the loss reserve estimates of the adjusters. However, larger development factors are required at a given age than the incurred method. This analysis is shown in Table 2.

#### INCURRED BORNHUETTER-FERGUSON

The incurred Bornhuetter-Ferguson method for developing an estimate of ultimate incurred losses requires two parameters, the expected losses and reporting pattern. The accuracy of this method depends on these parameters.

The incurred Bornhuetter-Ferguson method involves two calculation steps. In Section A of Table 3, unreported losses are estimated by multiplying the expected losses by the expected percent of unreported losses implied by the incurred loss development factor. Ultimate incurred losses are estimated in Section B by adding the estimated unreported losses to the incurred losses as of 3/31/19.



Table 1

#### WORKERS COMPENSATION

# ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

#### A. LOSSES LIMITED TO \$750,000

| Policy<br>Period   | Incurred<br>Losses as<br>of 3/31/19             | Number of<br>Claims in<br>Excess of<br>\$750,000 | Incurred Losses in Excess of \$750,000 | Limited<br>Incurred<br>Losses as<br>of 3/31/19           |
|--|---|--|--|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 921,914<br>843,818<br>738,628<br>783,848<br> | 0<br>0<br>0<br>0<br>1                            | \$ 0<br>0<br>0<br>0<br>                | \$ 921,914<br>843,818<br>738,628<br>783,848<br>1,742,028 |
| Total  | \$ 5,785,734                                    | 1  | \$ 755,498                             | \$ 5,030,236   |

| Policy<br>Period   | Limited<br>Incurred<br>Losses as<br>of 3/31/19           | Age of<br>Policy<br>Period in<br>Months | Incurred<br>Loss<br>Development<br>Factor# | Estimated<br>Ultimate<br>Incurred<br>Losses                |
|--|--|---|--|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 921,914<br>843,818<br>738,628<br>783,848<br>1,742,028 | 66.0<br>54.0<br>42.0<br>30.0<br>18.0    | 1.017<br>1.032<br>1.049<br>1.078<br>1.121  | \$ 937,587<br>870,820<br>774,821<br>844,988<br>1,862,063 * |
| Total  | \$ 5,030,236   |   |  | \$ 5,290,279   |

<sup>#</sup> Based on Section C of Table 1 of the 11/28/18 actuarial report.



<sup>\*</sup> Did not develop claim LARN-9745 above the retention.

Table 2

#### WORKERS COMPENSATION

# ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

#### A. LOSSES LIMITED TO \$750,000

| Policy<br>Period   | Paid<br>Losses as<br>of 3/31/19                          | Number of<br>Claims in<br>Excess of<br>\$750,000 | Paid<br>Losses in<br>Excess of<br>\$750,000 | Limited<br>Paid<br>Losses as<br>of 3/31/19      |
|--|--|--|---|---|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 918,869<br>834,251<br>696,504<br>757,152<br>2,095,843 | 0<br>0<br>0<br>0                                 | \$ 0<br>0<br>0<br>0<br>0<br>632,827         | \$ 918,869<br>834,251<br>696,504<br>757,152<br> |
| Total  | \$ 5,302,619   | 1  | \$ 632,827                                  | \$ 4,669,792                                    |

| Policy<br>Period   | Limited<br>Paid<br>Losses as<br>of 3/31/19               | Age of<br>Policy<br>Period in<br>Months | Paid Loss<br>Development<br>Factor#       | Estimated<br>Ultimate<br>Incurred<br>Losses .                |
|--|--|---|---|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 918,869<br>834,251<br>696,504<br>757,152<br>1,463,016 | 66.0<br>54.0<br>42.0<br>30.0<br>18.0    | 1.105<br>1.143<br>1.205<br>1.313<br>1.750 | \$ 1,015,350<br>953,549<br>839,287<br>994,141<br>1,997,778 * |
| Total  | \$ 4,669,792   |   |   | \$ 5,800,105   |

<sup>#</sup> Based on Section C of Table 3 of the 11/28/18 actuarial report.



<sup>\*</sup> Did not develop claim LARN-9745 above the retention.

#### Table 3

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

# ESTIMATED ULTIMATE INCURRED LOSSES INCURRED BORNHUETTER-FERGUSON

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries)

#### A. ESTIMATED UNREPORTED LOSSES

|            |              | Incurred    | 5          | Fallerand  |
|------------|--------------|-------------|------------|------------|
|            |              | Loss        | Expected   | Estimated  |
| Policy     | Expected     | Development | Ratio      | Unreported |
| Period     | Losses*      | Factor      | Unreported | Losses     |
|            |              |             | -          |            |
| 10/1/13-14 | \$ 921,914   | 1.017       | 0.017      | \$ 15,673  |
| 10/1/14-15 | 923,647      | 1.032       | 0.031      | 28,633     |
| 10/1/15-16 | 830,506      | 1.049       | 0.047      | 39,034     |
| 10/1/16-17 | 956,524      | 1.078       | 0.072      | 68,870     |
| 10/1/17-18 | 1,946,189    | 1.121       | 0.108      | 210,188    |
|            |              |             |            |            |
| Total      | \$ 5,578,780 |             |            | \$ 362,398 |

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Estimated<br>Unreported<br>Losses | Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|-------------------------------------|-----------------------------------|---|
|                  |                                     |                                   |   |
| 10/1/13-14       | \$ 921,914                          | \$ 15,673                         | \$ 937,587                                  |
| 10/1/14-15       | 843,818                             | 28,633                            | 872,451                                     |
| 10/1/15-16       | 738,628                             | 39,034                            | 777,662                                     |
| 10/1/16-17       | 783,848                             | 68,870                            | 852,718                                     |
| 10/1/17-18       | 1,742,028                           | 210,188                           | 1,952,216                                   |
|                  |                                     |                                   |   |
| Total            | \$ 5,030,236                        | \$ 362,398                        | \$ 5,392,634                                |

<sup>\*</sup> See Section A of Table 7 of the 11/28/18 actuarial report.



#### PAID BORNHUETTER-FERGUSON

The paid Bornhuetter-Ferguson method also uses two parameters to estimate ultimate incurred losses. These parameters are the expected losses and payment pattern. In Section A of Table 4, outstanding losses are estimated by multiplying the expected losses by the expected ratio of outstanding losses implied by the paid loss development factor. Ultimate incurred losses are estimated in Section B by adding paid losses and the estimate of outstanding losses.

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

The results of the methods are compared in Table 5, and the ultimate incurred losses are selected for each period. Incurred losses are selected for 10/1/13-14 since there is only one open claim within the retention. The incurred Bornhuetter-Ferguson method is selected for 10/1/17-18 due to the immaturity of the period. An average is selected for the remaining periods. The selected estimated ultimate incurred losses are illustrated in Figure 1.

#### COST LEVEL ADJUSTMENT

Cost level adjustment factors adjust the estimated ultimate incurred losses and exposure to the cost level appropriate for the projected period. The adjustment has two parts for workers compensation losses, a benefit level change and a loss trend factor.

Benefit level change factors quantify increases and decreases in the benefit level attributable to changes in the Nebraska workers compensation law. These factors, shown in Section A of Table 6, are developed from data compiled by the National Council on Compensation Insurance, Inc.



Table 4

#### **WORKERS COMPENSATION**

# ESTIMATED ULTIMATE INCURRED LOSSES PAID BORNHUETTER-FERGUSON

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries)

#### A. ESTIMATED OUTSTANDING LOSSES

| Policy<br>Period | Expected<br>Losses | Paid Loss<br>Development<br><u>Factor</u> | Expected<br>Ratio<br>Outstanding | Estimated<br>Outstanding<br>Losses |
|------------------|--------------------|---|----------------------------------|------------------------------------|
| 10/1/13-14       | \$ 921,914         | 1.105                                     | 0.095                            | \$ 87,582                          |
| 10/1/14-15       | 923,647            | 1.143                                     | 0.125                            | 115,456                            |
| 10/1/15-16       | 830,506            | 1.205                                     | 0.170                            | 141,186                            |
| 10/1/16-17       | 956,524            | 1.313                                     | 0.238                            | 227,653                            |
| 10/1/17-18       | 1,946,189          | 1.750                                     | 0.429                            | 834,915                            |
| Total            | \$ 5,578,780       |   |                                  | \$ 1,406,792                       |

|            |              |              | Estimated    |
|------------|--------------|--------------|--------------|
|            | Paid         | Estimated    | Ultimate     |
| Policy     | Losses as    | Outstanding  | Incurre d    |
| Period     | of 3/31/19   | Losses       | Losses       |
|            |              |              |              |
| 10/1/13-14 | \$ 918,869   | \$ 87,582    | \$ 1,006,451 |
| 10/1/14-15 | 834,251      | 115,456      | 949,707      |
| 10/1/15-16 | 696,504      | 141,186      | 837,690      |
| 10/1/16-17 | 757,152      | 227,653      | 984,805      |
| 10/1/17-18 | 1,463,016    | 834,915      | 2,297,931    |
|            |              |              |              |
| Total      | \$ 4,669,792 | \$ 1,406,792 | \$ 6,076,584 |



#### Table 5

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries)

| Policy<br>Period | Incurred<br>Loss<br>Development<br><u>Method</u> | Paid Loss<br>Development<br>Method | Incurred<br>Bornhuetter-<br>Ferguson | Paid<br>Bornhuetter-<br>Ferguson | Selected<br>Estimated<br>Ultimate<br>Incurred<br>Losses# |
|------------------|--|------------------------------------|--------------------------------------|----------------------------------|--|
| 10/1/13-14       | \$ 937,587                                       | \$ 1,015,350                       | \$ 937,587                           | \$ 1,006,451                     | \$ 921,914 ^   |
| 10/1/14-15       | 870,820  | 953,549                            | 872,451                              | 949,707                          | 911,632  |
| 10/1/15-16       | 774,821  | 839,287                            | 777,662                              | 837,690                          | 807,365  |
| 10/1/16-17       | 844,988  | 994,141                            | 852,718                              | 984,805                          | 919,163  |
| 10/1/17-18       | 1,862,063  | 1,997,778                          | 1,952,216                            | 2,297,931                        | 1,952,216 <  |
| Total            | \$ 5,290,279                                     | \$ 5,800,105                       | \$ 5,392,634                         | \$ 6,076,584                     | \$ 5,512,290   |

<sup>#</sup> Selected the average unless otherwise noted.



<sup>^</sup> Selected incurred losses since there is only one open claim within the retention.

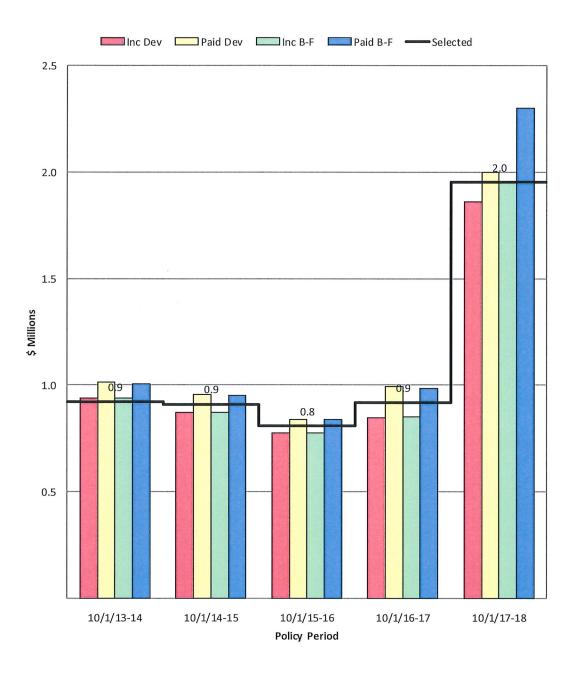
<sup>&</sup>lt; Selected the incurred Bornhuetter-Ferguson method due to the immaturity of the period.

Figure 1

#### WORKERS COMPENSATION

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Losses Including ALAE Limited to \$750,000)





#### Table 6

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### COST LEVEL ADJUSTMENT

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries)

#### A. LOSSES ADJUSTED TO 10/1/19-20

|            | Estimated<br>Ultimate | Benefit<br>Level | Loss     |              |
|------------|-----------------------|------------------|----------|--------------|
| Policy     | Incurred              | Change           | Trend    | Adjusted     |
| Period     | Losses                | Factor*          | Factor** | Losses#      |
| 9          |                       |                  |          |              |
| 10/1/13-14 | \$ 921,914            | 1.006            | 1.211    | \$ 1,123,136 |
| 10/1/14-15 | 911,632               | 1.004            | 1.206    | 1,103,826    |
| 10/1/15-16 | 807,365               | 1.003            | 1.163    | 941,782      |
| 10/1/16-17 | 919,163               | 1.001            | 1.116    | 1,026,812    |
| 10/1/17-18 | 1,952,216             | 1.000            | 1.075    | 2,042,382    |
|            |                       |                  |          |              |
| Total      | \$ 5,512,290          |                  |          | \$ 6,237,938 |

#### B. PAYROLL ADJUSTED TO 10/1/19-20

| Policy<br>Period         | <u> Payroll (100)</u> ^ | Payroll<br>Trend<br>Factor> | Adjusted<br>Payroll (100) |
|--------------------------|-------------------------|-----------------------------|---------------------------|
| 10/1/13-14<br>10/1/14-15 | \$1,199,113<br>806,314  | 1.153<br>1.129              | \$1,382,577<br>910,329    |
| 10/1/15-16<br>10/1/16-17 | 854,016<br>895,287      | 1.101<br>1.076              | 940,272<br>963,329        |
| 10/1/17-18               | 817,783                 | 1.051                       | 859,490                   |
| Total                    | \$4,572,513             |                             | \$5,055,997               |

- \* Calculated based on information for Nebraska published by the NCCI.
- \*\* See Section A of Appendix B, Exhibit I.
- # Losses have not been adjusted above the retention.
- ^ Provided by York.
- > See Section A of Appendix B, Exhibit II.



(NCCI). In this set of factors, the factor of 1.006 for 10/1/13-14 indicates that changes in the workers compensation law have resulted in an increase of 0.6% in benefits since that period. The loss trend factor quantifies changes in average workers compensation claims costs as measured by the NCCI. For example, the factor of 1.211 for 10/1/13-14 indicates than an average loss incurred during that period would cost 21.1% more during the projected period. These factors are calculated in Appendix B, Exhibit I.

Having developed LARM's historical losses to ultimate and adjusted them to the projected cost level, the next step is to trend the historical exposure to the level appropriate for the projected period. The exposure base selected for LARM's workers compensation losses is payroll. In Section B, the payroll is adjusted to the anticipated wage level of the projected period.

#### LOSS PROJECTION

As discussed earlier, the pure loss rate is the expected dollar loss cost per unit of exposure. The adjusted losses are divided by the trended payroll for each period to yield pure loss rates in Section A of Table 7. Each of these pure loss rates is an estimate of the pure loss rate for the projected 10/1/19-20 period. A pure loss rate of \$1.20 per \$100 payroll is selected for the projected period. In other words, it is estimated that LARM will expend on average \$1.20 per \$100 payroll for loss and ALAE. Figure 2 graphically illustrates the selection of the pure loss rate. In Section B, the pure loss rate of \$1.20 is multiplied by the projected payroll in hundreds to forecast workers compensation losses of \$990,000 for 10/1/19-20.



#### Table 7

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### PROJECTED LOSSES FOR 10/1/19-20

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries)

#### A. PURE LOSS RATES

| Policy<br>Period   | Adjusted<br>Losses   | Adjusted<br>Payroll (100)                               | Pure Loss<br>Rate per<br>Payroll (100) |
|--|--|---|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 1,123,136<br>1,103,826<br>941,782<br>1,026,812<br>2,042,382 | \$1,382,577<br>910,329<br>940,272<br>963,329<br>859,490 | \$0.81<br>1.21<br>1.00<br>1.07<br>2.38 |
| Total  | \$ 6,237,938   | \$5,055,997   |  |
|  |  | Average   | \$1.29                                 |
|  |  | Wtd Average   | 1.23                                   |
|  |  | 3 Yr Average  | 1.48                                   |
|  |  | 5 Yr Mid Average  | 1.09                                   |
|  |  | Prior*  | 1.20                                   |
|  |  | Selected^   | 1.20                                   |

#### B. PROJECTED LOSSES FOR 10/1/19-20

| Level    | Pure Loss | Projected     | Projected  |  |
|----------|-----------|---------------|------------|--|
|          | Rate      | Payroll (100) | Losses     |  |
| Low      | \$0.90    | \$ 827,008 #  | \$ 740,000 |  |
| Expected | 1.20      |               | 990,000    |  |
| High     | 1.50      |               | 1,240,000  |  |

<sup>\* 10/1/18-19</sup> level.



<sup>^</sup> Selected the weighted average.

<sup>#</sup> Provided by York.

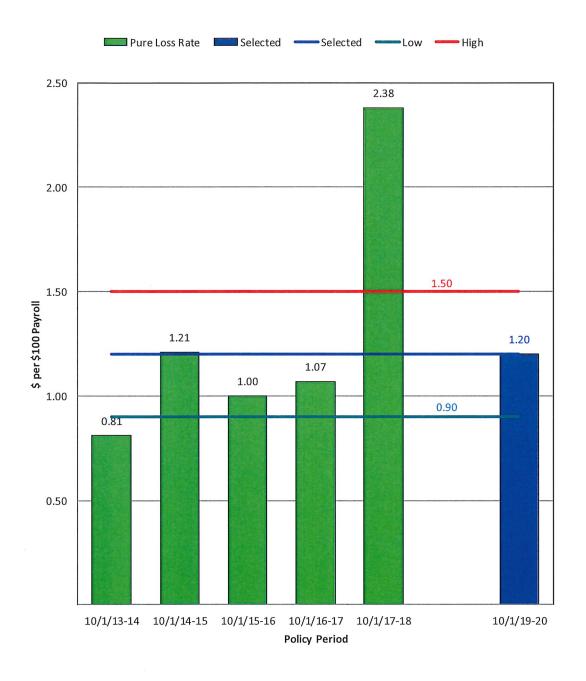
Figure 2

LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **WORKERS COMPENSATION**

#### PURE LOSS RATES ADJUSTED TO A 10/1/19-20 COST LEVEL

(Losses Including ALAE Limited to \$750,000)





#### PREMIUM INDICATION

In Table 8, the indicated premium for 10/1/19-20 for workers compensation is estimated by combining the projected losses and estimated expenses. Sections B and C show estimated fixed and variable expenses for the upcoming period. The premium need undiscounted for investment income is calculated in Section D and compared in Section F to the premium for 10/1/19-20 provided by LARM shown in Section E. As shown in Section F, the indicated premium at the expected level on an undiscounted for investment income basis is 9.8% less than the proposed premium provided by York.

The indicated premium discounted at 1.5% per annum is calculated in Sections G through J. The indicated premium on a discounted for investment income basis is 11.0% less than the premium provided by York.



#### Table 8

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### PREMIUM INDICATION FOR 10/1/19-20

|    |   |             | Low         | Expected_   | High        |
|----|---|-------------|-------------|-------------|-------------|
| A. | LOSS PROJECTION   |             | \$ 740,000  | \$ 990,000  | \$1,240,000 |
| В. | FIXED EXPENSES*   | \$1,280,000 |             |             |             |
| C. | VARIABLE EXPENSES*  | 0.037       |             |             |             |
| D. | INDICATED PREMIUM UNDISCOUNTED (A + B)/(1-C)                  |             | \$2,100,000 | \$2,360,000 | \$2,620,000 |
| E. | PROPOSED PREMIUM*   | \$2,617,000 |             |             |             |
| F. | UNDISCOUNTED PREMIUM INDICATION<br>D/E - 1                    |             | -19.8%      | - 9.8%      | + 0.1%      |
| G. | LOSS PRESENT VALUE FACTOR#                                    | 0.973       |             |             |             |
| н. | PREMIUM PRESENT VALUE FACTOR^                                 | 0.999       |             |             |             |
| 1. | INDICATED PREMIUM DISC. AT 1.5% PER ANNUM [A x G + B]/(H - C) |             | \$2,080,000 | \$2,330,000 | \$2,590,000 |
| J. | DISCOUNTED PREMIUM INDICATION AT<br>PER ANNUM<br>I/E - 1      | 1.5%        | -20.5%      | -11.0%      | - 1.0%      |



<sup>\*</sup> See Appendix B, Exhibit III.

<sup>#</sup> See Section A of Appendix B, Exhibit IV.

<sup>^</sup> See Appendix B, Exhibit V.

#### PREMIUM INDICATION – OTHER LIABILITY

Projections for other liability are performed in the same manner as workers compensation. The analysis is shown in Tables 9 through 16 and Figures 3 and 4. The exposure base for other liability is net operating expenditures.



Table 9

#### OTHER LIABILITY

## ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

#### A. LOSSES LIMITED TO \$300,000 WITH PRORATED ALAE

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Number of<br>Claims in<br>Excess of<br>\$300,000 | Incurre<br>Losses<br>Excess<br>\$300,00 | in<br>of | Limited<br>Incurred<br>Losses as<br>of 3/31/19 |
|------------------|-------------------------------------|--|---|----------|--|
| 10/1/13-14       | \$ 881,156                          | 0  | \$                                      | 0        | \$ 881,156                                     |
| 10/1/14-15       | 306,429                             | 0  |   | 0        | 306,429  |
| 10/1/15-16       | 294,245                             | 0  |   | 0        | 294,245  |
| 10/1/16-17       | 642,764                             | 0  |   | 0        | 642,764  |
| 10/1/17-18       | 654,167                             | 0  |   | 0        | 654,167  |
| Total            | \$2,778,761                         | 0  | \$                                      | 0        | \$2,778,761                                    |

#### B. ESTIMATED ULTIMATE INCURRED LOSSES

|            | Limite d<br>Incurre d | Age of<br>Policy | Incurre d<br>Los s | Estimated<br>Ultimate |
|------------|-----------------------|------------------|--------------------|-----------------------|
| Policy     | Losses as             | Period in        | Development        | Incurred              |
| Peri od    | of 3/31/19            | Months           | Factor#            | Losses                |
|            |                       |                  |                    |                       |
| 10/1/13-14 | \$ 881,156            | 66.0             | 1.005              | \$ 885,562            |
| 10/1/14-15 | 306,429               | 54.0             | 1.023              | 313,477               |
| 10/1/15-16 | 294,245               | 42.0             | 1.049              | 308,663               |
| 10/1/16-17 | 642,764               | 30.0             | 1.171              | 752,677               |
| 10/1/17-18 | 654,167               | 18.0             | 1.484              | 970,784               |
|            |                       |                  |                    |                       |
| Total      | \$2,778,761           |                  |                    | \$3,231,163           |

# Based on Section C of Table 11 of the 11/28/18 actuarial report.



Table 10

#### OTHER LIABILITY

# ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

#### A. LOSSES LIMITED TO \$300,000 WITH PRORATED ALAE

| Policy<br>Period | Paid<br>Losses as<br>of 3/31/19 | Number of<br>Claims in<br>Excess of<br>\$300,000 | Paid<br>Losses<br>Excess<br>\$300,00 | of | Limited<br>Paid<br>Losses as<br>of 3/31/19 |
|------------------|---------------------------------|--|--------------------------------------|----|--|
| 10/1/13-14       | \$ 772,080                      | 0  | \$                                   | 0  | \$ 772,080                                 |
| 10/1/14-15       | 272,180                         | 0  |                                      | 0  | 272,180                                    |
| 10/1/15-16       | 270,099                         | 0  |                                      | 0  | 270,099                                    |
| 10/1/16-17       | 402,484                         | 0  |                                      | 0  | 402,484                                    |
| 10/1/17-18       | 330,257                         | 0  |                                      | 0  | 330,257                                    |
| Total            | \$2,047,100                     | 0  | \$                                   | 0  | \$2,047,100                                |

#### B. ESTIMATED ULTIMATE INCURRED LOSSES

|            | Limite d<br>Pai d | Age of<br>Policy | Paid Loss   | Estimated<br>Ultimate |
|------------|-------------------|------------------|-------------|-----------------------|
| Policy     | Losses as         | Period in        | Development | Incurred              |
| Period     | of 3/31/19        | Months           | Factor#     | Losses                |
|            |                   |                  |             |                       |
| 10/1/13-14 | \$ 772,080        | 66.0             | 1.075       | \$ 829,986            |
| 10/1/14-15 | 272,180           | 54.0             | 1.223       | 332,876               |
| 10/1/15-16 | 270,099           | 42.0             | 1.387       | 374,627               |
| 10/1/16-17 | 402,484           | 30.0             | 1.713       | 689,455               |
| 10/1/17-18 | 330,257           | 18.0             | 2.757       | 910,519               |
|            |                   |                  |             |                       |
| Total      | \$2,047,100       |                  |             | \$3,137,463           |

# Based on Section C of Table 13 of the 11/28/18 actuarial report.



#### Table 11

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

# ESTIMATED ULTIMATE INCURRED LOSSES INCURRED BORNHUETTER-FERGUSON

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)

#### A. ESTIMATED UNREPORTED LOSSES

|            |             | Incurre d<br>Loss | Expected   | Esti | mated   |
|------------|-------------|-------------------|------------|------|---------|
| Policy     | Expected    | Development       | Ratio      | Unre | ported  |
| Period     | Losses*     | Factor            | Unreported | Lc   | osses   |
|            |             |                   |            |      |         |
| 10/1/13-14 | \$ 873,823  | 1.005             | 0.005      | \$   | 4,369   |
| 10/1/14-15 | 310,930     | 1.023             | 0.022      |      | 6,840   |
| 10/1/15-16 | 303,556     | 1.049             | 0.047      |      | 14,267  |
| 10/1/16-17 | 723,316     | 1.171             | 0.146      |      | 105,604 |
| 10/1/17-18 | 722,739     | 1.484             | 0.326      |      | 235,613 |
|            |             |                   |            |      | -       |
| Total      | \$2,934,364 |                   |            | \$   | 366,693 |

|            |             |            | Estimated   |  |
|------------|-------------|------------|-------------|--|
|            | Incurre d   | Estimated  | Ultimate    |  |
| Policy     | Losses as   | Unreported | Incurre d   |  |
| Period     | of 3/31/19  | Losses     | Losses      |  |
|            |             |            |             |  |
| 10/1/13-14 | \$ 881,156  | \$ 4,369   | \$ 885,525  |  |
| 10/1/14-15 | 306,429     | 6,840      | 313,269     |  |
| 10/1/15-16 | 294,245     | 14,267     | 308,512     |  |
| 10/1/16-17 | 642,764     | 105,604    | 748,368     |  |
| 10/1/17-18 | 654,167     | 235,613    | 889,780     |  |
|            |             |            |             |  |
| Total      | \$2,778,761 | \$ 366,693 | \$3,145,454 |  |
|            |             |            |             |  |

<sup>\*</sup> From Section A of Table 17 of the 11/28/18 actuarial report adjusted to a \$300,000 retention.



Table 12

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# OTHER LIABILITY

# ESTIMATED ULTIMATE INCURRED LOSSES PAID BORNHUETTER-FERGUSON

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)

# A. ESTIMATED OUTSTANDING LOSSES

| Policy<br>Period | Expected<br>Losses | Paid Loss<br>Development<br>Factor | Expected<br>Ratio<br>Outstanding | Outs | imated<br>standing<br>osses |
|------------------|--------------------|------------------------------------|----------------------------------|------|-----------------------------|
| 10/1/13-14       | \$ 873,823         | 1.075                              | 0.070                            | \$   | 61,168                      |
| 10/1/14-15       | 310,930            | 1.223                              | 0.182                            | Y    | 56,589                      |
|                  |                    |                                    |                                  |      |                             |
| 10/1/15-16       | 303,556            | 1.387                              | 0.279                            |      | 84,692                      |
| 10/1/16-17       | 723,316            | 1.713                              | 0.416                            |      | 300,899                     |
| 10/1/17-18       | 722,739            | 2.757                              | 0.637                            |      | 460,385                     |
|                  |                    |                                    |                                  |      |                             |
| Total            | \$2,934,364        |                                    |                                  | \$   | 963,733                     |

# B. ESTIMATED ULTIMATE INCURRED LOSSES

|            |             |             | Estimated   |
|------------|-------------|-------------|-------------|
|            | Paid        | Estimated   | Ultimate    |
| Policy     | Losses as   | Outstanding | Incurred    |
| Period     | of 3/31/19  | Losses      | Losses      |
|            |             |             |             |
| 10/1/13-14 | \$ 772,080  | \$ 61,168   | \$ 833,248  |
| 10/1/14-15 | 272,180     | 56,589      | 328,769     |
| 10/1/15-16 | 270,099     | 84,692      | 354,791     |
| 10/1/16-17 | 402,484     | 300,899     | 703,383     |
| 10/1/17-18 | 330,257     | 460,385     | 790,642     |
|            |             |             | ·           |
| Total      | \$2,047,100 | \$ 963,733  | \$3,010,833 |



#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **OTHER LIABILITY**

# SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)

| Policy<br>Period | Incurred<br>Loss<br>Development<br>Method | Paid Loss<br>Development<br>Method | Incurred<br>Bornhuetter-<br>Ferguson<br>Method | Paid<br>Bornhuetter-<br>Ferguson<br>Method | Selected<br>Estimated<br>Ultimate<br>Incurred<br>Losses# |
|------------------|---|------------------------------------|--|--|--|
| 10/1/13-14       | \$ 885,562                                | \$ 829,986                         | \$ 885,525                                     | \$ 833,248                                 | \$ 885,544   |
| 10/1/14-15       | 313,477                                   | 332,876                            | 313,269  | 328,769                                    | 313,373  |
| 10/1/15-16       | 308,663                                   | 374,627                            | 308,512  | 354,791                                    | 308,588  |
| 10/1/16-17       | 752,677                                   | 689,455                            | 748,368  | 703,383                                    | 750,523  |
| 10/1/17-18       | 970,784                                   | 910,519                            | 889,780  | 790,642                                    | 840,211 ^  |
| Total            | \$3,231,163                               | \$3,137,463                        | \$3,145,454                                    | \$3,010,833                                | \$3,098,239  |

<sup>#</sup> Selected the average of the incurred methods unless otherwise noted.



<sup>^</sup> Selected the average of the Bornhuetter-Ferguson methods due to the immaturity of the period.

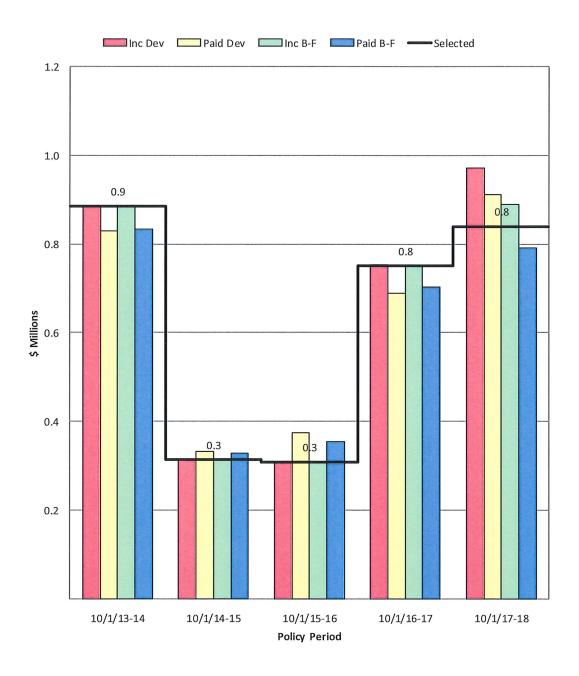
Figure 3

LEAGUE ASSOCIATION OF RISK MANAGEMENT

# OTHER LIABILITY

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Limited to \$300,000 with Prorated ALAE)





# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

#### COST LEVEL ADJUSTMENT

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)

# A. LOSSES ADJUSTED TO 10/1/19-20

| Policy<br>Period   | Estimated<br>Ultimate<br>Incurred<br>Losses            | Loss<br>Trend<br>Factor*                  | Adjusted<br>Losses#                                     |
|--|--|---|---|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 885,544<br>313,373<br>308,588<br>750,523<br>840,211 | 1.239<br>1.188<br>1.137<br>1.091<br>1.067 | \$1,097,189<br>372,287<br>350,865<br>818,821<br>896,505 |
| Total  | \$3,098,239  |   | \$3,535,667   |

# B. EXPOSURE ADJUSTED TO 10/1/19-20

|            |              | Exposure | Adjusted     |
|------------|--------------|----------|--------------|
| Policy     | Expenditures | Trend    | Expenditures |
| Period     | (1000)~      | Factor^  | (1,000)      |
| ,          |              |          |              |
| 10/1/13-14 | \$ 342,690   | 1.195    | \$ 409,515   |
| 10/1/14-15 | 382,511      | 1.160    | 443,713      |
| 10/1/15-16 | 417,535      | 1.126    | 470,144      |
| 10/1/16-17 | 430,113      | 1.093    | 470,114      |
| 10/1/17-18 | 443,989      | 1.061    | 471,072      |
|            |              |          |              |
| Total      | \$2,016,838  |          | \$2,264,558  |

<sup>\*</sup> See Section B of Appendix B, Exhibit I.



<sup>#</sup> Losses have not been adjusted above the retention.

<sup>~</sup> Provided by York.

<sup>^</sup> See Section B of Appendix B, Exhibit II.

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

#### PROJECTED LOSSES FOR 10/1/19-20

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)

# A. PURE LOSS RATES

| Policy<br>Period   | Adjusted<br>Losses                                      | Adjusted<br>Expenditures<br>(1,000)                                   | Pure Loss<br>Rate per<br>\$1,000<br>Expenditures |
|--|---|---|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$1,097,189<br>372,287<br>350,865<br>818,821<br>896,505 | \$ 409,515<br>443,713<br>470,144<br>470,114<br>471,072<br>\$2,264,558 | \$2.68<br>0.84<br>0.75<br>1.74<br>1.90           |
| rotar  | <i>\$3,333,007</i>                                      | Average Wtd Average 3 Yr Average 5 Yr Mid Average Prior* Selected^    | \$1.58<br>1.56<br>1.46<br>1.49<br>1.60           |

# B. PROJECTED LOSSES FOR 10/1/19-20

| Level    | Pure Loss<br>Rate | Projected Expenditures (1,000) | Projected<br>Losses |
|----------|-------------------|--------------------------------|---------------------|
| Low      | \$1.20            | \$ 459,017 #                   | \$ 550,000          |
| Expected | 1.60              |                                | 730,000             |
| High     | 2.00              |                                | 920,000             |

- \* 10/1/18-19 level.
- ^ Selected the weighted average.
- # Provided by York.



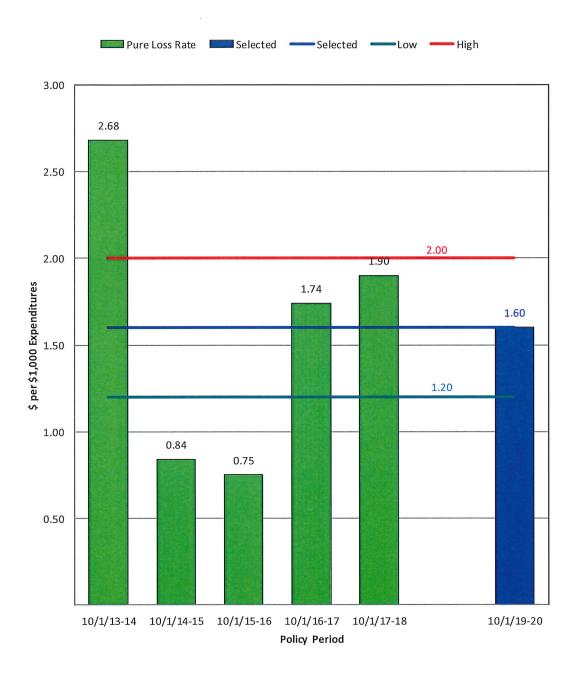
Figure 4

LEAGUE ASSOCIATION OF RISK MANAGEMENT

# OTHER LIABILITY

# PURE LOSS RATES ADJUSTED TO A 10/1/19-20 COST LEVEL

(Limited to \$300,000 with Prorated ALAE)





# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# OTHER LIABILITY

# PREMIUM INDICATION FOR 10/1/19-20

|    |   |             | Low         | Expected_   | High        |
|----|---|-------------|-------------|-------------|-------------|
| A. | LOSS PROJECTION   |             | \$ 550,000  | \$ 730,000  | \$ 920,000  |
| В. | FIXED EXPENSES*   | \$1,160,000 |             |             |             |
| C. | VARIABLE EXPENSES*  | 0.037       |             |             |             |
| D. | INDICATED PREMIUM UNDISCOUNTED<br>(A + B)/(1-C)               |             | \$1,780,000 | \$1,960,000 | \$2,160,000 |
| E. | PROPOSED PREMIUM*   | \$2,031,000 |             |             |             |
| F. | UNDISCOUNTED PREMIUM INDICATION<br>D/E - 1                    |             | -12.4%      | - 3.5%      | + 6.4%      |
| G. | LOSS PRESENT VALUE FACTOR#                                    | 0.965       |             |             |             |
| н. | PREMIUM PRESENT VALUE FACTOR^                                 | 0.999       |             |             |             |
| L  | INDICATED PREMIUM DISC. AT 1.5% PER ANNUM [A x G + B]/(H - C) |             | \$1,760,000 | \$1,940,000 | \$2,130,000 |
| J. | DISCOUNTED PREMIUM INDICATION AT<br>PER ANNUM<br>I/E - 1      | 1.5%        | -13.3%      | - 4.5%      | + 4.9%      |



<sup>\*</sup> See Appendix B, Exhibit III.

<sup>#</sup> See Section B of Appendix B, Exhibit IV.

<sup>^</sup> See Appendix B, Exhibit V.

# PREMIUM INDICATION – PROPERTY

The analysis for property is shown in Tables 17 through 22 and Figures 5 and 6. The methodology follows the analysis for workers compensation. The exposure base for this coverage is insured value.



Table 17

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# ESTIMATED ULTIMATE INCURRED LOSSES INCURRED LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

# A. LOSSES LIMITED TO \$150,000 WITH A \$400,000 ANNUAL AGGREGATE POOL DEDUCTIBLE^

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Number of<br>Claims in<br>Excess of<br>Retention | Incurred<br>Losses in<br>Excess of<br>Retention~ | Limited<br>Incurred<br>Losses as<br>of 3/31/19 |
|------------------|-------------------------------------|--|--|--|
| 10/1/13-14       | \$5,730,226                         | 5  | \$3,916,328                                      | \$1,813,898                                    |
| 10/1/14-15       | 754,044                             | 0  | 0  | 754,044  |
| 10/1/15-16       | 699,636                             | 0  | 0  | 699,636  |
| 10/1/16-17       | 944,028                             | 0  | 0  | 944,028  |
| 10/1/17-18       | 1,524,132                           | 2  | 203,154  | 1,320,978                                      |
| Total            | \$9,652,066                         | 7  | \$4,119,482                                      | \$5,532,584                                    |

#### B. ESTIMATED ULTIMATE INCURRED LOSSES

| Policy<br>Period   | Limited<br>Incurred<br>Losses as<br>of 3/31/19            | Age of<br>Policy<br>Period in<br>Months | Incurred<br>Loss<br>Development<br>Factor# | Estimated<br>Ultimate<br>Incurred<br>Losses                 |
|--|---|---|--|---|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$1,813,898<br>754,044<br>699,636<br>944,028<br>1,320,978 | 66.0<br>54.0<br>42.0<br>30.0<br>18.0    | 1.000<br>1.000<br>1.000<br>1.012<br>1.051  | \$1,813,898<br>754,044<br>699,636<br>955,356<br>1,365,398 * |
| Total  | \$5,532,584   |   |  | \$5,588,332   |

<sup>^</sup> Aggregate deductible excludes flood, earthquake, APD, wind (tiers 1 and 2), ISO CAT, wildfires, and wind and hail. A \$300,000 retention applies to wind, hailstorm, and catastrophe.



<sup>~</sup> Includes losses excess of the \$10,000 drop down retention from Appendix A, Exhibit IV.

<sup>#</sup> Based on Section C of Table 21 of the 11/28/18 actuarial report.

<sup>\*</sup> Losses are not developed above the retention.

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# ESTIMATED ULTIMATE INCURRED LOSSES PAID LOSS DEVELOPMENT

(Net of Non-Excess Recoveries)

# A. LOSSES LIMITED TO \$150,000 WITH A \$400,000 ANNUAL AGGREGATE POOL DEDUCTIBLE^

| Policy<br>Period | Paid<br>Losses as<br>of 3/31/19 | Number of<br>Claims in<br>Excess of<br>Retention | Paid<br>Losses in<br>Excess of<br>Retention~ | Limited<br>Paid<br>Losses as<br>of 3/31/19 |
|------------------|---------------------------------|--|--|--|
| 10/1/13-14       | \$5,710,839                     | 5  | \$3,896,941                                  | \$1,813,898                                |
| 10/1/14-15       | 754,044                         | 0  | 0  | 754,044                                    |
| 10/1/15-16       | 699,636                         | 0  | 0  | 699,636                                    |
| 10/1/16-17       | 858,524                         | 0  | 0  | 858,524                                    |
| 10/1/17-18       | 1,243,741                       | 1  | 113,754                                      | 1,129,987                                  |
| Total            | \$9,266,784                     | 6  | \$4,010,695                                  | \$5,256,089                                |

#### B. ESTIMATED ULTIMATE INCURRED LOSSES

| Policy<br>Period | Limited<br>Paid<br>Losses as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Paid Loss<br>Development<br>Factor# | Estimated<br>Ultimate<br>Incurred<br>Losses . |
|------------------|--|---|-------------------------------------|---|
| 10/1/13-14       | \$1,813,898                                | 66.0                                    | 1.000                               | \$1,813,898                                   |
| 10/1/14-15       | 754,044                                    | 54.0                                    | 1.000*                              | 754,044                                       |
| 10/1/15-16       | 699,636                                    | 42.0                                    | 1.000*                              | 699,636                                       |
| 10/1/16-17       | 858,524                                    | 30.0                                    | 1.090                               | 935,791                                       |
| 10/1/17-18       | 1,129,987                                  | 18.0                                    | 1.394                               | 1,402,481_**                                  |
| Total            | \$5,256,089                                |   |                                     | \$5,605,850                                   |

- ^ Aggregate deductible excludes flood, earthquake, APD, wind (tiers 1 and 2), ISO CAT, wildfires, and wind and hail. A \$300,000 retention applies to wind, hailstorm, and catastrophe.
- ~ Includes losses excess of the \$10,000 drop down retention from Appendix A, Exhibit IV.
- # Based on Section C of Table 23 of the 11/28/18 actuarial report.
- \* Selected a loss development factor of 1.000 since all reported claims within the retention are closed.
- \*\* Losses are not developed above the retention.



#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~ (Net of Non-Excess Recoveries)

| Policy<br>Period | Incurred<br>Loss<br>Development<br>Method | Paid Loss<br>Development<br>Method | Selected<br>Estimated<br>Ultimate<br>Incurred<br>Losses |
|------------------|---|------------------------------------|---|
| 10/1/13-14       | \$1,813,898                               | \$1,813,898                        | \$1,813,898 *   |
| 10/1/14-15       | 754,044                                   | 754,044                            | 754,044 *   |
| 10/1/15-16       | 699,636                                   | 699,636                            | 699,636 *   |
| 10/1/16-17       | 955,356                                   | 935,791                            | 955,356 *   |
| 10/1/17-18       | 1,365,398                                 | 1,402,481                          | 1,365,398_*   |
| Total            | \$5,588,332                               | \$5,605,850                        | \$5,588,332   |

<sup>~</sup> Limited to \$300,000 for wind, hailstorm, catastrophe.



<sup>\*</sup> Selected the incurred method.

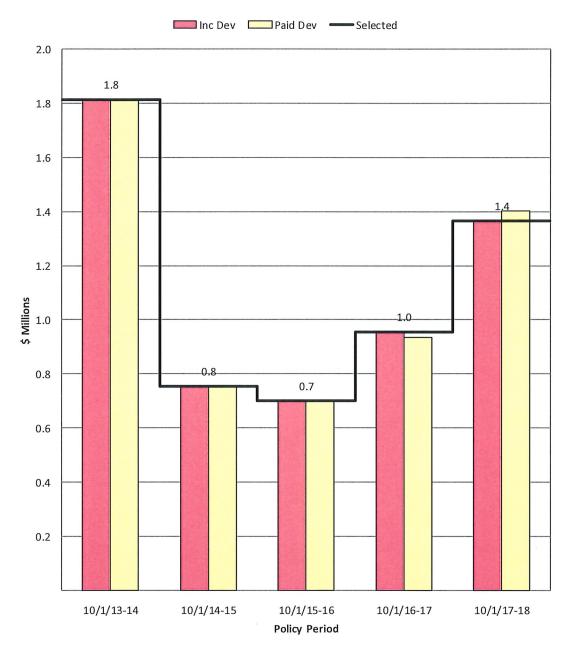
Figure 5

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

#### SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~



 $<sup>^{\</sup>sim}\,$  Limited to \$300,000 for wind, hailstorm, and catastrophe.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

#### **COST LEVEL ADJUSTMENT**

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~ (Net of Non-Excess Recoveries)

# A. LOSSES ADJUSTED TO 10/1/19-20

| Policy<br>Period   | Estimated<br>Ultimate<br>Incurred<br>Losses               | Loss<br>Trend<br>Factor*                  | Adjusted<br>Losses#   |
|--|---|---|---|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$1,813,898<br>754,044<br>699,636<br>955,356<br>1,365,398 | 1.136<br>1.104<br>1.073<br>1.053<br>1.050 | \$1,897,388<br>832,465<br>738,733<br>1,005,990<br>1,411,168 |
| Total  | \$5,588,332   |   | \$5,885,744   |

# B. EXPOSURE ADJUSTED TO 10/1/19-20

| Policy     | Insured<br>Value | Exposure<br>Trend | Adjusted<br>Insured Value |
|------------|------------------|-------------------|---------------------------|
| Period     | (100)<           | Factor^           | (100)                     |
|            |                  |                   |                           |
| 10/1/13-14 | \$12,283,477     | 1.126             | \$13,831,195              |
| 10/1/14-15 | 11,829,785       | 1.104             | 13,060,083                |
| 10/1/15-16 | 12,813,177       | 1.082             | 13,863,858                |
| 10/1/16-17 | 13,367,317       | 1.061             | 14,182,723                |
| 10/1/17-18 | 13,548,107       | 1.040             | 14,090,031                |
|            |                  |                   |                           |
| Total      | \$63,841,863     |                   | \$69,027,890              |

- ~ Limited to \$300,000 for wind, hailstorm, catastrophe.
- \* See Section C of Appendix B, Exhibit I.
- # Losses have not been adjusted above the retention.
- < Provided by York.
- ^ See Section C of Appendix B, Exhibit II.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# PROJECTED LOSSES FOR 10/1/19-20

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~
(Net of Non-Excess Recoveries)

# A. PURE LOSS RATES

| Policy<br>Period   | Adjusted<br>Losses  | Adjusted<br>Insured Value<br>(100)  | Pure Loss<br>Rate per<br>\$100 Insured<br>Value            |
|--|---|---|--|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$1,897,388<br>832,465<br>738,733<br>1,005,990<br>1,411,168 | \$13,831,195<br>13,060,083<br>13,863,858<br>14,182,723<br>14,090,031              | \$0.1372<br>0.0637<br>0.0533<br>0.0709<br>0.1002           |
| Total  | \$5,885,744   | \$69,027,890  Average  Wtd Average 3 Yr Average 5 Yr Mid Average Prior* Selected^ | \$0.0851<br>0.0853<br>0.0748<br>0.0783<br>0.0670<br>0.0850 |

# B. PROJECTED LOSSES FOR 10/1/19-20

|                         | Pure Loss                    | Projected<br>Insured | Projected                            |
|-------------------------|------------------------------|----------------------|--------------------------------------|
| Level                   | Rate                         | <u>Vaue (100)</u>    | Losses                               |
| Low<br>Expected<br>High | \$0.0680<br>0.0850<br>0.1030 | \$13,365,859 #       | \$ 910,000<br>1,140,000<br>1,380,000 |

- ~ Limited to \$300,000 for wind, hailstorm, catastrophe.
- \* 10/1/18-19 level. Retention of \$200,000 for wind/hail, \$100,000 for all other.
- ^ Selected the weighted average.
- # Provided by York.



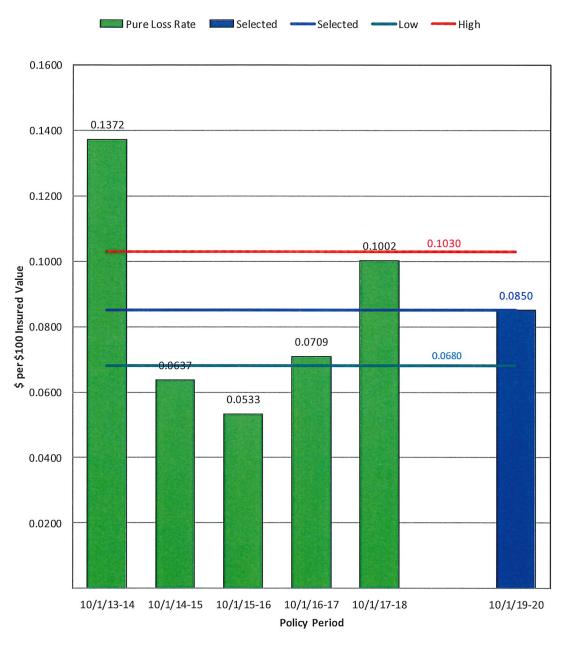
Figure 6

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# PURE LOSS RATES ADJUSTED TO A 10/1/19-20 COST LEVEL

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~



 $<sup>^{\</sup>sim}\,$  Limited to \$300,000 for wind, hailstorm, and catastrophe.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

# PREMIUM INDICATION FOR 10/1/19-20

|    |   |             | Low         | Expected    | High        |
|----|---|-------------|-------------|-------------|-------------|
| A. | LOSS PROJECTION~  |             | \$ 960,000  | \$1,200,000 | \$1,450,000 |
| В. | FIXED EXPENSES*   | \$2,870,000 |             |             |             |
| C. | VARIABLE EXPENSES*  | 0.037       |             |             |             |
| D. | INDICATED PREMIUM UNDISCOUNTED<br>(A + B)/(1-C)                     |             | \$3,980,000 | \$4,230,000 | \$4,490,000 |
| E. | PROPOSED PREMIUM*   | \$4,127,000 |             |             |             |
| F. | UNDISCOUNTED PREMIUM INDICATION<br>D/E - 1                          |             | - 3.6%      | + 2.5%      | + 8.8%      |
| G. | LOSS PRESENT VALUE FACTOR#  | 0.983       |             |             |             |
| н. | PREMIUM PRESENT VALUE FACTOR^                                       | 0.999       |             |             |             |
| 1. | INDICATED PREMIUM DISC. AT 1.5%<br>PER ANNUM<br>[A x G + B]/(H - C) |             | \$3,970,000 | \$4,210,000 | \$4,470,000 |
| J. | DISCOUNTED PREMIUM INDICATION AT<br>PER ANNUM<br>I/E - 1            | 1.5%        | - 3.8%      | + 2.0%      | + 8.3%      |

 $<sup>^{\</sup>sim}$  Includes loss projection for \$300,000 corridor from Appendix D, Exhibit III.



<sup>\*</sup> See Appendix B, Exhibit III.

<sup>#</sup> See Section C of Appendix B, Exhibit IV.

<sup>^</sup> See Appendix B, Exhibit V.

# **COMBINED PREMIUM INDICATION**

In Table 23, the indicated premium for 10/1/19-20 for all coverages combined is determined. As shown in Section F, the indicated premium at the expected level on an undiscounted for investment income basis is 2.6% less than the estimated premium provided by LARM.

The indicated premium on a discounted for investment income basis is 3.4% less than the premium provided by LARM.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# ALL COVERAGES

# PREMIUM INDICATION FOR 10/1/19-20

|    |  |             | Low         | Expected_   | High        |
|----|--|-------------|-------------|-------------|-------------|
| A. | LOSS PROJECTION  |             | \$2,250,000 | \$2,920,000 | \$3,610,000 |
| В. | FIXED EXPENSES   | \$5,310,000 |             |             |             |
| C. | VARIABLE EXPENSES  | 0.037       |             |             |             |
| D. | INDICATED UNDISCOUNTED PREMIUM                           |             | \$7,860,000 | \$8,550,000 | \$9,270,000 |
|    |  |             |             |             |             |
| E. | PROPOSED PREMIUM   | \$8,775,000 |             |             |             |
| F. | UNDISCOUNTED PREMIUM INDICATION<br>D/E - 1               |             | -10.0%      | - 2.6%      | + 5.6%      |
| G. | LOSS PRESENT VALUE FACTOR                                | 0.975       |             |             |             |
| н. | PREMIUM PRESENT VALUE FACTOR                             | 0.999       |             |             |             |
| 1. | INDICATED PREMIUM DISC. AT 1.5%<br>PER ANNUM             |             | \$7,800,000 | \$8,480,000 | \$9,180,000 |
| l. | DISCOUNTED PREMIUM INDICATION AT<br>PER ANNUM<br>I/E - 1 | 1.5%        | -11.1%      | - 3.4%      | + 4.6%      |



# **QUALIFICATIONS AND LIMITATIONS**

The estimates contained in this report depend upon the following:

- The actuarial assumptions, quantitative analysis, and professional judgment expressed in this report.
- The reliability of loss experience to serve as an indicator of future losses.
- The completeness and accuracy of data provided by York.
- The completeness and accuracy of the discussion of LARM's reinsurance expressed in this report.
- The assumption that there are no significant benefit level changes in Nebraska other than those reflected in the factors in Section A of Table 6.
- The trend indices obtained from industry sources.
- The appropriateness of the discount rate.

The information used in this report should be reviewed for its consistency and accuracy with the internal records of LARM. Material changes in any of the assumptions or information upon which the findings are based will require a re-evaluation of the results of this report and a possible revision of those findings.

The quantitative methodologies and actuarial factors used in this report are specifically developed for the losses and time periods described above and may not be appropriate for any other losses or periods. As LARM's loss experience matures and new business is written, it is



important to update this analysis at least annually. Such a report should review changes in the prior periods' losses as well as any new information that might become available.

This report is intended for the use of LARM and its auditors, service providers, and regulators.

If the report is released to any third party, it should be released in its entirety. Please advise

BYNAC if this report is distributed to any other third party.



# **CONSULTATION**

The professional opinion given in this report is based on the judgment and experience of BYNAC. An analysis by another actuary may not arrive at the same conclusion. In the event that another actuary is consulted regarding the findings of this report, both actuaries should make themselves available for supplemental advice and consultation.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

APPENDIX A

LARGE LOSSES



# Appendix A, Exhibit I

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

# INCURRED LOSSES \$250,000 OR GREATER (Net of Non-Excess Recoveries)

| Policy<br>Period | Claim<br>Number | Accident<br>Date | _St | 3/31/13 | 3/31/14 | Incurred Lo<br>3/31/15 | sses Including<br>3/31/16 | ALAE as of | 3/31/18   | 3/31/19   | Paid Losses<br>Including<br>ALAE as of<br>3/31/19 |
|------------------|-----------------|------------------|-----|---------|---------|------------------------|---------------------------|------------|-----------|-----------|---|
| 10/1/13-14       | None            |                  |     |         |         |                        |                           |            |           |           |   |
| 10/1/14-15       | None            |                  |     |         |         |                        |                           |            |           |           |   |
| 10/1/15-16       | None            |                  |     |         |         |                        |                           |            |           |           |   |
| 10/1/16-17       | None            |                  |     |         |         |                        |                           |            |           |           |   |
| 10/1/17-18       | LARN-9745       | 11/1/17          | О   |         |         |                        |                           |            | 1,505,498 | 1,505,498 | 1,382,827   |
| 10/1/18-19       | None            |                  |     |         |         |                        |                           |            |           |           |   |



# Appendix A, Exhibit II

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

# INCURRED LOSSES \$200,000 OR GREATER (Net of Non-Excess Recoveries)

| Policy<br>Period | Claim<br>Number | Accident<br>Date | St. | 3/31/13 | 3/31/14 | Incurred Loss<br>3/31/15 | es Including<br>3/31/16 | ALAE as of<br>3/31/17 | 3/31/18 | 3/31/19 | Paid Losses<br>Including<br>ALAE as of<br>3/31/19 |
|------------------|-----------------|------------------|-----|---------|---------|--------------------------|-------------------------|-----------------------|---------|---------|---|
| 10/1/13-14       | None            |                  |     |         |         |                          |                         |                       |         |         |   |
| 10/1/14-15       | None            |                  |     |         |         |                          |                         |                       |         |         |   |
| 10/1/15-16       | None            |                  |     |         |         |                          |                         |                       |         |         |   |
| 10/1/16-17       | None            |                  |     |         |         |                          |                         |                       |         |         |   |
| 10/1/17-18       | None            |                  |     |         |         |                          |                         |                       |         |         |   |
| 10/1/18-19       | None            |                  |     |         |         |                          |                         |                       |         |         |   |



# Appendix A, Exhibit III

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

#### INCURRED LOSSES \$75,000 OR GREATER~\* (Net of Non-Excess Recoveries)

| Policy     | Claim      | Accident |     |           |         | Incu      | rred Losses Inc | cluding ALAE a | s of      |             | Paid Losses<br>Including<br>ALAE as of |
|------------|------------|----------|-----|-----------|---------|-----------|-----------------|----------------|-----------|-------------|--|
| Period     | Number     | Date     | St. | Retention | 3/31/14 | 3/31/15   | 3/31/16         | 3/31/17        | 3/31/18   | 3/31/19     | 3/31/19                                |
|            |            |          |     |           |         |           |                 |                |           |             |  |
| 10/1/13-14 | LARP-8210  | 1/7/14   | 0   | 150,000   | 226,760 | 239,207   | 264,913         | 255,345        | 288,344   | 173,344     | 153,958                                |
|            | LARP-8350# | 5/11/14  | C   | 300,000   |         | 1,226,914 | 1,228,136       | 1,090,405      | 1,090,404 | 1,090,404   | 1,090,404                              |
|            | LARP-8378# | 6/4/14   | C   | 300,000   |         | 1,214,489 | 1,208,689       | 1,043,196      | 1,043,196 | 1,043,195 8 | 1,043,195                              |
|            | LARP-8402# | 6/14/14  | C   | 300,000   |         | 1,665,160 | 2,305,083       | 2,313,724      | 2,485,648 | 2,265,581   | 2,265,581                              |
|            | LARP-8429# | 7/9/14   | C   | 300,000   |         | 108,090   | 89,328          | 89,328         | 89,478    | 89,478      | 89,478                                 |
|            | LARP-8461  | 7/22/14  | С   | 150,000   |         | 569,166   | 571,759         | 543,803        | 543,803   | 543,803     | 543,803                                |
|            |            |          |     |           | 226,760 | 5,023,026 | 5,667,908       | 5,335,801      | 5,540,873 | 5,205,806   | 5,186,419                              |
|            |            |          |     |           |         |           |                 |                |           |             |  |
| 10/1/14-15 | LARP8775P# | 5/27/15  | C   | 300,000   |         |           | 270,978         | 180,355        | 180,355   | 180,355     | 180,355                                |
|            | LARP-8933# | 6/25/15  | C   | 300,000   |         |           | 121,037         | 112,723        | 112,723   | 112,723     | 112,723                                |
|            |            |          |     |           |         |           | 392,015         | 293,078        | 293,078   | 293,078     | 293,078                                |
|            |            |          |     |           |         |           |                 |                |           |             |  |
| 10/1/15-16 | LARP-9467# | 7/5/16   | 0   | 300,000   |         |           |                 |                | 296,496   | 290,752     | 290,734                                |
|            |            |          |     |           |         |           |                 |                |           |             |  |
| 10/1/16-17 | LARP-9586# | 6/13/17  | C   | 300,000   |         |           |                 |                | 121,427   | 105,790     | 105,790                                |
|            | LARP-9593# | 6/16/17  | 0   | 300,000   |         |           |                 |                |           | 92,994      | 77,033                                 |
|            | LARP-9608# | 6/27/17  | 0   | 300,000   |         |           |                 |                |           | 133,451     | 76,386                                 |
|            |            |          |     |           |         |           |                 |                | 121,427   | 332,235     | 259,209                                |
|            |            |          |     |           |         |           |                 |                |           |             |  |
| 10/1/17-18 | LARP-9795  | 1/14/18  | C   | 150,000   |         |           |                 |                | 234,547   | 263,754     | 263,754                                |
|            | LARP-9891# | 5/1/18   | 0   | 300,000   |         |           |                 |                |           | 197,733     | 102,426                                |
|            | LARP-9967# | 6/30/18  | 0   | 300,000   |         |           |                 |                |           | 278,881     | 218,963                                |
|            | LARP-0004# | 8/6/18   | 0   | 300,000   |         |           |                 |                |           | 389,400     | 292,960                                |
|            |            |          |     |           |         |           |                 |                | 234,547   | 1,129,768   | 878,103                                |
|            |            |          |     |           |         |           |                 |                |           |             |  |

10/1/18-19 --- None ---



Wind and hailstorm losses are shown for \$100,000 and greater.
 Losses are gross of the reinsurance recovery received.
 Wind and Hail Damage.
 Excess recovery received is \$856,639. Additional recoveries are not expected.
 Excess recovery received is \$802,588. Additional recoveries are not expected.

# Appendix A, Exhibit IV

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY

# INCURRED LOSSES SUBJECT TO \$10,000 RETENTION AFTER EROSION OF \$400,000 AAD

| Policy<br>Period | Claim<br>Number | Accident<br>Date | St. | Retention | 3/31/14 | 3/31/15 | Incurred Lo<br>3/31/16 | osses as of<br>3/31/17 | 3/31/18 | 3/31/19 | Paid<br>Losses<br>as of<br>3/31/19 |  |
|------------------|-----------------|------------------|-----|-----------|---------|---------|------------------------|------------------------|---------|---------|------------------------------------|--|
| 10/1/13-14       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |
| 10/1/14-15       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |
| 10/1/15-16       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |
| 10/1/16-17       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |
| 10/1/17-18       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |
| 10/1/18-19       | None            |                  |     |           |         |         |                        |                        |         |         |                                    |  |



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

APPENDIX B

SUPPORT EXHIBITS



# Appendix B, Exhibit I

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

# ALL COVERAGES

# LOSS TREND FACTORS

#### A. WORKERS COMPENSATION

| Policy<br>Period | Indemnity<br>Claim Cost<br>Index# | Indemnity<br>Trend<br>Factor | Medical<br>Claim Cost<br>Index# | Medical<br>Trend<br>Factor | Loss Trend<br>Factor (30%<br>Ind/70% Med) |
|------------------|-----------------------------------|------------------------------|---------------------------------|----------------------------|---|
| 10/1/13-14       | 226.5                             | 1.175                        | 359.6                           | 1.227                      | 1.211                                     |
| 10/1/14-15       | 229.0                             | 1.162                        | 360.1                           | 1.225                      | 1.206                                     |
| 10/1/15-16       | 234.3                             | 1.136                        | 375.4                           | 1.175                      | 1.163                                     |
| 10/1/16-17       | 242.9                             | 1.096                        | 392.2                           | 1.125                      | 1.116                                     |
| 10/1/17-18       | 250.8~                            | 1.061                        | 407.9~                          | 1.081                      | 1.075                                     |
| 10/1/18-19       | 258.3~                            | 1.030                        | 424.2~                          | 1.040                      | 1.037                                     |
| 10/1/19-20       | 266.1~                            | 1.000                        | 441.1~                          | 1.000                      | 1.000                                     |

#### B. LIABILITY

|            | Other Bodily |                 | Automobile<br>Bodily Injury | Automobile   | Loss Trend  |
|------------|--------------|-----------------|-----------------------------|--------------|-------------|
| Policy     | Injury Claim | Other Liability | Claim Cost                  | Liability    | Factor (65% |
| Period     | Cost Index*  | Trend Factor    | Index*                      | Trend Factor | OL/35% AL)  |
|            |              |                 |                             |              |             |
| 10/1/13-14 | 246.8        | 1.246           | 253.3                       | 1.225        | 1.239       |
| 10/1/14-15 | 258.6        | 1.189           | 261.8                       | 1.185        | 1.188       |
| 10/1/15-16 | 269.9        | 1.140           | 274.4                       | 1.131        | 1.137       |
| 10/1/16-17 | 281.8        | 1.092           | 284.6                       | 1.090        | 1.091       |
| 10/1/17-18 | 288.4        | 1.067           | 290.8                       | 1.067        | 1.067       |
| 10/1/18-19 | 297.2~       | 1.035           | 299.8~                      | 1.035        | 1.035       |
| 10/1/19-20 | 307.6~       | 1.000           | 310.3~                      | 1.000        | 1.000       |
|            |              |                 |                             |              |             |

#### C. PROPERTY

| Policy<br>Period | Auto<br>Physical<br>Damage Claim<br>Cost Index* | Auto<br>Physical<br>Damage<br>Factor | Building &<br>Contents<br>Claim<br>Cost Index* | Building &<br>Contents<br>Factor | Loss Trend<br>Factor (20%<br>APD/80% BC) |
|------------------|---|--------------------------------------|--|----------------------------------|--|
| 10/1/13-14       | 197.0   | 1.108                                | 207.8  | 1.143                            | 1.136                                    |
| 10/1/14-15       | 200.4   | 1.089                                | 214.3  | 1.108                            | 1.104                                    |
| 10/1/15-16       | 204.0   | 1.070                                | 221.2  | 1.074                            | 1.073                                    |
| 10/1/16-17       | 206.6   | 1.056                                | 225.8  | 1.052                            | 1.053                                    |
| 10/1/17-18       | 209.8   | 1.040                                | 225.8  | 1.052                            | 1.050                                    |
| 10/1/18-19       | 213.9~  | 1.020                                | 230.6~   | 1.030                            | 1.028                                    |
| 10/1/19-20       | 218.2~  | 1.000                                | 237.5~   | 1.000                            | 1.000                                    |

- # Source: NCCI State of the Workers Compensation Line Presentation, May, 2018.
- Estimated by BYNAC.
- \* Towers Watson Claim Cost Index, November 2018.



# Appendix B, Exhibit II

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# **ALL COVERAGES**

# **EXPOSURE TREND FACTORS**

#### A. PAYROLL

| Average Hourly |                    |          |  |
|----------------|--------------------|----------|--|
|                | Wages for          | Exposure |  |
| Policy         | Professional and   | Trend    |  |
| Period         | Business Services* | Factor   |  |
| 10/1/13-14     | 24.14              | 1.153    |  |
| 10/1/14-15     | 24.65              | 1.129    |  |
| 10/1/15-16     | 25.27              | 1.101    |  |
| 10/1/16-17     | 25.86              | 1.076    |  |
| 10/1/17-18     | 26.49~             | 1.051    |  |
| 10/1/18-19     | 27.15~             | 1.025    |  |
| 10/1/19-20     | 27.83~             | 1.000    |  |
|                |                    |          |  |

# B. EXPENDITURES

|            | Exposure |  |
|------------|----------|--|
| Policy     | Trend    |  |
| Period     | Factor#  |  |
| 10/1/13-14 | 1.195    |  |
| 10/1/14-15 | 1.160    |  |
| 10/1/15-16 | 1.126    |  |
| 10/1/16-17 | 1.093    |  |
| 10/1/17-18 | 1.061    |  |
| 10/1/18-19 | 1.030    |  |
| 10/1/19-20 | 1.000    |  |

#### C. INSURED VALUES

|            | Exposure |
|------------|----------|
| Policy     | Trend    |
| Period     | Factor^  |
| 10/1/13-14 | 1.126    |
| 10/1/14-15 | 1.104    |
| 10/1/15-16 | 1.082    |
| 10/1/16-17 | 1.061    |
| 10/1/17-18 | 1.040    |
| 10/1/18-19 | 1.020    |
| 10/1/19-20 | 1.000    |

- \* Employment and Earnings. U.S. Department of Labor, Bureau of Labor Statistics.
- ~ Estimated by BYNAC.
- # Assumed trend of 3.0% per year.
- ^ Assumed trend of 2.0% per year.



# Appendix B, Exhibit III

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **ALL COVERAGES**

#### ESTIMATED EXPENSES AND PREMIUM FOR 10/1/19-20

| Expense                               | Workers<br>Compensation | Other<br>Liability    | Property                 | Total                    |
|---------------------------------------|-------------------------|-----------------------|--------------------------|--------------------------|
| Reinsurance*<br>Other Fixed Expenses# | \$ 403,000<br>880,700   | \$ 474,000<br>683,500 | \$1,480,000<br>1,388,700 | \$2,357,000<br>2,952,900 |
| Total Fixed Expenses                  | \$1,283,700             | \$1,157,500           | \$2,868,700              | \$5,309,900              |
| Variable Expenses                     | \$ 97,900               | \$ 75,900             | \$ 154,300               | \$ 328,100<br>3.7%       |
| Total Expenses                        | \$1,381,600             | \$1,233,400           | \$3,023,000              | \$5,638,000              |
| 10/1/19-20 Proposed Premium*          | \$2,617,000             | \$2,031,000           | \$4,127,000              | \$8,775,000              |

<sup>\*</sup> Provided by York.



<sup>#</sup> Total expenses excluding reinsurance of \$3,281,000 provided by York. Variable expenses assumed to be 10.0% of total expenses excluding reinsurance. Allocated to coverage based on estimated premium.

#### Appendix B, Exhibit IV

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **ALL COVERAGES**

# LOSS PRESENT VALUE FACTORS

# A. WORKERS COMPENSATION

| Age of<br>Policy<br>Period in | Estimated<br>Cumulative<br>Ratio of | Amount Paid in<br>Prior Interval<br>Discounted at |
|-------------------------------|-------------------------------------|---|
| in Months                     | Losses Paid^                        | 1.5% per Annum                                    |
| 12                            | 0.440                               | 0.437   |
| 24                            | 0.710                               | 0.264   |
| 36                            | 0.800                               | 0.087   |
| 48                            | 0.860                               | 0.057   |
| 60                            | 0.890                               | 0.028   |
| 72                            | 0.920                               | 0.028   |
| 84                            | 0.950                               | 0.027   |
| 96                            | 0.980                               | 0.027   |
| 108                           | 0.990                               | 0.009   |
| 120                           | 1.000                               | 0.009   |
|                               | Loss Present Value Factor           | 0.973   |

# B. OTHER LIABILITY

| Age of<br>Policy<br>Period in<br>in Months | Estimated<br>Cumulative<br>Ratio of<br>Losses Paid* | Amount Paid in<br>Prior Interval<br>Discounted at<br>1.5% per Annum |
|--|---|---|
| 12   | 0.310   | 0.308   |
| 24   | 0.510   | 0.196   |
| 36   | 0.690   | 0.173   |
| 48   | 0.780   | 0.085   |
| 60   | 0.870   | 0.084   |
| 72   | 0.960   | 0.083   |
| 84   | 1.000   | 0.036   |
| 96   | 1.000   | 0.000   |
| 108  | 1.000   | 0.000   |
|  | Loss Present Value Factor                           | 0.965   |

#### C. PROPERTY

| Age of<br>Policy<br>Period in | Estimated<br>Cumulative<br>Ratio of | Amount Paid in<br>Prior Interval<br>Discounted at |
|-------------------------------|-------------------------------------|---|
| in Months                     | Losses Paid#                        | 1.5% per Annum                                    |
|                               |                                     |   |
| 12                            | 0.560                               | 0.556   |
| 24                            | 0.840                               | 0.274   |
| 36                            | 0.950                               | 0.106   |
| 48                            | 1.000                               | 0.047   |
|                               | Loss Present Value Factor           | 0.983   |

^ From Section B of Table 9 of the 11/28/18 actuarial report.

- \* From Section B of Table 19 of the 11/28/18 actuarial report.
- # From Section B of Table 27 of the 11/28/18 actuarial report.



# Appendix B, Exhibit V

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# **ALL COVERAGES**

# PREMIUM PRESENT VALUE FACTOR

| Age of<br>Policy<br>Period in<br>in Months | Estimated<br>Cumulative<br>Ratio of<br>Prem. Rec'd* | Prem. Rec'd in<br>Prior Interval<br>Discounted at<br>1.5% per Annum |
|--|---|---|
|  |   |   |
| 1  | 0.994   | 0.993   |
| 2  | 0.994   | 0.000   |
| 3  | 0.994   | 0.000   |
| 4  | 0.996   | 0.002   |
| 5  | 0.996   | 0.000   |
| 6  | 0.996   | 0.000   |
| 7  | 0.998   | 0.002   |
| 8  | 0.998   | 0.000   |
| 9  | 0.998   | 0.000   |
| 10   | 1.000   | 0.002   |
| 11   | 1.000   | 0.000   |
| 12   | 1.000   | 0.000   |
|  |   | 0.999   |

<sup>\*</sup> Provided by York.



# LEAGUE ASSOCIATION OF RISK MANAGEMENT

APPENDIX C

**AVERAGE SEVERITIES** 



# Appendix C, Exhibit I

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### ESTIMATED ULTIMATE CLAIM COUNT

(Excluding Claims Closed without Payment)

| Policy<br>Period | Reported<br>Claims as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Claim Count<br>Development<br>Factor* | Estimated<br>Ultimate<br>Claim Count |
|------------------|-------------------------------------|---|---------------------------------------|--------------------------------------|
| 10/1/13-14       | 187                                 | 66.0                                    | 1.000                                 | 187                                  |
| 10/1/14-15       | 116                                 | 54.0                                    | 1.000                                 | 116                                  |
| 10/1/15-16       | 131                                 | 42.0                                    | 1.000                                 | 131                                  |
| 10/1/16-17       | 130                                 | 30.0                                    | 1.002                                 | 130                                  |
| 10/1/17-18       | 125                                 | 18.0                                    | 1.006                                 | 126                                  |
| Total            | 689                                 |   |                                       | 690                                  |

<sup>\*</sup> Based on Section C of Appendix B, Exhibit I of the 11/28/18 actuarial report.



# Appendix C, Exhibit II

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

# WORKERS COMPENSATION

# PROJECTED CLAIMS FOR 10/1/19-20 (Excluding Claims Closed without Payment)

# A. FREQUENCIES

|            |                |                  | Claim         |
|------------|----------------|------------------|---------------|
|            | Estimated      |                  | Frequency per |
| Policy     | Ultimate Claim | Adjusted         | \$1,000,000   |
| Period     | Count          | Payroll (100)    | Pa yroll      |
|            |                |                  |               |
| 10/1/13-14 | 187            | \$1,382,577      | 1.353         |
| 10/1/14-15 | 116            | 910,329          | 1.274         |
| 10/1/15-16 | 131            | 940,272          | 1.393         |
| 10/1/16-17 | 130            | 963,329          | 1.349         |
| 10/1/17-18 | 126            | 859,490_         | 1.466         |
|            |                |                  |               |
| Total      | 690            | \$5,055,997      |               |
|            |                |                  |               |
|            |                | Average          | 1.367         |
|            |                | Wtd Average      | 1.365         |
|            |                | 3 Yr Average     | 1.403         |
|            |                | 5 Yr Mid Average | 1.365         |
|            |                | Prior*           | 1.450         |
|            |                | Selected^        | 1.370         |
|            |                |                  |               |

# B. PROJECTED CLAIMS

| Policy Selected Period Frequency |       | Projected Payroll (100) | Projected<br>Claims |
|----------------------------------|-------|-------------------------|---------------------|
| 10/1/19-20                       | 1.370 | \$ 827,008              | 110                 |

<sup>\* 10/1/18-19</sup> level.



<sup>^</sup> Selected the weighted average.

# Appendix C, Exhibit III

# LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### WORKERS COMPENSATION

#### **AVERAGE SEVERITIES**

(Losses Including ALAE Limited to \$750,000, Net of Non-Excess Recoveries) (Excluding Claims Closed without Payment)

# A. LOSS AND CLAIM SUMMARY

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Estimated<br>Ultimate<br>Incurred<br>Losses | Losses<br>Adjusted to<br>10/1/19-20 | Reported<br>Claims as<br>of 3/31/19 | Estimated<br>Ultimate<br>Claim<br>Count |
|------------------|-------------------------------------|---|-------------------------------------|-------------------------------------|---|
| 10/1/13-14       | \$ 921,914                          | \$ 921,914                                  | \$1,123,136                         | 187                                 | 187                                     |
| 10/1/14-15       | 843,818                             | 911,632                                     | 1,103,826                           | 116                                 | 116                                     |
| 10/1/15-16       | 738,628                             | 807,365                                     | 941,782                             | 131                                 | 131                                     |
| 10/1/16-17       | 783,848                             | 919,163                                     | 1,026,812                           | 130                                 | 130                                     |
| 10/1/17-18       | 1,742,028                           | 1,952,216                                   | 2,042,382                           | 125                                 | 126                                     |
| 10/1/19-20       |                                     | \$ 990,000                                  | \$ 990,000                          |                                     | 110                                     |

# B. AVERAGE SEVERITIES

| Policy     | Estimated<br>Incurred as Ultimate |        |           |        |          |        |
|------------|-----------------------------------|--------|-----------|--------|----------|--------|
| Period     | of 3/31/19                        |        | Incurre d |        | Adjusted |        |
| 10/1/13-14 | \$                                | 4,930  | \$        | 4,930  | \$       | 6,006  |
| 10/1/14-15 |                                   | 7,274  |           | 7,859  |          | 9,516  |
| 10/1/15-16 |                                   | 5,638  |           | 6,163  |          | 7,189  |
| 10/1/16-17 |                                   | 6,030  |           | 7,070  |          | 7,899  |
| 10/1/17-18 |                                   | 13,936 |           | 15,494 |          | 16,209 |
|            |                                   |        |           |        |          |        |
| 10/1/19-20 |                                   |        |           | 9,000  |          | 9,000  |



#### Appendix C, Exhibit IV

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

#### ESTIMATED ULTIMATE CLAIM COUNT

(Excluding Claims Closed without Payment)

| Policy<br>Period | Reported<br>Claims as<br>of 3/31/19 | Age of Policy<br>Period in<br>Months | Claim Count<br>Development<br>Factor* | Estimated<br>Ultimate Claim<br>Count |
|------------------|-------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|
| 10/1/13-14       | 131                                 | 66.0                                 | 1.000                                 | 131                                  |
| 10/1/14-15       | 91                                  | 54.0                                 | 1.002                                 | 91                                   |
| , ,              |                                     |                                      |                                       |                                      |
| 10/1/15-16       | 113                                 | 42.0                                 | 1.009                                 | 114                                  |
| 10/1/16-17       | 116                                 | 30.0                                 | 1.023                                 | 119                                  |
| 10/1/17-18       | 104                                 | 18.0                                 | 1.080                                 | 112                                  |
|                  |                                     |                                      |                                       |                                      |
| Total            | 555                                 |                                      |                                       | 567                                  |

<sup>\*</sup> Based on Section C of Appendix B, Exhibit V of the 11/28/18 actuarial report.



#### Appendix C, Exhibit V

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### OTHER LIABILITY

#### PROJECTED CLAIMS FOR 10/1/19-20

(Excluding Claims Closed without Payment)

#### A. **CLAIM FREQUENCIES**

|                     | Estimated<br>Ultimate | Adjusted         | Claim<br>Frequency per |
|---------------------|-----------------------|------------------|------------------------|
| Policy              | Claim                 | Expenditures     | \$1,000,000            |
| Period              | Count                 | (1,000)          | Expenditures           |
|                     | Count                 | (1,000)          | Experiartares          |
| 10/1/13-14          | 131                   | \$ 409,515       | 0.320                  |
| 10/1/14-15          | 91                    | 443,713          | 0.205                  |
| 10/1/15-16          | 114                   | 470,144          | 0.242                  |
| 10/1/16-17          | 119                   | 470,114          | 0.253                  |
| 10/1/17-18          | 112                   | 471,072          | 0.238                  |
| Total               | 567                   | \$2,264,558      |                        |
|                     |                       | Average          | 0.252                  |
|                     |                       | Wtd Average      | 0.250                  |
|                     |                       | 3 Yr Average     | 0.244                  |
|                     |                       | 5 Yr Mid Average | 0.244                  |
|                     |                       | Prior*           | 0.260                  |
|                     |                       | Selected^        | 0.250                  |
|                     |                       |                  |                        |
| B. PROJECTED CLAIMS |                       |                  |                        |
|                     | Selected              | Projected        |                        |
| Policy              | Claim                 | Expenditures     | Proje cte d            |

(1,000)

\$ 459,017

Claims

110

Period

10/1/19-20

Frequency

0.250



<sup>\* 10/1/18-19</sup> level.

<sup>^</sup> Selected the weighted average.

#### Appendix C, Exhibit VI

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **OTHER LIABILITY**

#### **AVERAGE SEVERITIES**

(Limited to \$300,000 with Prorated ALAE, Net of Non-Excess Recoveries)
(Excluding Claims Closed without Payment)

#### A. LOSS AND CLAIM SUMMARY

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Estimated<br>Ultimate<br>Incurred<br>Losses | Losses<br>Adjusted to<br>10/1/19-20 | Reported<br>Claims as<br>of 3/31/19 | Estimated<br>Ultimate Claim<br>Count |
|------------------|-------------------------------------|---|-------------------------------------|-------------------------------------|--------------------------------------|
| 10/1/13-14       | \$ 881,156                          | \$ 885,544                                  | \$1,097,189                         | 131                                 | 131                                  |
| 10/1/14-15       | 306,429                             | 313,373                                     | 372,287                             | 91                                  | 91                                   |
| 10/1/15-16       | 294,245                             | 308,588                                     | 350,865                             | 113                                 | 114                                  |
| 10/1/16-17       | 642,764                             | 750,523                                     | 818,821                             | 116                                 | 119                                  |
| 10/1/17-18       | 654,167                             | 840,211                                     | 896,505                             | 104                                 | 112                                  |
|                  |                                     |   |                                     |                                     |                                      |
| 10/1/19-20       |                                     | \$ 730,000                                  | \$ 730,000                          |                                     | 110                                  |

#### B. AVERAGE SEVERITIES

|            |         |       | Estima |       |      |       |
|------------|---------|-------|--------|-------|------|-------|
| Policy     | Incurre | d as  | Ultim  | ate   |      |       |
| Period     | of 3/31 | /19   | Incur  | re d  | Adju | sted  |
|            |         |       |        |       |      |       |
| 10/1/13-14 | \$      | 6,726 | \$     | 6,760 | \$   | 8,375 |
| 10/1/14-15 |         | 3,367 |        | 3,444 |      | 4,091 |
| 10/1/15-16 |         | 2,604 |        | 2,707 |      | 3,078 |
| 10/1/16-17 |         | 5,541 |        | 6,307 |      | 6,881 |
| 10/1/17-18 |         | 6,290 |        | 7,502 |      | 8,005 |
|            |         |       |        |       |      |       |
| 10/1/19-20 |         |       |        | 6,636 |      | 6,636 |



#### Appendix C, Exhibit VII

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

#### **ESTIMATED ULTIMATE CLAIM COUNT**

(Excluding Claims Closed without Payment)

| Policy<br>Period | Reported<br>Claims as<br>of 3/31/19 | Age of<br>Policy<br>Period in<br>Months | Claim Count<br>Development<br>Factor* | Estimated<br>Ultimate Claim<br>Count |
|------------------|-------------------------------------|---|---------------------------------------|--------------------------------------|
| 10/1/13-14       | 89                                  | 66.0                                    | 1.000                                 | 89                                   |
| 10/1/14-15       | 79                                  | 54.0                                    | 1.000                                 | 79                                   |
| 10/1/15-16       | 76                                  | 42.0                                    | 1.000                                 | 76                                   |
| 10/1/16-17       | 108                                 | 30.0                                    | 1.000                                 | 108                                  |
| 10/1/17-18       | 75                                  | 18.0                                    | 1.017                                 | 76                                   |
| Total            | 427                                 |   |                                       | 428                                  |

<sup>\*</sup> Based on Section C of Appendix B, Exhibit IX of the 11/28/18 actuarial report.



#### Appendix C, Exhibit VIII

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

#### PROJECTED CLAIMS FOR 10/1/19-20

(Excluding Claims Closed without Payment)

#### A. CLAIM FREQUENCIES

|            |                |                  | Claim         |
|------------|----------------|------------------|---------------|
|            | Estimated      | Adjusted         | Frequency per |
| Policy     | Ultimate Claim | Insured Value    | \$1,000,000   |
| Period     | Count          | (100)            | Ins. Value    |
|            |                |                  |               |
| 10/1/13-14 | 89             | \$13,831,195     | 0.064         |
| 10/1/14-15 | 79             | 13,060,083       | 0.060         |
| 10/1/15-16 | 76             | 13,863,858       | 0.055         |
| 10/1/16-17 | 108            | 14,182,723       | 0.076         |
| 10/1/17-18 | 76             | 14,090,031       | 0.054         |
|            |                |                  |               |
| Total      | 428            | \$69,027,890     |               |
|            |                |                  |               |
|            |                | Average          | 0.062         |
|            |                | Wtd Average      | 0.062         |
|            |                | 3 Yr Average     | 0.062         |
|            |                | 5 Yr Mid Average | 0.060         |
|            |                | Prior*           | 0.065         |
|            |                | Selected^        | 0.060         |
|            |                |                  |               |
|            |                |                  |               |

#### B. PROJECTED CLAIMS

| Policy<br>Period | Selected<br>Claim<br>Frequency | Projected<br>Insured Value<br>(100) | Projected<br>Claims |
|------------------|--------------------------------|-------------------------------------|---------------------|
| 10/1/19-20       | 0.060                          | \$13,365,859                        | 80                  |

<sup>\* 10/1/18-19</sup> level.



<sup>^</sup> Selected the weighted average.

#### Appendix C, Exhibit IX

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### **PROPERTY**

#### **AVERAGE SEVERITIES**

(Losses Including ALAE Limited to \$150,000 with a \$400,000 Annual Aggregate Deductible)~

(Net of Non-Excess Recoveries)

(Excluding Claims Closed without Payment)

#### A. LOSS AND CLAIM SUMMARY

| Policy<br>Period | Incurred<br>Losses as<br>of 3/31/19 | Estimated<br>Ultimate<br>Incurred<br>Losses | Losses<br>Adjusted to<br>10/1/19-20 | Reported<br>Claims as<br>of 3/31/19 | Estimated<br>Ultimate Claim<br>Count |
|------------------|-------------------------------------|---|-------------------------------------|-------------------------------------|--------------------------------------|
| 10/1/13-14       | \$1,813,898                         | \$1,813,898                                 | \$1,897,388                         | 89                                  | 89                                   |
| 10/1/14-15       | 754,044                             | 754,044                                     | 832,465                             | 79                                  | 79                                   |
| 10/1/15-16       | 699,636                             | 699,636                                     | 738,733                             | 76                                  | 76                                   |
| 10/1/16-17       | 944,028                             | 955,356                                     | 1,005,990                           | 108                                 | 108                                  |
| 10/1/17-18       | 1,320,978                           | 1,365,398                                   | 1,411,168                           | 75                                  | 76                                   |
| 10/1/19-20       |                                     | \$1,140,000                                 | \$1,140,000                         |                                     | 80                                   |

#### B. AVERAGE SEVERITIES

| Policy<br>Period   | Incurred<br>Severity as<br>of 3/31/19          | Estimated<br>Ultimate<br>Incurred              | Adjusted to 10/1/19-20                          |
|--|--|--|---|
| 10/1/13-14<br>10/1/14-15<br>10/1/15-16<br>10/1/16-17<br>10/1/17-18 | \$ 20,381<br>9,545<br>9,206<br>8,741<br>17,613 | \$ 20,381<br>9,545<br>9,206<br>8,846<br>17,966 | \$ 21,319<br>10,538<br>9,720<br>9,315<br>18,568 |
| 10/1/19-20   |  | 14,250   | 14,250  |

<sup>~</sup> Limited to \$300,000 for wind, hailstorm, catastrophe.



#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### APPENDIX D

LOSS PROJECTION FOR PROPERTY CORRIDOR



#### Appendix D, Exhibit I

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY- WIND/HAIL LOSSES ONLY

#### TRENDED LOSSES ABOVE \$300,000 (Unlimited Losses)

|            | Unlimited                 |             |        |                    |
|------------|---------------------------|-------------|--------|--------------------|
|            | Incurred                  | Loss        | Loss   |                    |
| Policy     | Losses as                 | Development | Trend  | Trended            |
| Period     | of 3/31/19                | Factor*     | Factor | Losses             |
| 10/1/05-06 | 0                         | 1.000       | 1.405  | 0                  |
| , _, _, _  | 0                         | 2.000       | 11.03  | 0                  |
| 10/1/06-07 | 0                         | 1.000       | 1.349  | 0                  |
| 10/1/00-07 | 0                         | 1.000       | 1.349  | 0                  |
| 10/1/07-08 | 0                         | 1.000       | 1.303  | 0                  |
| 10/1/07-08 | 0                         | 1.000       | 1.303  | 0                  |
| 40/4/00 00 | 274 222                   | 4.000       |        |                    |
| 10/1/08-09 | 271,933                   | 1.000       | 1.259  | 342,364            |
|            | 271,933                   |             |        | 342,364            |
| 10/1/09-10 | 0                         | 1.000       | 1.201  | 0                  |
|            | 0                         |             |        | 0                  |
| 10/1/10-11 | 222,562                   | 1.000       | 1.178  | 262,178            |
|            | 222,562                   |             |        | 262,178            |
| 10/1/11-12 | 558,024                   | 1.000       | 1.180  | 658,468            |
|            | 895,473                   | 1.000       | 1.180  | 1,056,658          |
|            | 1,453,497                 |             |        | 1,715,126          |
| 10/1/12-13 | 0                         | 1.000       | 1.162  | 0                  |
|            | 0                         |             |        | 0                  |
| 10/1/13-14 | 1,090,404                 | 1.000       | 1.136  | 1,238,699          |
| 10/1/15 14 | 1,043,195                 | 1.000       | 1.136  | 1,185,070          |
|            | 2,265,581                 | 1.000       | 1.136  | 2,573,701          |
|            | 4,399,180                 | 1.000       | 1.130  | 4,997,470          |
| 10/1/14 15 | 100 255                   | 1 000       | 1 104  | 100 112            |
| 10/1/14-15 | <u>180,355</u><br>180,355 | 1.000       | 1.104  | 199,112<br>199,112 |
|            | 100,333                   |             |        | 133,112            |
| 10/1/15-16 | 290,752                   | 1.000       | 1.073  | 311,977            |
|            | 290,752                   |             |        | 311,977            |
| 10/1/16-17 | 0                         | 1.012       | 1.053  | 0                  |
|            | 0                         |             |        | 0                  |
| 10/1/17-18 | 197,733                   | 1.034       | 1.050  | 214,679            |
|            | 278,881                   | 1.034       | 1.050  | 302,781            |
|            | 389,400                   | 1.034       | 1.050  | 422,772            |
|            | 866,014                   |             |        | 940,232            |
|            | ,                         |             |        |                    |

<sup>\*</sup> Equal to the ratio of estimated ultimate incurred losses from Table 19 to limited incurred losses. Prior to 10/1/13-14 the loss development factor is 1.000.

<sup>^</sup> Based on Appendix B, Exhibit I. Trend factors prior to 10/1/13-14 are detremined in a similar manner.





#### Appendix D, Exhibit II

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY- WIND/HAIL LOSSES ONLY

#### TRENDED LOSSES BY LAYER & RETENTION

|            |           | Trend<br>Loss |           |
|------------|-----------|---------------|-----------|
|            |           | \$300,000     |           |
| Policy     | Trended   | Excess        | Excess    |
| Period     | Losses    | \$300,000     | \$300,000 |
| 10/1/05-06 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/06-07 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/07-08 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/08-09 | 342,364   | 42,364        | 42,364    |
|            | 342,364   | 42,364        | 42,364    |
| 10/1/09-10 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/10-11 | 262,178   | 0             | 0         |
|            | 262,178   | 0             | 0         |
| 10/1/11-12 | 658,468   | 300,000       | 358,468   |
|            | 1,056,658 | 300,000       | 756,658   |
|            | 1,715,126 | 600,000       | 1,115,126 |
| 10/1/12-13 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/13-14 | 1,238,699 | 300,000       | 938,699   |
|            | 1,185,070 | 300,000       | 885,070   |
|            | 2,573,701 | 300,000       | 2,273,701 |
|            | 4,997,470 | 900,000       | 4,097,470 |
| 10/1/14-15 | 199,112   | 0             | 0         |
|            | 199,112   | 0             | 0         |
| 10/1/15-16 | 311,977   | 11,977        | 11,977    |
|            | 311,977   | 11,977        | 11,977    |
| 10/1/16-17 | 0         | 0             | 0         |
|            | 0         | 0             | 0         |
| 10/1/17-18 | 214,679   | 0             | 0         |
|            | 302,781   | 2,781         | 2,781     |
|            | 422,772   | 122,772       | 122,772   |
|            | 940,232   | 125,553       | 125,553   |





#### Appendix D, Exhibit III

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT

#### PROPERTY- WIND/HAIL LOSSES ONLY

#### PROJECTED LOSSES BY LAYER

#### A. TRENDED LOSS SUMMARY

|                  |                   | Trended Losses      |                       |
|------------------|-------------------|---------------------|-----------------------|
| Policy<br>Period | Trended<br>Losses | Excess<br>\$300,000 | \$300,000<br>Corridor |
| 10/1/05-06       | 0                 | 0                   | 0                     |
| 10/1/06-07       | 0                 | 0                   | 0                     |
| 10/1/07-08       | 0                 | 0                   | 0                     |
| 10/1/08-09       | 342,364           | 42,364              | 42,364                |
| 10/1/09-10       | 0                 | 0                   | 0                     |
| 10/1/10-11       | 262,178           | 0                   | 0                     |
| 10/1/11-12       | 1,715,126         | 1,115,126           | 300,000               |
| 10/1/12-13       | 0                 | 0                   | 0                     |
| 10/1/13-14       | 4,997,470         | 4,097,470           | 300,000               |
| 10/1/14-15       | 199,112           | 0                   | 0                     |
| 10/1/15-16       | 311,977           | 11,977              | 11,977                |
| 10/1/16-17       | 0                 | 0                   | 0                     |
| 10/1/17-18       | 940,232           | 125,553             | 125,553               |
|                  | 8,768,459         | 5,392,490           | 779,894               |

#### B. PROJECTED LOSSES BY LAYER

|            |              | Projected Losses |           |  |
|------------|--------------|------------------|-----------|--|
|            | Exposure     |                  |           |  |
| Policy     | Trend        | Excess           | \$300,000 |  |
| Period     | Factor*      | \$300,000        | Corridor  |  |
|            |              |                  |           |  |
| 10/1/05-06 | 1.319        | 0                | 0         |  |
| 10/1/06-07 | 1.294        | 0                | 0         |  |
| 10/1/07-08 | 1.268        | 0                | 0         |  |
| 10/1/08-09 | 1.243        | 52,658           | 52,658    |  |
| 10/1/09-10 | 1.219        | 0                | 0         |  |
| 10/1/10-11 | 1.195        | 0                | 0         |  |
| 10/1/11-12 | 1.172        | 1,306,928        | 300,000   |  |
| 10/1/12-13 | 1.149        | 0                | 0         |  |
| 10/1/13-14 | 1.126        | 4,613,751        | 300,000   |  |
| 10/1/14-15 | 1.104        | 0                | 0         |  |
| 10/1/15-16 | 1.082        | 12,959           | 12,959    |  |
| 10/1/16-17 | 1.061        | 0                | 0         |  |
| 10/1/17-18 | 1.040        | 130,575          | 130,575   |  |
|            |              | 6,116,871        | 796,192   |  |
|            |              |                  |           |  |
|            | Average      | 470,529          | 61,246    |  |
|            | 5 Yr Mid Avg | 47,845           | 47,845    |  |
|            | 4 Yr Avg~    | 35,884           | 35,884    |  |
|            | Selected     | 470,000          | 60,000    |  |
|            |              |                  |           |  |

<sup>\*</sup> Assumed trend of 2.0% per year.

<sup>~</sup> Four most recent periods.









## Agenda

- Overview York + Sedwick Pooling Services
- LARM Pool Consulting Agreement
- Service Team
- Performance Metrics
- Accounting Services
- Underwriting Services
- Claims Services

## Overview York + Sedwick Pooling Services



Pool administration is organized with subject matter experts to meet the program management needs of the clients we serve. Core team members are 100% dedicated to pooling and are backed by the depth and breadth of York services nationwide.



Provide Pool Administration Services for 24 Pools.



Our Services are designed to meet and support the goals and objectives of your pool.



## Pool administration services required to run all phases of a successful risk insurance pool.

#### **Services Include:**



**Program management** 

Pool member client relations

Underwriting, coverage analysis & design, consultation & program design

Financial management & pool accounting including financial analytics

**Litigation & claims management** 

Claims administration

**Technology** 

Focus on the members & member services



## LARM Pool Consulting Agreement



## LARM Pool Consulting Agreement

- Accounting & Financial Services
- Actuarial Work with LARM's Actuary
- Underwriting Services
  - New and Renewal at direction of Executive Director
  - Guidelines update as requested
  - Management Services recommendations regarding forms
  - Provide Underwriting system
  - Marketing -recommendations and assist

- Claims
  - Consult act as resource
  - Claim adjustment optional service
  - Provide a Claims system
- Medical Cost Containment Services
- Reinsurance Services
- Program Management / Support

## **Service Team**



## York Pooling Overview



## **Performance Metrics**



| <br>CIATION OF RISK MANAGEMENT RMANCE METRICS | 2012   | 2018     |             |
|---|--------|----------|-------------|
| TOTAL FUND<br>BALANCE                         | \$7.9M | \$11.0M  | LEAGUE ASSC |
| CONTRIBUTIONS                                 | \$6.8M | \$8.3M   |             |
| TOTAL INSURED<br>VALUE                        | \$794M | \$1.245B |             |
| MEMBERS                                       | 62     | 168      |             |

MEMBER **RETENTION RATE** FOR THE LAST SIX YEARS



SOCIATION of RISK MANAGEMENT

## **Accounting Services**



### Services Provided by York

- Prepare Financial Statements and Workpapers
- Coordinate DOI and Independent Audits
- Facilitate Actuarial Reserve Analyses and Rate Studies
- Prepare Annual Budget
- Cash Management / Investment Accounting
- Claims and Operating Expenditures
- Billings and Collections
- File Premium Tax Returns
- Document Maintenance and Storage

## **Key Internal Controls**

- Segregation of Duties Surrounding Cash Receipts and Disbursements
- Reconciliation of all General Ledger Accounts
- Approvals of all Payments are Required
- Security Maintained over Check Stock
- Positive Pay Ensures only Uploaded Checks can be Paid
- Independent Audits and Actuarial Reviews

## **Underwriting Services**



#### **Annual Member Renewal**

- Renewal Process and Procedures
- Manage and coordinate updated Member exposures
- Rate and underwrite Member Renewals
- Review Member renewal results

#### **New Business**

- Quotation Process and Procedures
- Entry exposure and coverage Data in system (Clarity)
- Review and evaluate coverages and pricing with Agent and LARM Staff
- Consult with agents/staff on competitive strategies (pricing, differentiators, etc.)
- Provide support to agents and staff at decision meetings

#### Underwriting Authority Governed by Underwriting Guidelines

- Coverage election
- Uninsurable risk
- Agency Commissions
- Reinsurance Exceptions
- Deductible Options
- Coverage Prerequisites / Exceptions
- Scheduled Rating Credits / debits beyond UW limits (varies by Line of Coverage)

#### Other

- Warehouse underwriting/exposure data on system (Clarity)
- Additional resource for LARM Staff
- Policy Forms and Endorsements and other Member facing/internal materials
- Track, manage, and update reinsurance exposure data
- Support external audits (data and personnel)
- Support marketing strategies and initiatives (calendar, grant, promotional materials)

## **Claims Services**



## Claims Overview

- Provide Claims System
- Adjust Property & Liability Claims (additional fee)
  - Average about 325 claims per year
  - Adjusters in Johnston, IA
  - Large Property oversight in MI
- Oversight on large workers compensation claims (currently 6)
- Claims Authority
  - LARM Work Comp Adjuster \$15,000 authority then referred
  - York P&C Authority \$100,000 then referred

# LARM 2019 - 2020 Budget



## LEAGUE ASSOCIATION OF RISK MANAGEMENT

| 2019/20 Budget                            |                                 |                                 |                                 |   |                                 |                                       |   |
|---|---------------------------------|---------------------------------|---------------------------------|---|---------------------------------|---------------------------------------|---|
| REVENUE DETAIL                            |                                 |                                 | 7-100350                        | 100000000000000000000000000000000000000 | - Security                      |                                       |   |
| Description                               | 2016-2017<br>Actual<br>Revenues | 2017-2018<br>Actual<br>Revenues | 2018-2019<br>Approved<br>Budget | 2018-2019<br>Reprojected<br>Revenues    | 2019-2020<br>Proposed<br>Budget | Current vs P<br>Dollar<br>Incr/(Decr) | Prior Budget:<br>Percent<br>Incr/(Decr) |
| Income                                    |                                 |                                 |                                 |   | <i>8</i> 22000.                 | Later                                 |   |
| Gross Earned Contribution  Ceded Premiums | 8,526,373<br>(2,185,673)        | 8,264,076<br>(2,168,798)        | 7,996,000                       | 8,313,000<br>(2,195,000)                | 8,775,000<br>(2,358,000)        | 779,000                               | 9.7%                                    |
| Net Earned Contribution                   | 6,340,700                       | 6,095,278                       | 5,679,000                       | 6,118,000                               | 6,417,000                       | 738,000                               | 13.0%                                   |
| Investment Income (net of fees)           | 141,359                         | 196,849                         | 100,000                         | 189,000                                 | 100,000                         |                                       | 2                                       |
| Other Income Total Revenue                | 4,488<br>6,486,547              | 3,593<br>6,295,720              | 5,000                           | 5,000<br>6,312,000                      | 5,000<br>6,522,000              | 738,000                               | 12.8%                                   |

#### LEAGUE ASSOCIATION OF RISK MANAGEMENT 2019/20 Budget

| EXPENDITURE DETAIL              | 2016-2017  | 2017-2018<br>Actual | 2018-2019<br>Approved                   | 2018-2019<br>Reprojected   | 2019-2020<br>Proposed | Current vs Prior Budget: |   |
|---------------------------------|--|---------------------|---|--|-----------------------|--------------------------|---|
|                                 | Actual   |                     |   |  |                       | Dollar                   | Percent                                 |
| Description                     | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | Expenditures        | Budget                                  | Expenditures   | Budget                | Incr/(Decr)              | Incr/(Decr)                             |
| Losses and Loss Expenses        |  |                     |   |  |                       |                          |   |
| Losses and Expenses             | 1,482,707  | 4,903,052           | 3,576,000                               | 3,877,000  | 3,770,000             | 194,000                  | 5.4%                                    |
| Loss Adjustment Expense         | 112,795  | 650.898             | 386,000                                 | 617,000  | 407,000               | 21,000                   | 5.4%                                    |
| Ceded Losses                    | 210,711  | (1,867,399)         | (1.192,000)                             | (1,442,000)  | (1,257,000)           | (65,000)                 | 5.5%                                    |
| Net Losses                      | 1,806,213  | 3,686,551           | 2,770,000                               | 3,052,000  | 2,920,000             | 150,000                  | 5.4%                                    |
| Underwriting Expenses           | \$1 10 177   |                     | 100 100                                 |  | 711 171               | o <del>: 192 - 1</del> 3 | 3.50                                    |
| Actuarial Services              | 29,500   | 32,138              | 32,000                                  | 32,000   | 32,000                | ¥                        | ~                                       |
| Legal & Human Resource Services | Salary and the salary | 163,613             | 162,000                                 | 296,000  | 296,000               | 134,000                  | 82.7%                                   |
| Lobbying Services               |  | 9,000               | 12,000                                  | 39.000   | 48.000                | 36,000                   | 300.0%                                  |
| Salary & Wages                  | 587,173  | 704,432             | 728,000                                 | 728,000  | 757.000               | 29.000                   | 4.0%                                    |
| Employee Benefits               | 147,417  | 221,843             | 234,000                                 | 244,000  | 257,000               | 23,000                   | 9.8%                                    |
| Pavroll Taxes                   | 46.077   | 51,899              | 58,000                                  | 58,000   | 61,000                | 3.000                    | 5.2%                                    |
| Retirement Plan                 | 52,180   | 57,429              | 66,000                                  | 66,000   | 69,000                | 3.000                    | 4.5%                                    |
| Mobile Phone                    | 6,664  | 9,467               | 9,000                                   | 9.000  | 11,000                | 2,000                    | 22.2%                                   |
| Car & Field                     | 27,479   | 66,960              | 61,000                                  | 45.000   | 53,000                | (8,000)                  | (13.1%)                                 |
| Computer                        | 25,513   | 60,401              | 54,000                                  | 54,000   | 34,000                | (20,000)                 | (37.0%)                                 |
| Telecommunication / Network     | 18.498   | 21,512              | 20,000                                  | 20.000   | 20,000                | (20,000)                 | (31.070                                 |
| Postage                         | 2.531  | 1,583               | 2.000                                   | 2,000  | 2,000                 | 8                        | 8                                       |
| Office Supply & Printing        | 11,271   | 17,778              | 14,000                                  | 14,000   | 14,000                | -                        | -                                       |
| Dues & Publications             | 12,296   | 14,906              | 13,000                                  | 13,000   | 13,000                | -                        | -                                       |
| Miscellaneous                   | 12,230   | 2,233               | 1,000                                   | 1,000  | 1,000                 | 7.7                      |   |
| Conferences & Travel            | 32,475   | 63,033              | 50,000                                  | 50,000   | 50,000                |                          | 0                                       |
| Accounting & Financial Audit    | 35,400   | 32,330              | 47,000                                  | 47,000   | 47,000                | -                        | -                                       |
| Rent/Remodeling/Office Fixtures | 2.50   | 44,414              | 100000000000000000000000000000000000000 | Control of the Contro | 38.000                | 3.000                    | 8.6%                                    |
|                                 | 47,968   |                     | 35,000                                  | 37,000   | 77                    |                          | 0.0%                                    |
| Third Party Administration      | 751,322  | 751,601             | 769,000                                 | 763,000  | 770,000               | 1,000                    | 1/201000                                |
| LNM Administrative Fee          | 170,527  | 163,676             | 40.000                                  | 40.000   | 40.000                | _                        | n/a                                     |
| Advertising / Marketing         | 18,294   | 7,287               | 16,000                                  | 16,000   | 16,000                | -                        | -                                       |
| Appraisal Services              | 39,993   | 38,810              | 55,000                                  | 55,000   | 55,000                | 75                       |   |
| Loss Control Services           | 43,503   | 46,515              | 59,000                                  | 59,000   | 59,000                |                          | 2                                       |
| Safety Grant Program            | 2020 500   | 36,953              | 84,000                                  | 61,000   | 84,000                | 200                      | 0.0300                                  |
| Agent Administrative Fee        | 218,981  | 253,098             | 251,000                                 | 271,000  | 290,000               | 39,000                   | 15.5%                                   |
| Brokerage Services              | 16,280   | 40,211              | 38,000                                  | 38,000   | 38,000                |                          |   |
| Department of Insurance Exam.   | 11,141   | 652                 | 170                                     |  | 14,000                | 14,000                   |   |
| Bank Fees                       | 1,662  | 954                 | 3,000                                   | 2,000  | 2,000                 | (1,000)                  | (33.3%)                                 |
| Insurance                       | 46,763   | 50,890              | 51,000                                  | 51,000   | 51,000                |                          | 100000000000000000000000000000000000000 |
| Taxes & Licenses                | 89,630   | 84,307              | 90,000                                  | 90,000   | 99,000                | 9,000                    | 10.0%                                   |
| Total Underwriting Expenses     | 2,551,997  | 3,049,925           | 3,014,000                               | 3,161,000  | 3,281,000             | 267,000                  | 8.9%                                    |
| Total Expenditures              | 4,358,210  | 6,736,476           | 5,784,000                               | 6,213,000  | 6,201,000             | 417,000                  | 7.2%                                    |
| Net Income                      | 2,128,337  | (440,756)           |   | 99,000   | 321,000               | 321,000                  | _                                       |

|                             | LEAGUE ASSOCIATE               | NON OF RISK M<br>19/20 Budget  | IANAGEMENT                      |                                     |                                 |
|-----------------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------------------|---------------------------------|
| SURPLUS DETAIL  Description | 2016-2017<br>Actual<br>Surplus | 2017-2018<br>Actual<br>Surplus | 2018-2019<br>Approved<br>Budget | 2018-2019<br>Reprojected<br>Surplus | 2019-2020<br>Proposed<br>Budget |
| 20/2                        |                                |                                | 18,55                           |                                     |                                 |
| Surplus Beginning Surplus   | 9.273.357                      | 11,401,694                     | 10,960,938                      | 10.960.938                          | 11,059,938                      |
| Earned Surplus              | 2,128,337                      | (440,756)                      |                                 | 99,000                              | 321,000                         |
| Ending Surplus              | 11,401,694                     | 10,960,938                     | 10,960,938                      | 11,059,938                          | 11,380,938                      |
| Dividend Program            |                                | <u> </u>                       |                                 |                                     |                                 |
| Total Surplus               | 11,401,694                     | 10,960,938                     | 10,960,938                      | 11,059,938                          | 11,380,938                      |

## League Association of Risk Management

## **Budget for 2019-2020 Fiscal Year**



## LEAGUE ASSOCIATION OF RISK MANAGEMENT 2019/20 Draft Budget September 19, 2019

| REVE | NUE DETAIL                      |                    |                    |                    |                         |                    |                       |                        |
|------|---------------------------------|--------------------|--------------------|--------------------|-------------------------|--------------------|-----------------------|------------------------|
|      |                                 | 2016-2017          | 2017-2018          | 2018-2019          | 2018-2019               | 2019-2020          | Current vs P          | rior Budget:           |
| Code | Description                     | Actual<br>Revenues | Actual<br>Revenues | Approved<br>Budget | Reprojected<br>Revenues | Proposed<br>Budget | Dollar<br>Incr/(Decr) | Percent<br>Incr/(Decr) |
|      | Income                          |                    |                    |                    |                         |                    |                       |                        |
| 1    | Gross Earned Contribution       | 8,526,373          | 8,264,076          | 7,996,000          | 8,313,000               | 8,775,000          | 779,000               | 9.7%                   |
| 2    | Ceded Premiums                  | (2,185,673)        | (2,168,798)        | (2,317,000)        | (2,195,000)             | (2,358,000)        | (41,000)              | 1.8%                   |
| 3    | Net Earned Contribution         | 6,340,700          | 6,095,278          | 5,679,000          | 6,118,000               | 6,417,000          | 738,000               | 13.0%                  |
| 4    | Investment Income (net of fees) | 141,359            | 196,849            | 100,000            | 189,000                 | 100,000            | -                     | -                      |
| 5    | Other Income                    | 4,488              | 3,593              | 5,000              | 5,000                   | 5,000              | -                     | -                      |
|      | Total Revenue                   | 6,486,547          | 6,295,720          | 5,784,000          | 6,312,000               | 6,522,000          | 738,000               | 12.8%                  |

## LEAGUE ASSOCIATION OF RISK MANAGEMENT 2019/20 Draft Budget

## **EXPENDITURE DETAIL**

|      |                                 | 2016-2017              | 2017-2018              | 2018-2019          | 2018-2019                   | 2019-2020          |                       | rior Budget:           |
|------|---------------------------------|------------------------|------------------------|--------------------|-----------------------------|--------------------|-----------------------|------------------------|
| Codo | Description                     | Actual<br>Expenditures | Actual<br>Expenditures | Approved<br>Budget | Reprojected<br>Expenditures | Proposed<br>Budget | Dollar<br>Incr/(Decr) | Percent<br>Incr/(Decr) |
| Code | Losses and Loss Expenses        | Expenditures           | Expenditures           | Budget             | Expenditures                | Buaget             | inci/(Deci)           | ilici/(Deci)           |
| 6    | Losses and Expenses             | 1,482,707              | 4,903,052              | 3,576,000          | 3,877,000                   | 3,770,000          | 194,000               | 5.4%                   |
| 7    | Loss Adjustment Expense         | 112,795                | 650,898                | 386,000            | 617,000                     | 407,000            | 21,000                | 5.4%                   |
| 8    | Ceded Losses                    | 210,711                | (1,867,399)            | (1,192,000)        | (1,442,000)                 | (1,257,000)        | (65,000)              | 5.5%                   |
| 9    | Net Losses                      | 1,806,213              | 3,686,551              | 2,770,000          | 3,052,000                   | 2,920,000          | 150,000               | 5.4%                   |
| J    | Underwriting Expenses           | 1,000,210              | 0,000,001              | 2,770,000          | 0,002,000                   | 2,020,000          | 100,000               | 0.170                  |
| 10   | Actuarial Services              | 29,500                 | 32,138                 | 32,000             | 32,000                      | 32,000             | _                     | _                      |
| 11   | Legal & Human Resource Services | 61,459                 | 163,613                | 162,000            | 296,000                     | 296,000            | 134,000               | 82.7%                  |
| 12   | Lobbying Services               | -                      | 9,000                  | 12,000             | 39,000                      | 48,000             | 36,000                | 300.0%                 |
| 13   | Salary & Wages                  | 587,173                | 704,432                | 728,000            | 728,000                     | 757,000            | 29,000                | 4.0%                   |
| 14   | Employee Benefits               | 147,417                | 221,843                | 234,000            | 244,000                     | 257,000            | 23,000                | 9.8%                   |
| 15   | Payroll Taxes                   | 46,077                 | 51,899                 | 58,000             | 58,000                      | 61,000             | 3,000                 | 5.2%                   |
| 16   | Retirement Plan                 | 52,180                 | 57,429                 | 66,000             | 66,000                      | 69,000             | 3,000                 | 4.5%                   |
| 17   | Mobile Phone                    | 6,664                  | 9,467                  | 9,000              | 9,000                       | 11,000             | 2,000                 | 22.2%                  |
| 18   | Car & Field                     | 27,479                 | 66,960                 | 61,000             | 45,000                      | 53,000             | (8,000)               | (13.1%)                |
| 19   | Computer                        | 25,513                 | 60,401                 | 54,000             | 54,000                      | 34,000             | (20,000)              | (37.0%)                |
| 20   | Telecommunication / Network     | 18,498                 | 21,512                 | 20,000             | 20,000                      | 20,000             | -                     | -                      |
| 21   | Postage                         | 2,531                  | 1,583                  | 2,000              | 2,000                       | 2,000              | _                     | _                      |
| 22   | Office Supply & Printing        | 11,271                 | 17,778                 | 14,000             | 14,000                      | 14,000             | _                     | _                      |
| 23   | Dues & Publications             | 12,296                 | 14,906                 | 13,000             | 13,000                      | 13,000             | -                     | _                      |
| 24   | Miscellaneous                   | -                      | 2,233                  | 1,000              | 1,000                       | 1,000              | -                     | _                      |
| 25   | Conferences & Travel            | 32,475                 | 63,033                 | 50,000             | 50,000                      | 50,000             | -                     | _                      |
| 26   | Accounting & Financial Audit    | 35,400                 | 32,330                 | 47,000             | 47,000                      | 47,000             | -                     | -                      |
| 27   | Rent/Remodeling/Office Fixtures | 47,968                 | 44,414                 | 35,000             | 37,000                      | 38,000             | 3,000                 | 8.6%                   |
| 28   | Third Party Administration      | 751,322                | 751,601                | 769,000            | 763,000                     | 770,000            | 1,000                 | 0.1%                   |
| 29   | LNM Administrative Fee          | 170,527                | 163,676                | -                  | ,<br>-                      | -                  | -                     | n/a                    |
| 30   | Advertising / Marketing         | 18,294                 | 7,287                  | 16,000             | 16,000                      | 16,000             | -                     | -                      |
| 31   | Appraisal Services              | 39,993                 | 38,810                 | 55,000             | 55,000                      | 55,000             | -                     | -                      |
| 32   | Loss Control Services           | 43,503                 | 46,515                 | 59,000             | 59,000                      | 59,000             | -                     | -                      |
| 33   | Safety Grant Program            | -                      | 36,953                 | 84,000             | 61,000                      | 84,000             | -                     | -                      |
| 34   | Agent Administrative Fee        | 218,981                | 253,098                | 251,000            | 271,000                     | 290,000            | 39,000                | 15.5%                  |
| 35   | Brokerage Services              | 16,280                 | 40,211                 | 38,000             | 38,000                      | 38,000             | -                     | -                      |
| 36   | Department of Insurance Exam.   | 11,141                 | 652                    | -                  | -                           | 14,000             | 14,000                | -                      |
| 37   | Bank Fees                       | 1,662                  | 954                    | 3,000              | 2,000                       | 2,000              | (1,000)               | (33.3%)                |
| 38   | Insurance                       | 46,763                 | 50,890                 | 51,000             | 51,000                      | 51,000             | -                     | -                      |
| 39   | Taxes & Licenses                | 89,630                 | 84,307                 | 90,000             | 90,000                      | 99,000             | 9,000                 | 10.0%                  |
| 40   | Total Underwriting Expenses     | 2,551,997              | 3,049,925              | 3,014,000          | 3,161,000                   | 3,281,000          | 267,000               | 8.9%                   |
|      | Total Expenditures              | 4,358,210              | 6,736,476              | 5,784,000          | 6,213,000                   | 6,201,000          | 417,000               | 7.2%                   |
| 41   | Net Income                      | 2,128,337              | (440,756)              |                    | 99,000                      | 321,000            | 321,000               |                        |

## LEAGUE ASSOCIATION OF RISK MANAGEMENT 2019/20 Draft Budget

| Code | Description       | 2016-2017<br>Actual<br>Surplus | 2017-2018<br>Actual<br>Surplus | 2018-2019<br>Approved<br>Budget | 2018-2019<br>Reprojected<br>Surplus | 2019-2020<br>Proposed<br>Budget |
|------|-------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------------------|---------------------------------|
|      | Surplus           |                                |                                |                                 |                                     |                                 |
| 42   | Beginning Surplus | 9,273,357                      | 11,401,694                     | 10,960,938                      | 10,960,938                          | 11,059,938                      |
| 43   | Earned Surplus    | 2,128,337                      | (440,756)                      | -                               | 99,000                              | 321,000                         |
| 44   | Ending Surplus    | 11,401,694                     | 10,960,938                     | 10,960,938                      | 11,059,938                          | 11,380,938                      |
| 45   | Dividend Program  |                                |                                |                                 |                                     | -                               |
|      | Total Surplus     | 11,401,694                     | 10,960,938                     | 10,960,938                      | 11,059,938                          | 11,380,938                      |

## League Association of Risk Management Budget Category Descriptions

| Code # | Category                  | Description   |
|--------|---------------------------|---|
| 1      | Gross Earned Contribution | Estimated amount of contribution to be collected from members. Property includes a 10% rate increase; all other increases are attributed to increases in members' exposure. Work comp base rates are derived from NCCI loss costs, an industry average. NCCI data confirms a decline in frequency due to better workplace safety, but is offset by an increase in severity due to the cost of improved treatments and technology aimed at providing injured employees with the best available care to get them well and back to work. |
| 2      | Ceded Premiums            | Estimated premiums paid to reinsurers (including broker fees). Increases over P/Y: Casualty 4%, Property 10%, Workers Comp flat. Includes \$70K Boiler/Machinery and \$60k cyber policy. Also includes \$39k broker fees and \$42k for workers comp audit.  |
| 3      | Net Earned Contribution   | Gross earned contributions less ceded premiums.   |
| 4      | Investment Income         | TPA estimated earnings from funds invested during the fiscal year, net of investment management fees.   |
| 5      | Other Income              | Net income recognized for policies outsourced to reinsurers, less the reinsurer's premium. Flood or crime policies, for example.  |
| 6      | Losses and Loss Expenses  | Total of losses reserved on individual case files. Loss reserves are based on the best estimate of ultimate claim cost. Losses include awards and judgments paid to the plaintiff.  |
| 7      | Loss Adjustment Expense   | Expense associated with losses under Line #6, which includes cost of medical records, expert witness fees, independent medical exams, independent adjuster fees, York claim handling fees, and court costs.   |
| 8      | Ceded Losses              | Loss in excess of self-insured retentions with reinsurers and excess carriers. This amount is expected to be reimbursed to LARM by reinsurers and excess carriers.  |
| 9      | Net Losses                | Losses and expenses, plus loss adjustment expenses, less ceded losses. Actuary estimates, obtained from By the Numbers and reviewed by York, of the actual amount of claims to be paid by LARM. This is the sum of lines 6 through 8.   |
| 10     | Actuarial Services        | Fees for actuarial services provided under contract. Actuarial services include the annual actuarial reserves opinion required by the Department of Insurance, assistance with development of the annual independent audit, quarterly reports to the Department of Insurance, rate analysis report, and other projects as assigned.   |
| 11     | Legal Assistance          | General counsel fees incurred that are not related to a claim. Examples may be advice on management, due process, review of coverage policies, DOI inquiries, and tax issues. This is a rough estimate based on current year projections, the bulk of which has been used to defend against unsolicited litigation brought against LARM and its members; it is difficult to determine when it will end.   |

## League Association of Risk Management Budget Category Descriptions

| Code # | Category                              | Description   |
|--------|---------------------------------------|---|
| 12     | Lobbying Services                     | Lobbing fees paid to O'Hara.  |
| 13     | Salary & Wages                        | Salary and wages for 8 staff members and 1/2 of IT manager. Includes 4% step plan salary increase.  |
| 14     | Employee Benefits                     | Employee benefits for 8 1/2 staff (1/2 IT manager) including health, HSA funding, dental, life and disability, as well as staff continuing education hours.   |
| 15     | Payroll Taxes                         | Payroll taxes for staff, normally estimated to be 8% of salary & wages.   |
| 16     | Retirement Plan                       | Retirement plan for staff, estimated at 10% of salary & wages once staff members are vested.  |
| 17     | Mobile Phone                          | Cell phone equipment and usage charges for staff.   |
| 18     | Car & Field                           | All vehicles and their related fuel and maintenance expenses. Purchase of a used 4-wheel drive vehicle is budgeted for 2019/20.   |
| 19     | Computer                              | Software/hardware costs, technology service contract, hardware lease, website, etc.   |
| 20     | Telecommunication / Network           | Cost of Internet, cable, and land line phones.  |
| 21     | Postage                               | Postage on all meeting packets, promotional calendars, letters, bills, loss control information, etc.   |
| 22     | Office Supply & Printing              | Office supplies for the LARM office including general office supplies, small equipment, board packet materials, copies, professional photos for website and printing of LARM calendar and brochures.                                  |
| 23     | Dues & Publications                   | Membership dues, newspaper renewals, magazine subscriptions, etc.   |
| 24     | Misc.                                 | Cost of special awards, staff meeting items, claim ex gratis payments, and any other office expenses that do not go in another category.  |
| 25     | Conferences & Travel                  | Conference and workshops for staff, NLC, AGRIP and PRIMA, including travel, accommodations, meals, etc. Also includes LARM meetings, Board of Directors mileage, and staff training.  |
| 26     | Accounting & Audit                    | Accounting and auditing of filings required by the Department of Insurance, fees related to the independent audit of LARM's financial statements, and any required reports related to that audit. Also includes payroll service fees. |
| 27     | Rent, Remodeling, and Office Fixtures | Rent for office space, utilities, copier lease, and office maintenance such as plumbing, refuse collection, and locksmith services.   |
| 28     | Third Party Administration            | Fees paid to York for monthly TPA services. Also included is a 5% incentive payment on new business and \$25K annual large member retention bonus.  |
| 29     | LNM Administrative Fee                | Sponsorship fees previously paid to LONM; 0% budgeted.  |

## League Association of Risk Management Budget Category Descriptions

| Code # | Category                      | Description   |
|--------|-------------------------------|---|
| 30     | Advertising/Marketing         | Direct advertising costs and enhanced marketing of LARM services to municipalities. Includes distribution of LARM Life (four times per year), ads in trade magazines (NRWA, NMMP, League Directory), design costs for brochures and the LARM calendar, and promotional merchandise. |
| 31     | Appraisal Services            | Cost of property appraisals and appraisal software.   |
| 32     | Loss Control Services         | Fees related to the police professional training conducted by LLRMI and NIRMA/PATC, Online University, Nebraska Safety Council annual fee, loss control safety marketing materials, membership publications, and claims software.   |
| 33     | Safety Grant Program          | Includes the "Lean on LARM" safety grant program and the new body armor grant (\$500 per member per program).   |
| 34     | Agent Administrative Fees     | Commission paid on agent-produced business.   |
| 35     | Brokerage Services/Consulting | Consulting fees paid to ICRMS, less Broker Fees which are booked to Ceded Premiums in line 2.   |
| 36     | Department of Insurance Exam  | Department of Insurance Audit. The audit typically occurs every three years, but can occur whenever the Department of Insurance determines. The last audit was for the three years ended 9/30/15.   |
| 37     | Bank Fees                     | Fees for checking account services including general operating account and zero-balance claim accounts.   |
| 38     | Insurance                     | Premium paid for public officials liability insurance for the LARM Board of Directors and officers, insurance for LARM vehicles, workers' compensation, general liability, inland marine, commercial umbrella, ERISA bond, and employee dishonesty.                                 |
| 39     | Taxes, Licenses & Fees        | Estimate of premium tax and fees paid to the Nebraska Department of Insurance in compliance with the Intergovernmental Risk Management Act.   |
| 40     | Total Expenditures            | Total of net losses, underwriting expenses, and miscellaneous expenses. Sum of lines 9 through 39.  |
| 41     | Net Income                    | Total revenue minus total expenditures.   |
| 42     | Beginning Surplus             | Surplus shown on the financial statement at the beginning of the fiscal year.   |
| 43     | Earned Surplus                | Net income reported on financial statement.   |
| 44     | Ending Surplus                | Beginning surplus plus earned surplus.  |
| 45     | Dividend Program              | Potential member distribution program.  |
|        | Total Surplus                 | Ending surplus minus dividend program.  |



## 75 Federal Street, Suite 1250 Boston, MA 02110 Pe: 617-410-2600 Fax: 617-410-26

Phone: 617-419-2600 Fax: 617-419-2601

## INSURANCE BINDER

Please note the coverage terms are listed below, review carefully with the insured. RLA Insurance Intermediaries, LLC disclaims any responsibility for your failure to reconcile with the insured the terms bound below.

**Agent:** Olivia Rogers

JLT RE (North America), Inc.

PO Box 6345

Carol Stream, IL 60197

Named Insured: League Association of Risk Management

1919 S. 40th Suite 212

Lincoln, NE 68508

**Coverage / LOB:** Directors & Officers - Private

Carrier / Insurer: AM Best Rating:

Allied World Surplus Lines Insurance Company

Policy Number: 0310-4109

**Policy Period:** 11/1/2018 TO: 11/1/2019

12:01 A.M. STANDARD TIME AT THE LOCATION ADDRESS OF THE NAMED INSURED.

**Limits of Liability**: D&O

\$5,000,000 Insuring Agreement A - Management Liability \$500,000 Insurance Agreement B - Derivative Demand

\$5,000,000 Aggregate limit

E&O

\$5,000,000 Insuring Agreement A - Professional Liability \$25,000 Insurance Agreement B - Governmental Claim

2,500 Individuals Insuring Agreement C - Breach Response Services

\$10,000 Insuring Agreement D - Supplemental Privacy

\$5,000,000 Limit of liability for Insuring Agreements C&D are in addition to,

not part of, the aggregate limit of liability

**EPL** 

\$5,000,000 Insuring Agreement A - Employment Practices Liability

\$5,000,000 Insurance Agreement B - Third Party Liability

\$5,000,000 Aggregate \$5,000,000 Total Aggregate **Deductible / SIR:** D&O

\$0 each and every claim against Insured Persons

\$10,000 each and every claim against the Company, or for which the

Company has indemnified Insured Persons

E&O

\$35,000 each and every claim, other than an extra-contractual claim

\$100,000 each and every extra-contractual claim

\$5,000 each and every Privacy Wrongful Act under Insuring Agreement

C; each and every Public Relations even; network extortion;

privacy wrongful act under Insuring Agreement D

**EPL** 

\$25,000 each and every claim under Insuring Agreements A & B

D&O:

Pending or Prior Date: 11/01/2016

Retro Date: None (Prior acts coverage provided)

E&O and EPL:

Pending or Prior Date: 11/01/2016

Retro Date: None (Prior acts coverage provided)

### **Endorsements:**

- 1. DO 00014 00 (01/15) Policyholder Disclosure Statement Under The Terrorism Risk Insurance Act
- 2. PRO 00039 00 (05/15) Service of Suit
- 3. PRO 00016 00 (03/15) Additional Insureds for Specific Coverage Section(s) (Persons or Entities)
- 4. PRO 00030 00 (03/15) Specific Insureds Professional Liability Coverage for Named Services (E&O Only)

## **Policy Forms:**

PRO 00004 00 (03/15) - Professional Risk Transfer Package Policy - General Terms and Conditions

PRO 00006 00 (03/15) - Professional Risk Transfer Package Policy - Directors and Officers Liability

PRO 00008 oo (03/15) - Professional Risk Transfer Package Policy - Employment Practices Liability

PRO 00010 00 (03/15) - Professional Risk Transfer Package Policy - Professional Liability

## **Extended Reporting Period:**

12 months, 100% of annual premium (not including any applicable fees or taxes)

24 months, 150% of annual premium (not including any applicable fees or taxes)

36 months, 200% of annual premium (not including any applicable fees or taxes)

Where applicable - all Non-Admitted risks where RLA files taxes - we need all tax documents signed by agent and/or insured within 3 days of binding or agent will be responsible for tax filings.

Premium:\$37,250.00Broker Fee - Taxable\$375.00Surplus Lines Tax\$1,128.75

TOTAL: \$38,753.75

Taxes Filed By: RLA

Commission: 10

## PREMIUM PAYMENT IS DUE WITHIN TWENTY (20) DAYS FROM EFFECTIVE DATE UNLESS OTHERWISE STIPULATED.

## **AUTHORIZED REPRESENTATIVE**

**Armando Vilches Broker** TOTAL NUMBER OF PAGES:

**INSURED: League Association of Risk Management** 

DATE ISSUED: Oct 19, 2018 RLA CA License# 0G97522 CA Producer License# 0F87427

Reference #0310-4109

This policy is issued by a non-admitted insurer, and in the event of the insolvency of such insurer, this policy will not be covered by the Nebraska Property and Liability Insurance Guaranty Association." (Neb. Rev. St. §44-5509)

## LARM Liability Reinsurance Renewal

## Effective 10/1/2019-20

## Liability Reinsurance Overview and Renewal

4.7M of reinsurance coverage above the LARM retention providing total liability limits to 5M. Clash coverage for multiple members arising out of the same occurrence is also provided by GAIC. Total limits of coverages are capped at 15 million limits for the Since 2014, Great American Insurance Company has been the liability reinsurer for LARM casualty coverages, which include General Liability, Auto Liability, Law Enforcement and Errors & Omissions liability. The retention has been 300K per occurrence with coverages. JLT Re is the broker for LARM. The 2017/18 expired premiums ware 492K and in 2018/19 were 456K based on projected Net Operating Expenditures (NOEs) of \$468,280,132 in 2017/18 and \$434,243,189 in 2018/19. The 2017/18 and 2018/19 rate per 1,000 NOEs was 1.0506.

No losses have been presented to Great American in the past 6 years but one loss (subject to ultimate resolution) may exceed the LARM retention of 300K, hence to date their gross loss ratio with LARM is zero but is subject to change.

The 2019/20 reinsurance renewal rate is 1.0716 of NOEs with a deposit premium of \$468,560 subject to a 75% deposit / minimum at the 300K retention.

A brief synopsis of the past two years with the renewal coverages / terms are shown below:

| Terms Conditions                                    | 2019/20                | 2018/19                | 2017/18                |
|---|------------------------|------------------------|------------------------|
| Premiums-Deposit-75% M/D                            | \$468,560              | \$456,216              | \$491,975              |
| Rate-NOEs   | 1.0716 / 438,181,163   | 1.0506 / 434,243,189   | 1.0506 / 468,280,132   |
| SIR   | \$300,000              | \$300,000              | \$300,000              |
| Occurrence Limit – Add. Stop 4.7M X 300K-15 M Total | 4.7M X 300K-15 M Total | 4.7M X 300K-15 M Total | 4.7M X 300K-15 M Total |

ICRMS supports that approval is recommended by the LARM Board for the liability reinsurance effective 10/1/2019.

## **BEAZLEY BREACH RESPONSE**

QUOTE

QUOTE ISSUED: 27-August-2019

HCRP Justin Palmer

RE: Members of League Association of Risk Management

**INSURANCE QUOTE: BEAZLEY BREACH RESPONSE** 

Dear Justin,

We are pleased to offer the following quote for the above captioned account.

This quote is through a non-admitted insurance carrier on whose behalf we are authorized to act. Compliance with applicable laws including filings and payment of taxes and fees is the responsibility of the insurance agent or insurance broker. If coverage is bound, please advise the license number of the producer making the filing.

This quote is strictly conditioned upon no material change in risk occurring between the date of this letter and the inception date of the proposed policy (including but not limited to any claim or notice of circumstances which may reasonably be expected to give rise to a claim under any policy of which the policy being proposed by this letter is a renewal or replacement). In the event of such change of risk, the Insurer may in its sole discretion, whether or not this offer has already been accepted by the Insured, modify and/or withdraw this offer.

Please be advised that if coverage is bound, premium must be remitted by the due date on the invoice.

Thank you for the opportunity to quote.

Best Regards, Aryona Rexha Beazley Group

Plantation Place South, 60 Great Tower Street London, UK EC3R 5AD t: +44 207 674 7584

e: Aryona.Rexha@beazley.com

## **COVERAGE SCHEDULE**

### **LIMITS**

**Breach Response** 

Notified Individuals: 1,000,000 but sublimited to a

maximum per member as

follows; 150,000

Legal, Forensic & PR, Crisis Management: USD 2,500,000 but sublimited to

a maximum per member as

follows; USD 500,000

THE BREACH RESPONSE LIMITS ABOVE ARE IN ADDITION TO THE POLICY AGGREGATE LIMIT OF LIABILITY

Policy Aggregate Limit of Liability: USD 5,000,000 but sublimited to

a maximum per member as

follows;

USD 500,000 with the exception of Freemont and Norfolk which are limited to USD 1,000,000

**Additional Breach Response Costs** 

Additional Breach Response Costs: USD 5,000,000 but sublimited to

a maximum per member as

follows;

USD 500,000 with the exception of Freemont and Norfolk which are limited to USD 1,000,000

**First Party Loss** 

**Business Interruption Loss:** 

Resulting from Security Breach:

Resulting from System Failure:

Not included

Dependent Business Loss:

Resulting from Dependent Security Breach: Not included
Resulting from Dependent System Failure: Not included

Cyber Extortion Loss: USD 5,000,000 but sublimited to

a maximum per member as

follows:

USD 500,000 with the exception of Freemont and Norfolk which are limited to USD 1,000,000

Data Recovery Costs: Not purchased

Liability

Data & Network Liability: USD 5,000,000 but sublimited to

a maximum per member as

follows;

USD 500,000 with the exception of Freemont and Norfolk which

| ch Incident, Claim, or loss:      | USD 20,000  |
|-----------------------------------|---|
| gal, Forensic & PR:               | USD 10,000;<br>USD 5,000 for Legal  |
| reach Response                    |   |
| ETENTIONS                         |   |
| Criminal Reward:                  | Not included  |
| Criminal Reward                   |   |
| Telephone Fraud:                  | Not included  |
| Funds Transfer Fraud:             | Not included  |
| Fraudulent Instruction:           | Not included  |
| eCrime                            |   |
| Media Liability:                  | USD 5,000,000 but sublimited to<br>a maximum per member as<br>follows;<br>USD 500,000 with the exception<br>of Freemont and Norfolk which<br>are limited to USD 1,000,000 |
| Payment Card Liabilities & Costs: | USD 5,000,000 but sublimited to a maximum per member as follows; USD 500,000 with the exception of Freemont and Norfolk which are limited to USD 1,000,000                |
| Regulatory Defense & Penalties:   | USD 5,000,000 but sublimited to<br>a maximum per member as<br>follows;<br>USD 500,000 with the exception<br>of Freemont and Norfolk which<br>are limited to USD 1,000,000 |
|                                   | are limited to USD 1,000,000  |

PREMIUM USD 58,500

## **GENERAL INFORMATION**

Quote Effective Until: 01-October-2019

Broker: Justin Palmer

**HCRP** 

Named Insured: Members of League Association Risk Management

Insurer: Syndicate 2623/623 at Lloyd's

Underwriter: Aryona Rexha

+44 207 674 7583

Aryona.Rexha@beazley.com

## **POLICY INFORMATION**

Policy Period: From: 1st October 2019 To: 1st October 2020

Both at 12:01 a.m. Local Time at the Named Insured Address

Continuity Date: 1st July 2017 (policy inception for all new members)

Optional Extension Period: 12 Months

Optional Extension Premium: 100% of the Annual Policy Premium

Waiting Period: Not applicable

**Commission:** 20% of the Annual Policy Premium

Policy Form: Beazley Breach Response (F00653 112017 ed.) with

**BBR Information Pack** 

This policy provides coverage, for no additional charge, for loss arising out of "Certified Acts of Terrorism", as that term is defined in The Terrorism Risk Insurance Act of 2002, as amended. See your policy for complete information regarding this coverage.

### **SUBJECTIVITIES**

In accordance with your request for a proposal and based on the information submitted, this quote is provided, subject to receipt, favorable review and written acceptance of the following information:

- 1. Signed and dated cyber application on behalf of all members within 30 days of policy inception
- 2. Full responses on the application from all members prior to binding (Please note terms may change if there are material changes prior to binding)
- 3. Further information regarding the loss of personally identifiable information from Elba, Elyria, and Ainsworth as per 2019 application (including the loss incurred and steps taken to minimize recurrence)

In order to complete the underwriting process, we require that you send us any additional information requested above. We are not required to bind prior to our receipt and underwriting approval of the above information. However, if we do bind coverage prior to such approval, the terms and conditions as indicated could be amended until such receipt and acceptance.

|     |               | ENDORSEMENTS EFFECTIVE AT INCEPTION                                    |
|-----|---------------|--|
|     |               | ENDORSEMENTS ETTECTIVE AT INCEPTION                                    |
| 1.  | E06928 042015 | Policyholder Disclosure Notice of Terrorism Insurance Coverage         |
| 2.  | E10595 112017 | Asbestos, Pollution, and Contamination Exclusion Endorsement           |
| 3.  | E10602 112018 | War and Civil War Exclusion  |
| 4.  | NMA 1256      | Nuclear Incident Exclusion Clause- Liability- Direct (Broad)           |
| 5.  | NMA 1477      | Radioactive Contamination Exclusion Clause- Liability- Direct (Broad)  |
| 6.  | E8204 032011  | Sanction Limitation and Exclusion Clause                               |
| 7.  | E10596 112017 | Choice of Law and Service of Suit                                      |
|     |               | Note. Choice of Law: New York  |
| 8.  | E11122012018  | Cap on Losses Arising out of Certified Acts of Terrorism               |
| 9.  | E06798112017  | Consequential Reputational Loss  |
|     |               | Note: sublimit of USD 1,000,000 (limited to USD 50,000 any one member) |
| 10. | E10944122017  | Post Breach Remedial Services Endorsement                              |
| 11. | Amendatory    | HCRP Amendatory Endorsement  |
| 12. | E05813112017  | Unprotected Portable Computers and Media Exclusion                     |
| 13. | E06264012015  | PCI Data Security Standards Endorsement                                |
| 14. | MANU          | Additional Breach Response Limits Endorsement                          |

## LARM 5 YEAR EXCESS WC RENEWAL HISTORY - MIDWEST EMPLOYERS CASUALTY WITH 2019/20 RENEWAL PREMIUMS

| Terms and Conditions  | 2015/16  | 2016/17                             | 2017/18                             | 2018/19                             | 2019/20 Renewal                     |
|---|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Specific Limit<br>Retention each Accident /<br>Disease            | Statutory 750K   | Statutory 750K                      | Statutory 750K                      | Statutory 750K                      | Statutory 750K                      |
| Employers Liability Limit<br>Retention each Accident /<br>Disease | 2M<br>750K   | 2M<br>750K                          | 2M<br>750K                          | 2M<br>750K                          | 2M<br>750K                          |
| Aggregate Limit<br>Est. Aggregate Retention                       | 5M<br>3.380M   | 5M<br>2.698M                        | 5M<br>2.369M                        | 5M<br>2.150M                        | 5M<br>3.250M                        |
| Deposit Premium<br>Estimated Premium<br>Minimum Premium           | \$345,017<br>\$345,017<br>\$310,515  | \$387,010<br>\$387,010<br>\$348,309 | \$372,505<br>\$372,505<br>\$345,017 | \$365,955<br>\$365,955<br>\$329,359 | \$380,150<br>\$380,150<br>\$342,135 |
| Est. annual Payroll<br>Rate per \$100 of payroll                  | \$75,911,316<br>\$.4545  | \$82,616,870<br>\$.4681             | \$78,162,739<br>\$.4701             | \$76,527,521<br>\$.4782             | \$78,333,071<br>.4853               |
| Terrorism Charge  | \$10,351   | \$11,610                            | \$12,417                            | \$10,979                            | \$11,405                            |
| Special Acceptance<br>Review by MWECC                             | <ul> <li>Exp. Mods &gt;1.3</li> <li>Losses &gt; 100K</li> <li>Aircraft</li> <li>Excluded classes 200 employees any one location</li> </ul> | Same as expiring                    | Same as expiring                    | Same as expiring                    | Same as expiring                    |



## Excess Workers' Compensation Binder

Insurer:

Midwest Employers Casualty Company

Insured:

League Association of Risk Management

Policy Number: Quote Number:

EWC007015 0221522 Effective Date: Expiration Date:

10/01/2019 10/01/2020

Named States:

Nebraska

Service Company:

League Association of Risk Management

1919 S. 40th Street

Suite 212

Lincoln, NE 68506-

Includes the following Endorsements: (see attached)

SPECIFIC:

Specific Limit: Specific Retention: \$750,000

**EMP LIABILITY**:

Employers Liability Limit:

\$2,000,000

AGGREGATE:

Aggregate Limit:

\$5,000,000

Aggregate Retention (Rate per \$100 of Payroll): Minimum Aggregate Retention:

04.1490

Minimum Aggregate Retention Aggregate Loss Limitation:

\$3,185,000 \$500,000

**RATING BASE:** 

Policy Estimated Payroll: Policy Estimated Worker Hours: Policy Estimated Per Capita: \$78,333,071 N/A N/A \$3,737,002

Policy Estimated Per Capita: Policy Manual Premium: Experience Modification Factor: Other Modification Factor: Policy Normal Premium:

1.00000000 1.00000000 \$3,737,002 .4853

PREMIUM:

Total Estimated Policy Premium (including flat charges):

\$380,150 \$342,135

Policy Minimum Premium: Deposit Premium: Deposit Flat Charge(s): Total Deposit Due:

Rate per \$100 of Payroll:

\$380,150 N/A \$380,150

Terrorism Risk Insurance Act of 2002:

\$11,405

(included in Total Deposit Due above)

Midwest Employers Casualty

09/04/2019

Date



## **Endorsement Schedule Binder**

Insurer:

Midwest Employers Casualty Company

Policy Effective Date:

10/01/2019

Insured:

League Association of Risk Management

Policy Expiration Date: 10/01/2020

Policy #: EWC007015

## Policy Includes the following Endorsements:

CMB-11

Amendment to Schedule Item 11

CMB-197

Policyholder Disclosure Notice of Terrorism Insurance

GSI-354-EXC

Aircraft Exclusion

CMB-NE

Nebraska

To: Mike Nolan, LARM From: Mark Nestor, ICRMS

Re: LARM Excess Workers Compensation Renewal

Date: 7/24/2019

The LARM excess workers compensation renewal with MidWest Employers Casualty Insurance, has a 10/1/2019 anniversary date and we have received the 2019/20 renewal rates and premium.

MidWest Employers has been LARM's excess workers compensation carrier for over 15 years as a partner with LARM. In the 2018 policy period, LARM suffered a workers compensation injury, which penetrated the LARM 750K retention within 120 days of the accident to an incurred value of over 1.5M.

MidWest was excellent in their level of service with this claim with LARM and the injured employee.

MidWest developed the LARM 2019/20 excess insurance renewal with just below a 3% increase in the base rate per \$100 of payroll, changing from .4782 to .4853.

The estimated 2019 / 20 renewal premium has increased slightly from the 2018/19 estimated premium of \$365,955 to \$380,150 due to a slight increase in projected LARM payroll and a modest base rate increase due to medical costs.

In addition to the renewal premium LARM has also budgeted for the annual payroll audit. If the 2019/20 payrolls increase beyond the estimated payrolls, the additional premium will be applied at the time of the audit.

The LARM retention of 750K per accident has remained the same as the other terms and conditions of the policy.

ICRMS recommends renewal with MidWest Employers, as they have remained a very good partner with LARM.

If you have any questions, please contact me. A five-year synopsis of the LARM WC history is attached to this memo.

Thank you

8 | 8 | 501d

# LARM 2019 / 2020 PROPERTY REINSURANCE RENEWAL

|  | 2018/19  | 2019/20   |
|--|--|---|
| Broker   | JLT Re   | JLT Re  |
| Property Treaty Structure -1: Insurance / Carriers   | Axis and Travelers Treaty One 2.5M X LARM Retention  | Great American Insurance Company<br>100% 2.5M X LARM Retention  |
| Property Treaty Structure - 2 & 3: Insurance   Tearriers   Tearrie | Travelers – 97.5M x 2.5M<br>Direct Fac - 50M x 100M<br>Terrorism – Hiscox 150M x 10K         | Travelers – 97.5M x 2.5M<br>RSUI - 50M x 100M<br>Terrorism – Hiscox 150M x 10K  |
| Total Insurable Values Annual premiums Rate per \$100 of TIV   | \$1,318,944,070<br>\$1,206,040 (property premium only)<br>.09143 Rate                        | \$1,323,015,995<br>\$1,344,000 (property premium only)<br>.10159 Rate   |
|  | Per Occurrence Limit: \$150,000,000<br>Occurrence retention: 100K<br>Hail – Windstorm 200K   | Per Occurrence Limit: \$150,000,000<br>Occurrence retention: 150K<br>Hail – Windstorm 300K / 300K corridor                            |
| Insureds/Members combined, subject to the following per occurrence and aggregate as noted.   | Annual Aggregate 350K - excludes windstorm /<br>hail from agg.<br>10K Maintenance deductible | deductible-Annual Aggregate 400K - excludes windstorm / hail from agg. w/ annual agg. recovery limit of 5M 10K Maintenance deductible |
| Mechanical Breakdown-B&M 2019/20 Quote 1 Boiler and Machinery Premium – Mutual Boiler  | \$102,878 100M Limit -100K Deductible per  | \$69,511 (net) -100M Limit -100K Deductible per occurrence  |
| ind Machinery<br>er  | \$102,878 100M Limit -100K Deductible per occurrence   | \$44,113 (net) -75M Limit-100K Deductible<br>per occurrence   |
| Property – B&M Quote 1Total  | \$1,308,918  | \$1,413,511   |
| Property – B&M Quote 2 Total   | \$1,308,918  | \$1,388,113   |